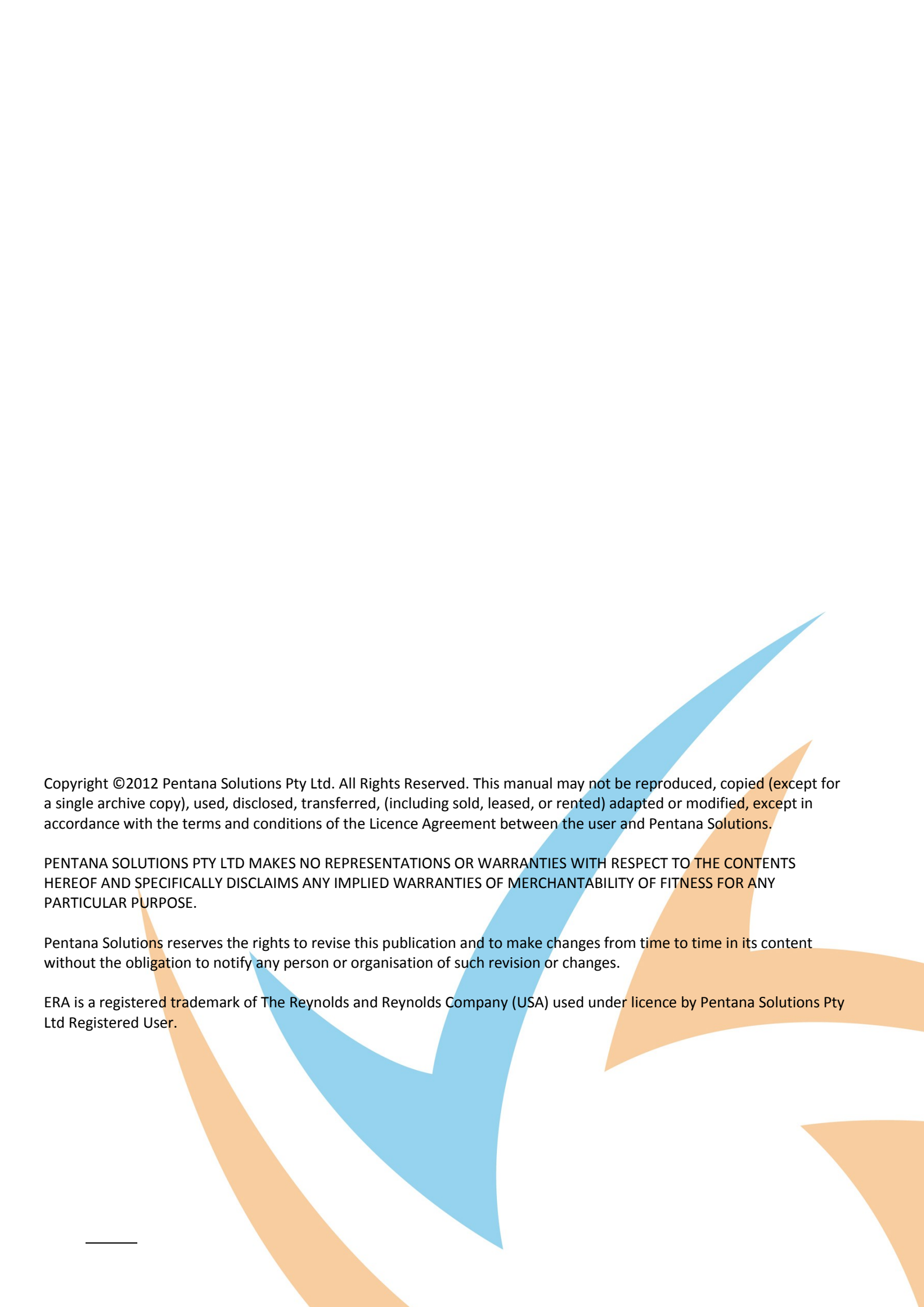




# **V9 Release Vehicle Manual**



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## ERAnet – 98 “AF” Miscellaneous option

### Enhancement

### Overview

Currently you can have a 99 accessory code to add miscellaneous accessories to a deal which would then flow through to accounting as a DA accessory. We have now added the ability to have a 98 accessory code that is defined as an Aftermarket code so aftermarket items can be added to a deal and then flow through to accounting as an AF aftermarket item.

### Why

This change was made at the request of the Customer Development Committee (CDC) to enhance existing functionality.

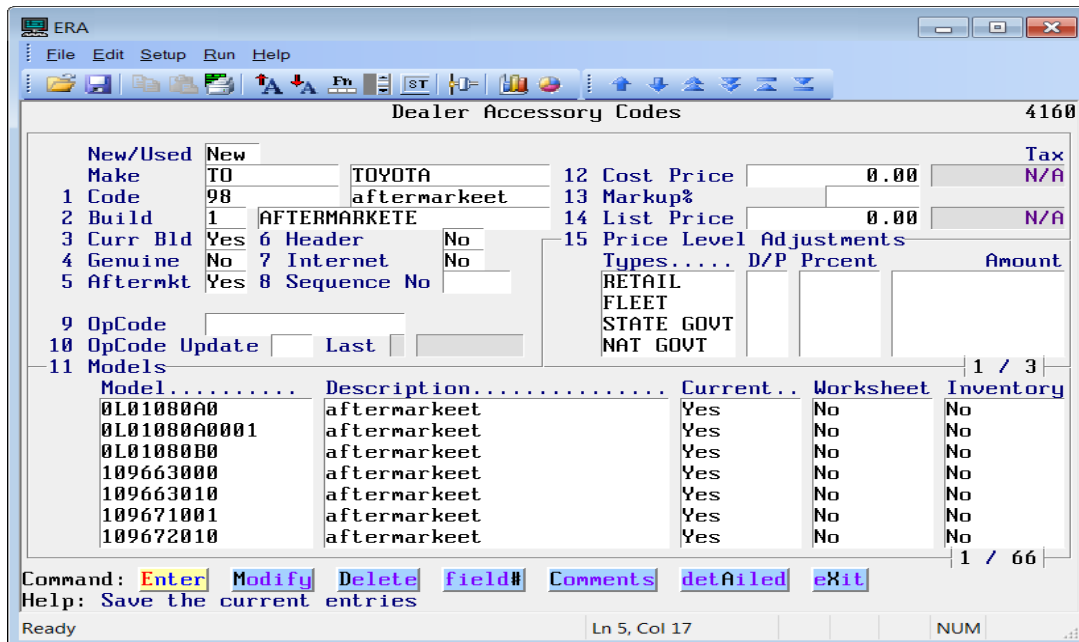
### Screens

4160 - Dealer Accessory Codes

 - Vehicle Advisor

### The Setup

Select **4160 – Dealer Accessory Codes** and the following screen will display:



<b>New/Used</b>	Enter Vehicle type; enter 'N'ew or 'U'sed.
<b>Make</b>	Enter Vehicle <b>Make</b> .
<b>1. Code</b>	Enter <b>98</b> and select <b>Enter</b> and Enter a description for this new code.
<b>2. Build</b>	Enter a <b>build/model code</b> or <return> to <b>create a new build</b> or select a build from the /=Lookup.
<b>3. Curr Bld</b>	Enter 'Yes' or 'No'.
<b>4. Genuine Accessory</b>	Enter 'Yes' or 'No'.
<b>5. Aftermarket Accessory</b>	Enter 'Yes' or 'No'.
<b>11. Models</b>	Enter vehicle model or "/xxx" for a partial number search

# ERAnet V9

**Note: If question 5 is set to Yes the aftermarket items will print under the header from Aftermarket Accessories.**  
Once the dealer enters all the required information select **“Enter”** from the command line to save the changes.

## The Process

Create a Vehicle Worksheet as per existing functionality:

The screenshot shows the 'Vehicle Worksheets' window in the ERA software. The left sidebar has a menu with 'Summary' and 'Details' options. The main area displays the following information:

Customer/Vehicle Details			
Customer Name	Gordon Brown	3918	RETAIL
Vehicle Description	CAMRY 2.4P ALTISE SEDAN 5M	Tran# O57493	
Model Code	AVMD	Stk	Qty 1 Deal/Quo
		Total	74,885.00

Pricing	
Vehicle Price	65,100.00
Colour	
Factory Accessory	
Dealer Accessory	0.00
Other Charges	3,250.00
On Road Costs	
Stamp Duty	
Discount	
Account Receivable	
Account Payable	
Trade In	
Tax Amount	6,535.00
Vehicle Total	74,885.00

At the bottom, there are buttons for 'Ok', 'Vehicle', 'Finish', and 'Exit'. The status bar at the very bottom reads 'ERAnet - Transforming Automotive Retailing' and 'Carrie R'.

Select the option to add Dealer Accessories and the following screen will appear:

The screenshot shows the 'Vehicle worksheet accessories' window. The left sidebar has a menu with 'Dealer Accessory' selected. The main area displays two tables for selecting accessories:

Factory Options			
Code	Desc	Price	Select
Row 1 of 1 Page 1 of 1			
Total Value Select:		0.00	

Dealer Accessories			
Code	Desc	Price	AftMkt Select
98	AFT CODE	0.00	Y
99	misc	0.00	N
Row 2 of 2 Page 1 of 1			
Total Value Select:		0.00	

At the bottom, there are buttons for 'Ok' and 'Exit'. The status bar at the very bottom reads 'ERAnet - Transforming Automotive Retailing' and 'Carrie R'.

**Note: In Dealer Accessory page you will see the new 98 option (this will be dependent on whether the salesman creating the worksheet has access to these accessories in 4522, option 13).**

Click **ok** to continue, and the following screen will appear:

Vehicle worksheet accessories

ERA net

S320 - Main QA

VehicleAdvisor

Worksheets

Worksheet

DealerAccessory

Dealer Accessory

99/98 Accessories

Accessories

Customer/Vehicle Details

Customer Name: Gordon Brown 3918 RETAIL

Vehicle Description: CAMRY 2.4P ALTISE SEDAN 5M Tran#051269

Model Code: AVMD Stk Qty Deal/Qty Total 74,885.00

Additional Accessories

Code	Description	Category	Amount
99	MISC	0P00	100.00
98	AFT CODE	0P00	100.00

Row 2 of 2 Page 1 of 1

Parts Accessories

Part	Description	Qty	Price	Extended
------	-------------	-----	-------	----------

Row 1 of 1 Page 1 of 1

Ok Exit

ERAnet - Transforming Automotive Retailing

Carrie R

**Note: A new column header has been added in the above table (Code 98/99). If the 98 code is setup as an Aftermarket Accessory via 4160, the option will display under the Aftermarket Navigation option. In the Worksheet the 98 accessory will also display under type AF.**

As per existing functionality you can add or delete miscellaneous codes, you now must input a Category Code.

## Benefits

This feature will allow the user the ability to add Misc accessories under the heading of Dealer Accessories and Aftermarket Accessories separately on a worksheet. This will also enable the dealer to accurately report on all sales that are done by aftermarket sales people.

## ERAnet – Deal Reversal reasons

### Enhancement

#### Overview

A new functionality has been created to record a reason for reversing a deal. This can then be reported on in report generator.

#### Why

This change was made as a Request for Development (RFD) to enhance the existing functionality.

#### Screens



- ERAnet Admin



- ERAnet Miscellaneous



- Showroom

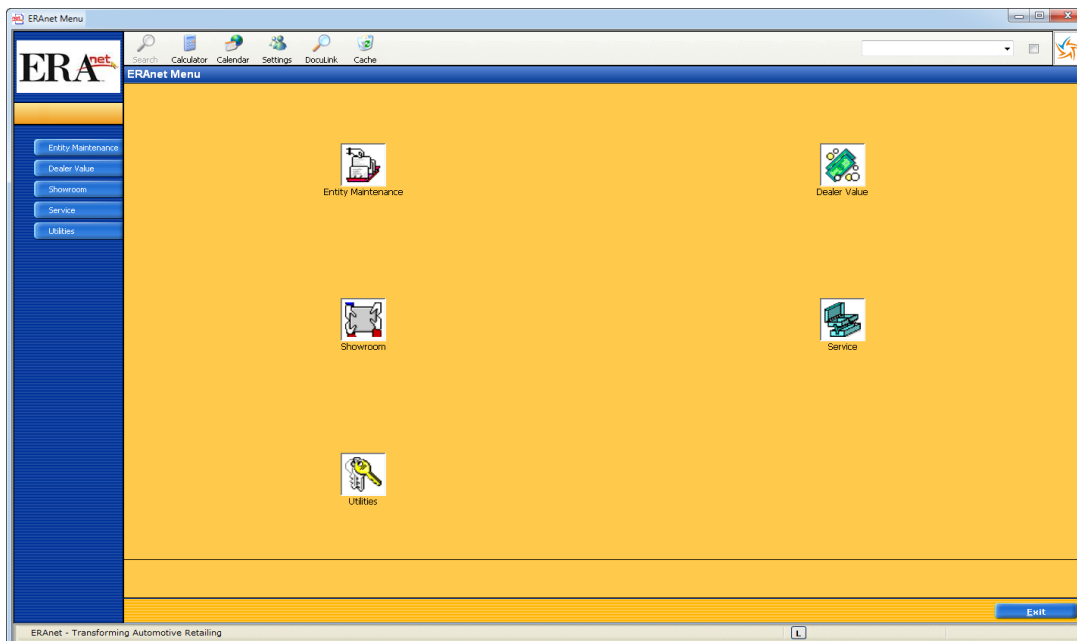


- Vehicle Advisor

6913 – Reportwriter

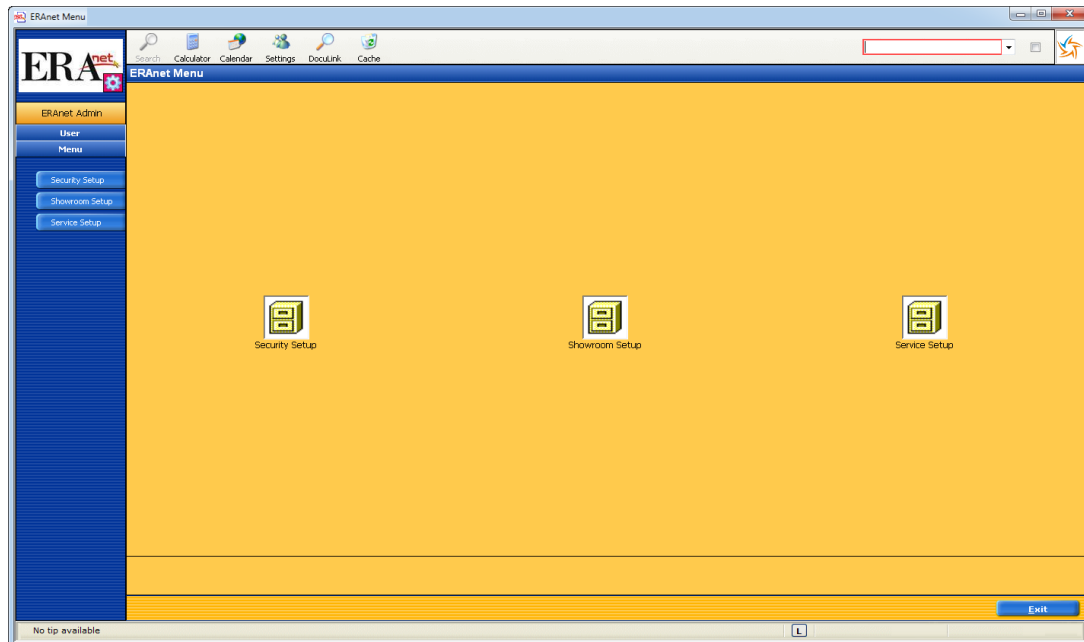
#### The Setup

The following setup will need to be checked and updated prior to using the new Deal Reversal Reasons option. Once the user has logged into ERAnet, the following screen will be displayed:

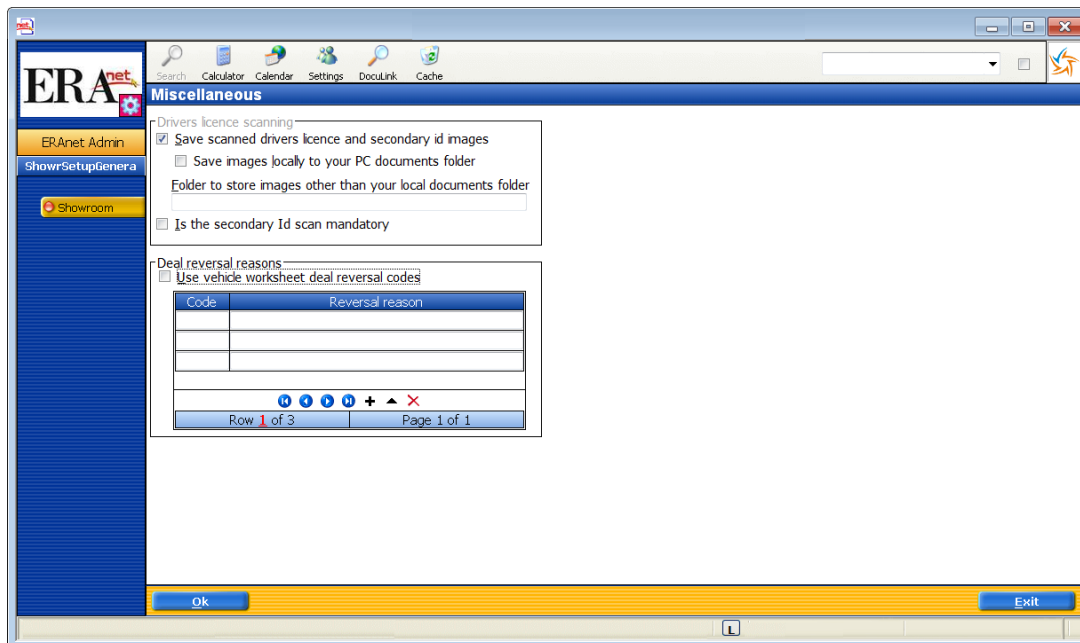


# Vehicle Manual

Right click on the **Store Number** link located on the top left corner of the screen and select the **ERAnet Admin** option from the list and the following screen will be displayed:

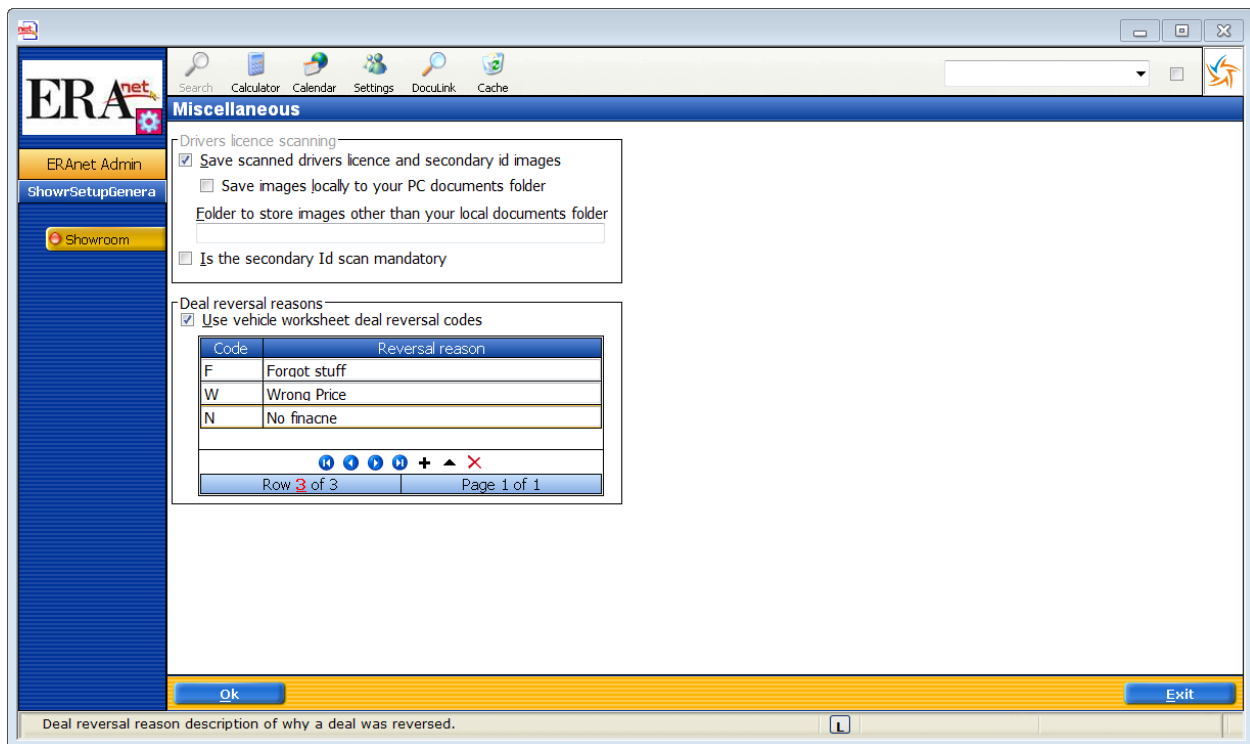


Select  **Showroom Setup**, followed by  **Miscellaneous** and the following screen will be displayed:



The user will need to ensure that the **Deal reversal reasons** check box is  ticked as displayed in the following example:

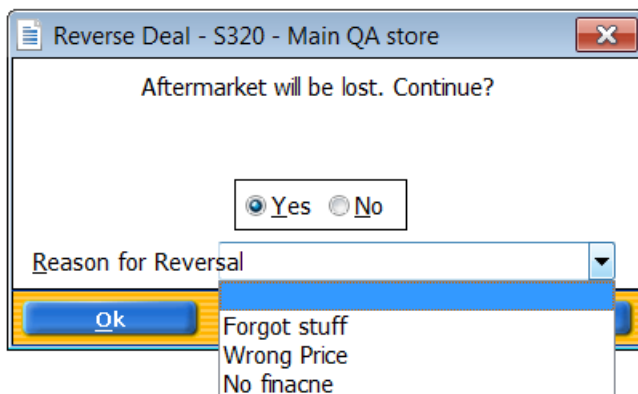
Once the box is checked, you can then enter a list of deal reversal codes and reason descriptions which will then pop up when you actually reverse a deal.



## The Process

Create a deal as per existing functionality.

When reversing a deal a new popup will appear, as per the following example:



## Reporting on the Information:

3 new dictionaries have been created to use in report generator for date, code and description of the reversal. Example report generator screens below:

(Only select the worksheets with a reversal code. The "Reversal Date", "Reversal Code" and "Reversal Desc" are the 3 new fields created for this task)

ERA Reportwriter 6913

1. Report Name : DEAL REVERSAL REPORT  
2. File Name : VEH.WORKSHEET  
3. Report Type : LIST  
Total headings length : 90 (including Break fields & space between columns)

4. Sort by 5. Break by 6. Sel. criteria 7. Col. headings speCs

6. Selection field....	Cond.	Value.....	And/Or
1 Reversal Code	NE	NULL	

Field 6: Enter Insert Delete line# Show-dt show-Fval exit  
Help: Accept lines in window, and continue with current item  
Ready Ln 22, Col 27 NUM

ERA Reportwriter 6913

1. Report Name : DEAL REVERSAL REPORT  
2. File Name : VEH.WORKSHEET  
3. Report Type : LIST  
Total headings length : 90 (including Break fields & space between columns)

4. Sort by 5. Break by 6. Sel. criteria 7. Col. headings speCs

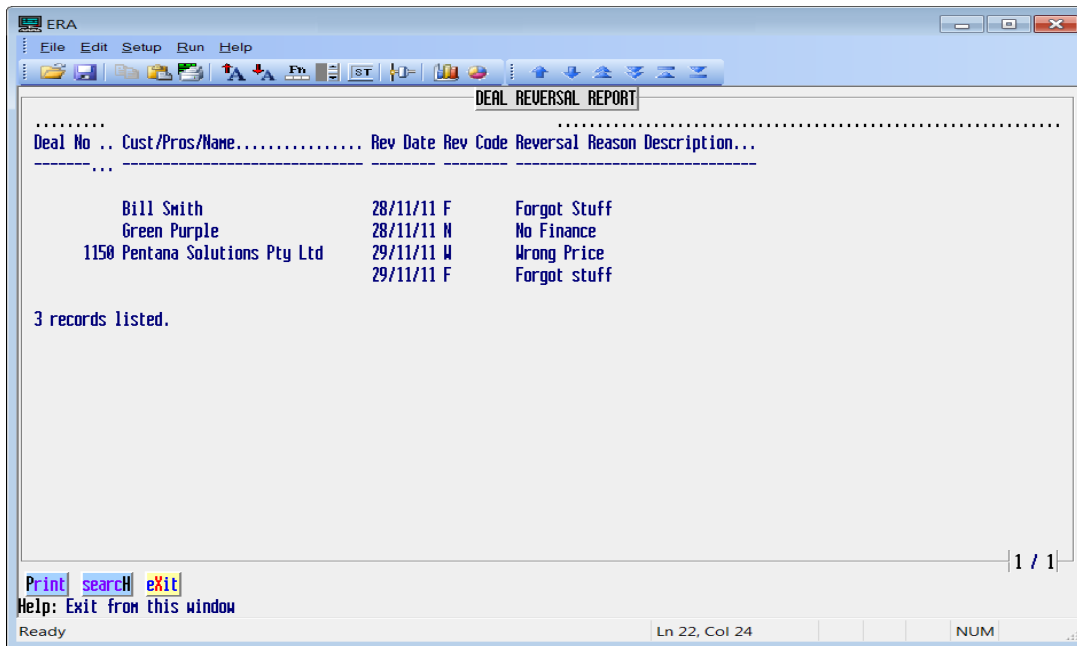
7. Field name.....	Totals	Length
1 Deal No	No	10
2 Customer Name	No	30
3 Reversal Date	No	8
4 Reversal Code	No	8
5 Reversal Desc	No	30

Field 7: Enter Insert Delete line# Swap move exit  
Help: Accept lines in window, and continue with current item  
Ready Ln 22, Col 27 NUM

## Report Output:

# ERAnet V9

---



## Benefits:

This functionality will record a reason for reversing a deal. This can then be reported on in report generator.



## ERAnet – Fusion Finance Accelerator Integration

### Enhancement

#### Overview

When a deal is created via ERAnet, the Deal information is sent to Fusion Finance Accelerator's **Staging area** stamped with each Dealership unique Department, Location and Retail Sales for Finance tracking.

#### Why

This enhancement was developed to cater for multiple Department, Location and servers. Individual users of ERAnet and Fusion Finance Accelerator are matched for accurate Finance tracking.

#### Screens

4522 - Salesperson Maintenance

6210 - Maintain User Security



Vehicle Advisor



ERAnet Showroom

#### Minimum Requirements

Fusion Finance Accelerator

ERAnet Showroom

ERALink

#### The Set Up

In ERA **4522 - Salesperson Maintenance**, users of Fusion Finance Accelerator are required access to Departments sending deal information to Fusion. Department Codes are required for data matching.

Select **4522 - Salesperson Maintenance** and the following screen will be displayed:

# ERAnet V9

ERA Port

File Edit Setup Run Help

Salesperson Maintenance 4522

Salesperson Id :

1. Salesperson Name :

2. Title :  Mobile#:

3. Status :

4. Password :

5. Pros/Cust Access Level :

6. Modify Cust/Pros Info. :

7. Max. Discount Allowed :  %

8. AfterMarket Salesperson:

9. Department Codes  10. Price Access Levels

Code Make Code Description

11. Stockcard Format# N/U :  /  Ignition#

12. Salesperson Login ID :

13. General Specification

Help: Enter the salesperson number or "/" together with the name [/=Lookup]

## 9. Department Codes

Enter the required New and Used Department Code access for the individual user.

**Note:** Department Codes represented here are required to *match* with **Fusion Finance Accelerator**. Any inconsistency with Department codes between the *user*, or **Fusion Business Solutions** will result in incorrect information in the **Staging Area** of Finance Accelerator.

**Note:** This current user set-up will require confirmation between the Dealership and Fusion Business Solutions prior to installation. Contact your Pentana Solutions Account Manager for more details: 03) 9535 2222.

FINANCE ACCELERATOR™

Welcome

Username

Password

Need help with login?

Powered by Op2ma


Once **4522 - Salesperson Maintenance** has been confirmed, enter **6210 - Maintain User Security**.

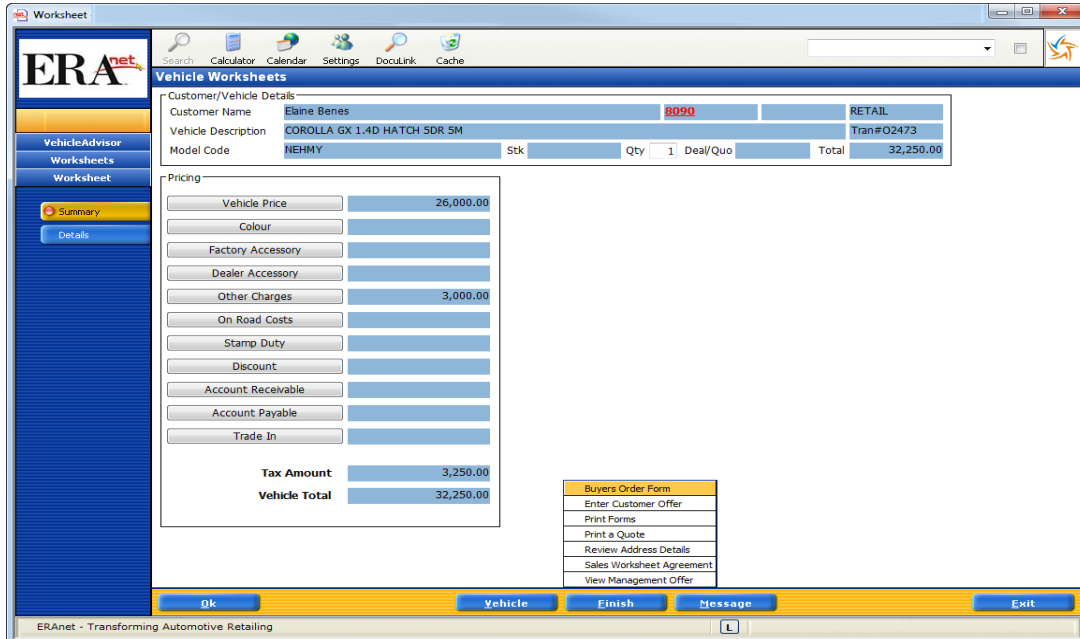
**Note:** Communicate with your current Systems Administrator for configuration of **6210 - Maintain User Security** OR Contact your Pentana Solutions Helpdesk for assistance: 03) 9535 2222

## The Process

Information will be sent to Fusion Finance Accelerator using the following scenarios:

### Scenario 1

Information will be sent to Fusion Finance Accelerator when a **Buyers order Form** is generated in  **ERAnet - Vehicle Advisor** as displayed in the following screen:

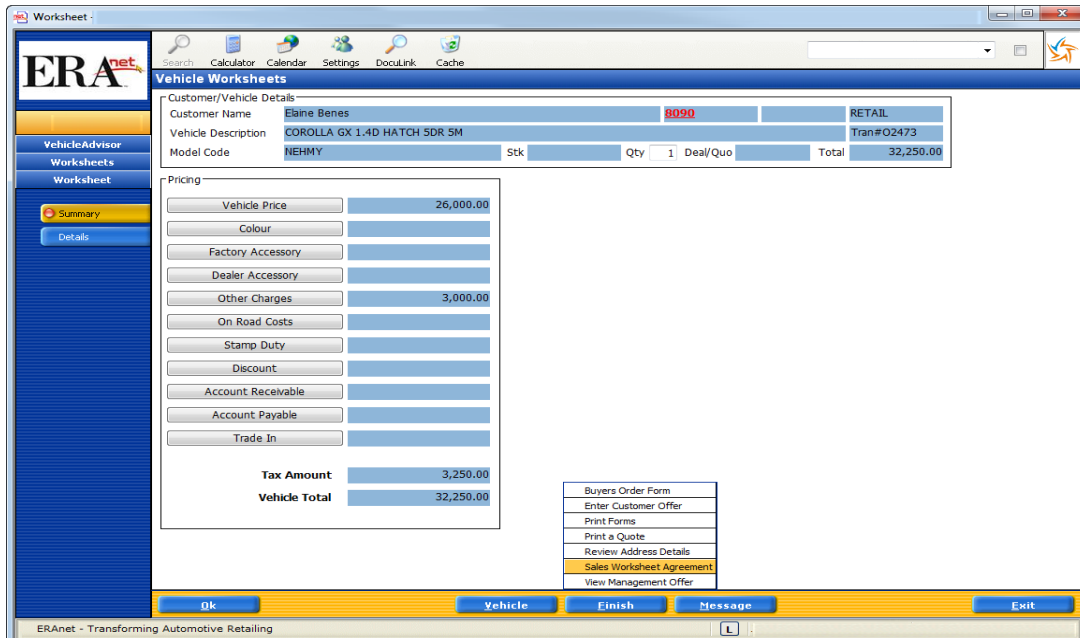


The screenshot shows the ERA Vehicle Worksheets interface. The left sidebar contains a navigation menu with 'VehicleAdvisor', 'Worksheets', and 'Worksheet'. The main area displays a summary of vehicle pricing for a customer named Elaine Benes. The vehicle is a COROLLA GX 1.4D HATCH 5DR SM. The pricing table shows a vehicle price of 26,000.00, other charges of 3,000.00, and a total of 32,250.00. A 'Buyers Order Form' button is highlighted in the bottom right corner.

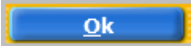
Customer/Vehicle Details	Model Code	Stk	Qty	Deal/Quo	Total
Customer Name: Elaine Benes	NEHMY		1		32,250.00
Vehicle Description: COROLLA GX 1.4D HATCH 5DR SM					

Pricing	
Vehicle Price	26,000.00
Colour	
Factory Accessory	
Dealer Accessory	
Other Charges	3,000.00
On Road Costs	
Stamp Duty	
Discount	
Account Receivable	
Account Payable	
Trade In	
Tax Amount	3,250.00
Vehicle Total	32,250.00

Buyers Order Form
Enter Customer Offer
Print Forms
Print a Quote
Review Address Details
Sales Worksheet Agreement
View Management Offer



This screenshot is identical to the one above, showing the ERA Vehicle Worksheets interface with the same pricing summary and 'Buyers Order Form' button.

**Note:** Information will only be sent to Fusion Finance Accelerator once a **Sales Worksheet** is converted to a deal and  is selected.

### Scenario 3

Information will be sent to Fusion Finance Accelerator if deal's are *reversed* or modified as displayed in the following screen:

# ERAnet V9

**Vehicle Worksheets**

Customer/Vehicle Details

Customer Name	Elaine Benes	8090	RETAIL
Vehicle Description	COROLLA GX 1.4D HATCH 5DR 5M	Tran#05564	
Model Code	NEHMY	Qty 1	Deal/Quo 1049
Stk			Total 32,250.00

Pricing

Vehicle Price	26,000.00
Colour	
Factory Accessory	
Dealer Accessory	
Other Charges	3,000.00
On Road Costs	
Stamp Duty	
Discount	
Account Receivable	
Account Payable	
Trade In	
Tax Amount	3,250.00
Vehicle Total	32,250.00

Buttons: Buyers Order Form, Enter Customer Offer, Print Forms, **Reverse Deal**, Review Address Details, Sales Worksheet Agreement, View Management Offer

Bottom Bar: Vehicle, Finish, Message, Exit

## Scenario 4

Information will be sent to Fusion Finance Accelerator if information is added to **Finance and Insurance** as displayed in the following screen:

**Finance + Insurance**

Deal Number 1049 Customer Name 8090 Elaine Benes

Stock Number	Make	Year	Vehicle model	Carline
TO	10	COROLLA GX 1.4D HATCH 5DR 5M	COROLLA	

Row 1 of 1 Page 1 of 1

**Finance Insurance**

Finance Manager SHARON RYAN Salesperson 31 Jaci Lloyd Dept TO

Finance Company Esanda Finance Contract Number 37889

Dealer Finance Yes Delivery Approved ☒ Date Settled

Loan Type Novated Lease Interest Rate 12.77 Balloon Amount 5,000.00

Nett Amount Financed 33,850.00 Loan Term 36 (Months) Financed Commission 4,000.00

Volume Bonus 2,500.00

Fee Income 355.00

Comments

Insurance Conditions

Bottom Bar: Ok, Exit

## Benefits

Information will be sent directly to Fusion Finance Accelerator when a deal is **created, reversed, or modified** to save time with re-keying and ensure correct data is entered.

## Activation Key

VEH-FUSION

ERANET-AFTMKT-FI

## ERAnet – New Drivers Licence Scanner User Guide

### Optional Software

#### Overview

ERAnet is now integrated with a Licence Scanner that allows users to scan licences and automatically import the licence data into Showroom Reception, Loan Car in Vehicle Advisor and the Service Loan Car System. New fields have been added to Showroom Reception, Loan Car in Vehicle Advisor and The Service Loan Car System to accommodate for the additional data.

#### Why



Driver's License Scanning has been integrated into ERAnet to enhance functionality in the product.


#### Screens

-  Miscellaneous
-  Loan Car System
-  Service
-  Showroom
-  Showroom Reception
-  Vehicle Advisor

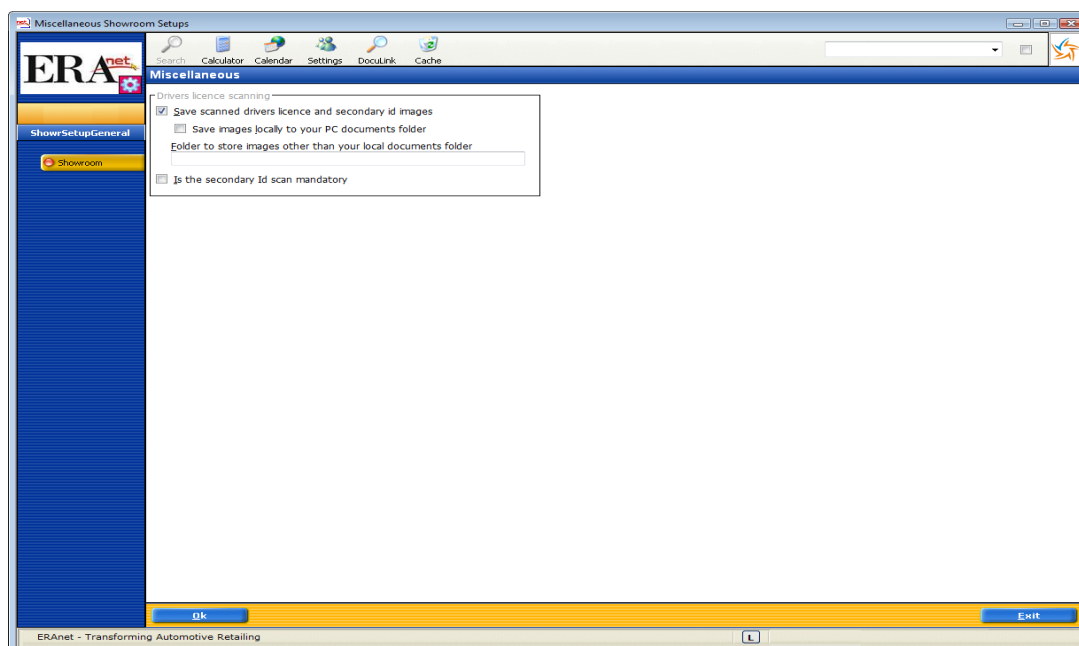
#### The Setup

##### ERAnet

Upon logging into ERAnet Admin as per existing functionality, select  **Showroom Setup**, followed by  **Miscellaneous** and the following screen will be displayed:

**Note:** If  **Miscellaneous** is not on the menu it will need to be added through the profile setup. Contact your system administrator for assistance with this.

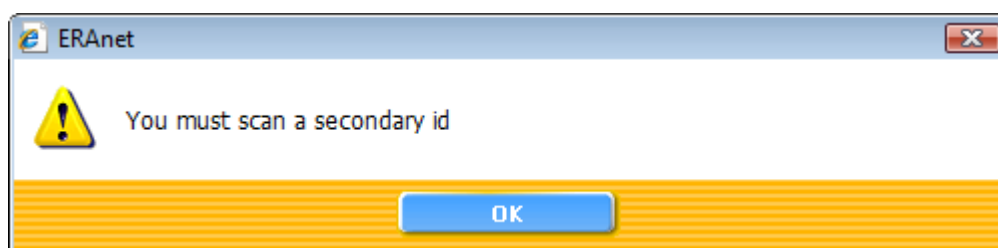
# ERAnet V9



## Drivers License Scanning

<input checked="" type="checkbox"/> <b>Save scanned drivers licence and secondary id images.</b>	Select <input checked="" type="checkbox"/> this option to save the <b>scanned drivers licence and secondary id</b> images, <input type="checkbox"/> un-checking this option will not save the images. Note: You will need to save the images in order to print them onto the Loan Car form if required.
<input checked="" type="checkbox"/> <b>Save images locally to your PC documents folder.</b>	Select <input checked="" type="checkbox"/> this option to store the scanned images to your local <b>"Documents and settings"</b> folder of the PC with the scanner connected to it and for the current user logged in. If the user <input type="checkbox"/> un-checks this question, the user can enter the windows folder name in the next field.
<b>Folder to store images other than your local documents folder</b>	Enter folder ( <b>or DocuSmart IP address and folder</b> ) to store the scanned licence and secondary ID images.
<input checked="" type="checkbox"/> <b>Is the secondary Id scan mandatory</b>	Select <input checked="" type="checkbox"/> this option to allow the capture of the secondary id in the drivers licence popup to be mandatory. If the user <input type="checkbox"/> un-checks this question the user can exit without a secondary ID scan. Note: This may be mandatory for some insurance companies.

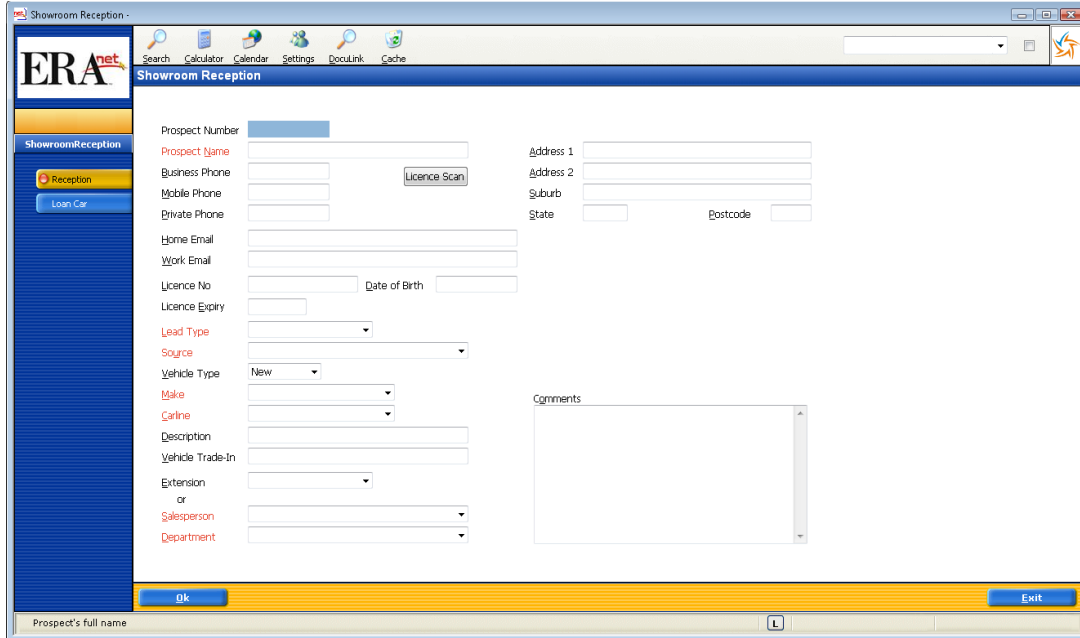
**Note:** If select ☒ **Is the secondary Id scan mandatory** option and the user exits without scanning the warning pop up message will be displayed:



Once finished select **OK** at the action bar to save the record.

## The Process

From the main menu, select  **Showroom**, then  **Showroom Reception** and the following screen will be displayed:



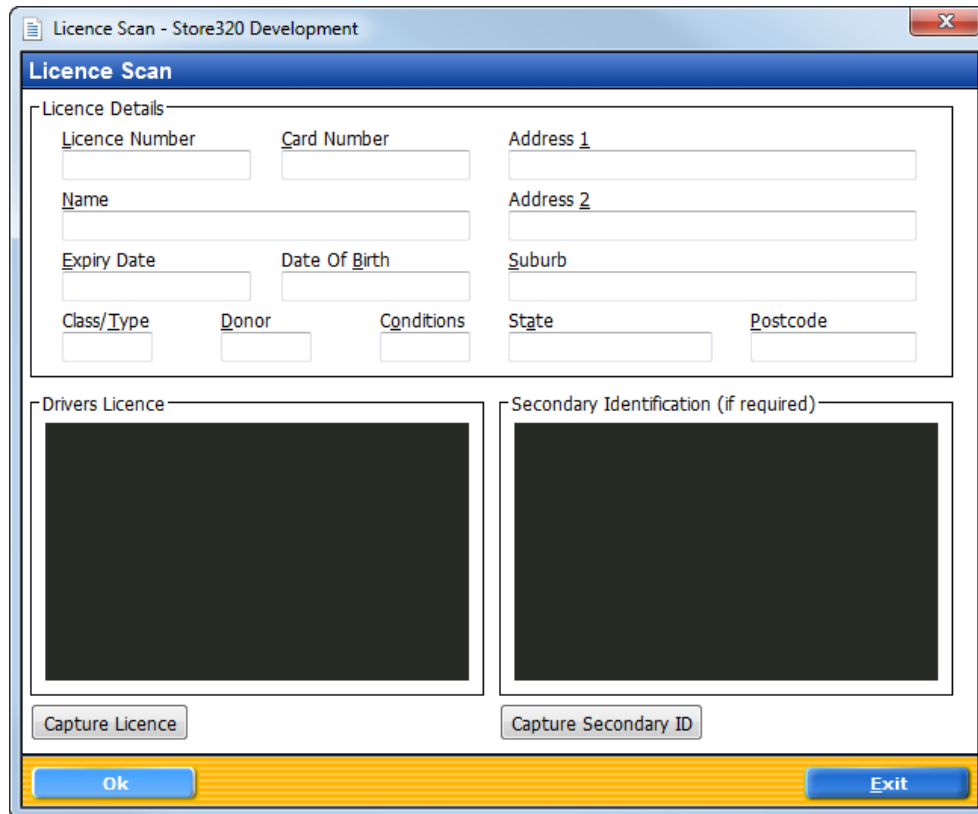
The screenshot shows a web browser window titled "Showroom Reception -". The browser's address bar shows "ERA.net". The page has a blue header with the "ERA.net" logo and a navigation menu on the left with "ShowroomReception" and "Reception" (highlighted) and "Loan Car". The main content area is a form titled "Showroom Reception" with the following fields:

- Prospect Number:
- Prospect Name:
- Business Phone:  Licence Scan:
- Mobile Phone:
- Private Phone:
- Home Email:
- Work Email:
- Licence No:  Date of Birth:
- Licence Expiry:
- Lead Type:
- Source:
- Vehicle Type:  New:
- Make:
- Carline:
- Description:
- Vehicle Trade-In:
- Extension:
- or:
- Salesperson:
- Department:
- Address 1:
- Address 2:
- Suburb:
- State:  Postcode:
- Comments:

At the bottom of the form are "Ok" and "Exit" buttons. Below the form is a status bar with the text "Prospect's full name" and a small "L" icon.

# ERAnet V9

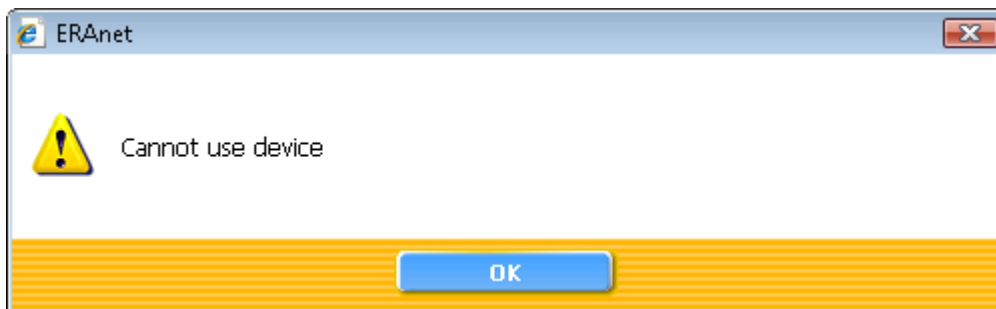
Select the **Licence Scan** button and the following pop up screen will be displayed:



The 'Licence Scan' window contains the following fields and sections:

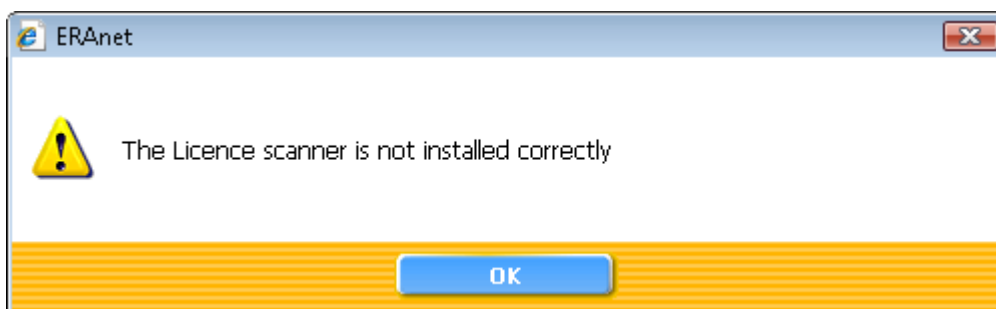
- Licence Details**
  - Licence Number
  - Card Number
  - Address 1
  - Name
  - Address 2
  - Expiry Date
  - Date Of Birth
  - Suburb
  - Class/Type
  - Donor
  - Conditions
  - State
  - Postcode
- Drivers Licence** (Image placeholder)
- Secondary Identification (if required)** (Image placeholder)
- Buttons:** Capture Licence, Capture Secondary ID, Ok, Exit

**Note:** If the scanner is not connected to the computer, the following pop up message will be displayed:



Select **OK** to acknowledge the message and connect the device to the computer.

If the license scanner software is not installed or has been installed with errors, the following pop up message will be displayed:





Select **OK** to acknowledge the message and refer to the **ERAnet – Drivers Licence Scanner Installation** for further instructions.

At the licence scanning popup, focus is automatically moved to the drivers **Capture Licence** button. Place the licence on the scanner and click on **Capture Licence**, the following screen will be displayed:

Licence Scan - Store320 Development

**Licence Scan**

Licence Details

Licence Number: 987654321 Card Number: Address 1: FLAT 10

Name: JANE CITIZEN Address 2: 77 SAMPLE PARADE

Expiry Date: 20-05-2119 Date Of Birth: 29-07-1983 Suburb: KEW EAST

Class/Type: CAR Donor: Conditions: BEAMXYZ State: VIC Postcode: 3120

Drivers Licence

Secondary Identification (if required)

Capture Licence Capture Secondary ID

Ok Exit

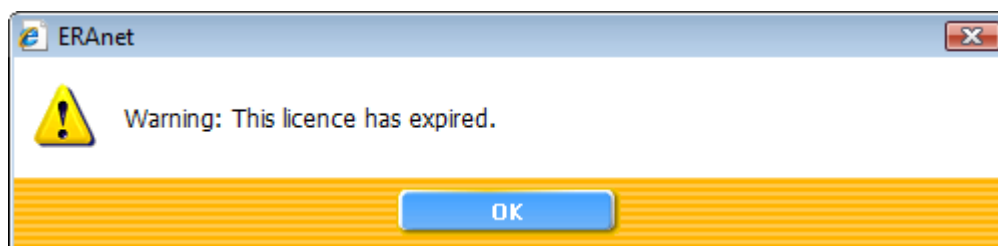
At the Showroom Reception screen the **Prospect Number** field will automatically display the new prospect number.

**Note:** Some of these fields may not be valid depending on the state the licence has been issued in.

## Licence Data

<b>Licence Number</b>	This field displays the <b>licence number</b> .
<b>Card Number</b>	This field displays the <b>licence card number</b> . (NSW only).
<b>Name</b>	This field displays the <b>name</b> as presented on the licence.
<b>Expiry Date</b>	This field displays the <b>licence expiry date</b> .
<b>Date of Birth</b>	This field displays the <b>date of birth</b> of the licence holder.
<b>Class/Type</b>	This field displays the <b>licence type</b> as presented on the licence. For example, <b>CAR</b> = Vehicle that does not exceed 4.5 tonnes Gross Vehicle Mass (GVM), <b>R</b> = Motor Cycle, Restricted Rider Licence.
<b>Donor</b>	This field displays the <b>donor status</b> as presented on the licence.
<b>Conditions</b>	This field displays the <b>driving conditions</b> as presented on the licence. For example, <b>A</b> – Automatic transmission, <b>S</b> = Glasses or corrective lenses.

**Note:** A warning message will appear if the licence has expired. This is a warning only to advise the user that the customer does not have a current drivers licence. Select the **Ok** button to acknowledge and return to the scan screen.



## Address Data

<b>Address 1</b>	This field displays the <b>address</b> as presented on the licence.
<b>Address 2</b>	This field displays the <b>address line 2</b> as presented on the licence.
<b>Suburb</b>	This field displays the <b>suburb</b> as presented on the licence.
<b>State</b>	This field displays the <b>state</b> as presented on the licence.
<b>Postcode</b>	This field displays the <b>postcode</b> as presented on the licence.

**Note:** The option to modify the data is available by selecting the field and manually entering the required data.



## Drivers Licence

<b>Driver Licence</b>	This field displays the <b>picture and information</b> as presented on the licence.
<b>Capture Licence</b>	Select this option to scan the licence or hit the <b>Enter</b> key.

## Secondary Identification (If required)

<b>Secondary Identification</b>	This field displays the <b>picture and information</b> as presented on the second form of id. <b>Note:</b> The secondary identification field will capture a second form of any ID card and save the information away for printing. For example Medicare card.
<b>Capture Secondary ID</b>	Select this option to scan the <b>secondary identification (If required)</b> or hit the <b>Enter</b> key. The secondary id field purely captures a second form of any id card and saves the information away for printing. (The use of this is optional).

**Note:** Select the **Capture Licence** and **Capture Secondary ID** options to rescan either id if required.

<b>Ok</b>	Select this option to automatically import the scanned data to the  <b>Showroom Reception</b> screen.
<b>Exit</b>	Select this option to cancel the licence scan and return to the  <b>Showroom Reception</b> screen. This option can be selected at any time.

Select **Ok** from the action bar and the following screen will be displayed:

ERA net

Search Calculator Calendar Settings DocuLink Cache

Showroom Reception

Prospect Number 8273

Prospect Name JANE CITIZEN

Business Phone Licence Scan

Mobile Phone

Private Phone

Home Email

Work Email

Licence No 987654321 Date of Birth 29-07-1983

Licence Expiry 20/05/2019

Lead Type

Source

Vehicle Type New

Make

Carline

Description

Vehicle Trade-In

Extension

or

Salesperson

Department

Address 1 77 SAMPLE PARADE

Address 2

Suburb KEW EAST

State VIC Postcode 3102

Comments

Ok Cancel Exit

ERAnet - Transforming Automotive Retailing

Proceed creating the new lead as per existing functionality.

# ERAnet V9

The user can **modify** the data by manually entering in **Licence Data** and **Address Data** box. The system will go to the **Entity Search** screen.

Once finished entering select the **Ok** button from the action bar and the following screen will be displayed:

The Entity Search screen displays search criteria and results. The search criteria include Entity Id, Search Name 1 (JANE), Search Name 2 (CITIZEN), Suburb, Post Code, and Phone. The search type is set to Entity. The customer type is set to Customer & Prospect. The results table shows two rows of data.

Entity Id	Entity Name	Street	Suburb	Postcode	Phone	Customer Type
8888888888	Jane Citizen	Level 1	Mount Waverley	3149		
7777777777	Jane Citizen	Level 1	Mount Waverley	3149		

**Note:** At the **Search Name 1** field it should pre-fill from the licence scan and returns the results. The user will then have the option to select an existing prospect/customer.

At the **Entity Id** field select the **Entity Id** Hyperlink you require and the following screen will be displayed:

The Address comparison - S320 screen displays a comparison table between existing address data and scanned licence address data. The table includes fields for Name, Address Line 1, Address Line 2, Suburb, State, and Post Code. The Use Licence checkbox is checked for all fields.

Field Name	Existing Address	Scanned Licence Address	Use Licence
Name	Jane Citizen	JANE CITIZEN	<input type="checkbox"/>
Address Line 1	Level 1	FLAT 10	<input checked="" type="checkbox"/>
Address Line 2	547 Blackburn Road	77 SAMPLE PARADE	<input checked="" type="checkbox"/>
Suburb	Mount Waverley	KEW EAST	<input checked="" type="checkbox"/>
State	VIC	VIC	<input type="checkbox"/>
Post Code	3149	3102	<input checked="" type="checkbox"/>

## Existing Address

Name	This field displays the <b>name</b> as existing on the database.
Address Line 1	This field displays the <b>address</b> as existing on the database.
Address Line 2	This field displays the <b>address</b> as existing on the database.

<b>Suburb</b>	This field displays the <b>suburb</b> as existing on the database.
<b>State</b>	This field displays the <b>state</b> as existing on the database.
<b>Postcode</b>	This field displays the <b>postcode</b> as existing on the database.

## Scanned Licence Address

<b>Name</b>	This field displays the <b>name</b> as presented on the licence.
<b>Address Line 1</b>	This field displays the <b>address</b> as presented on the licence.
<b>Address Line 2</b>	This field displays the <b>address</b> as presented on the licence.
<b>Suburb</b>	This field displays the <b>suburb</b> as presented on the licence.
<b>State</b>	This field displays the <b>state</b> as presented on the licence.
<b>Postcode</b>	This field displays the <b>postcode</b> as presented on the licence.

**Note:** At the **Scanned Licence Address fields** the option to **modify** the data is available by selecting the field and manually entering the required data.

## Use Licence

<input checked="" type="checkbox"/> <b>Check Box</b>	This field displays <input checked="" type="checkbox"/> <b>check box</b> to use the <b>new data</b> instead of existing data.
<input type="checkbox"/> <b>Un-Check Box</b>	This field displays <input type="checkbox"/> <b>un-check box</b> to use the <b>existing data</b> instead of new data.

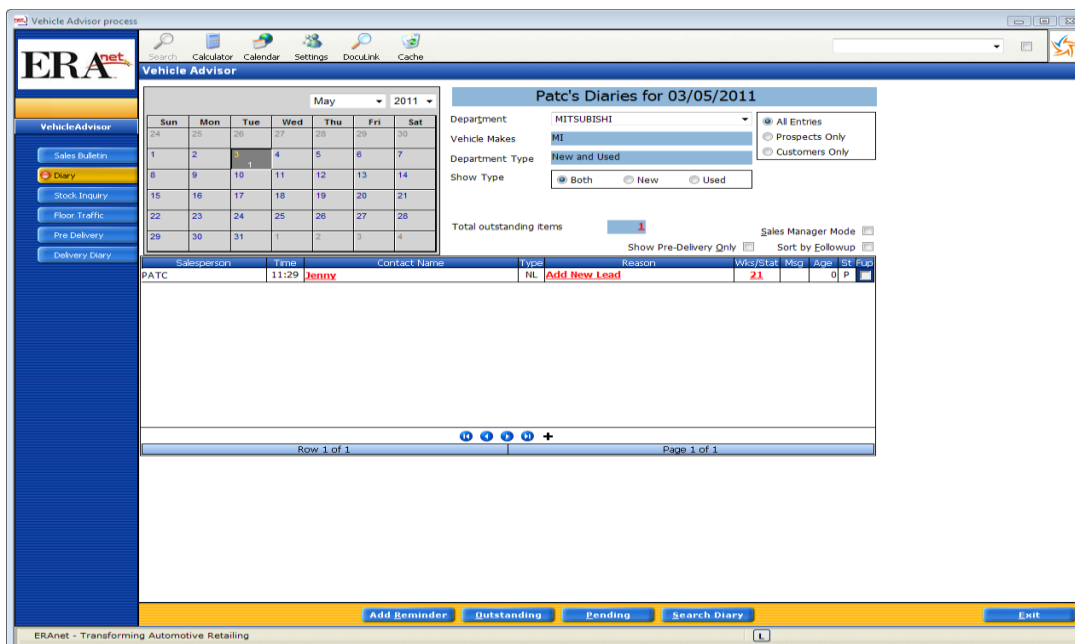
**Note:** Use Licence field will automatically ☒ **check box** when the user changes the new address from the beginning but the user can still ☐ un-check manually.

Select **Ok** from the pop up message and the following screen will be displayed:

The **Showroom Reception screen** will automatically display the new data. Proceed to create the new lead as per existing functionality.

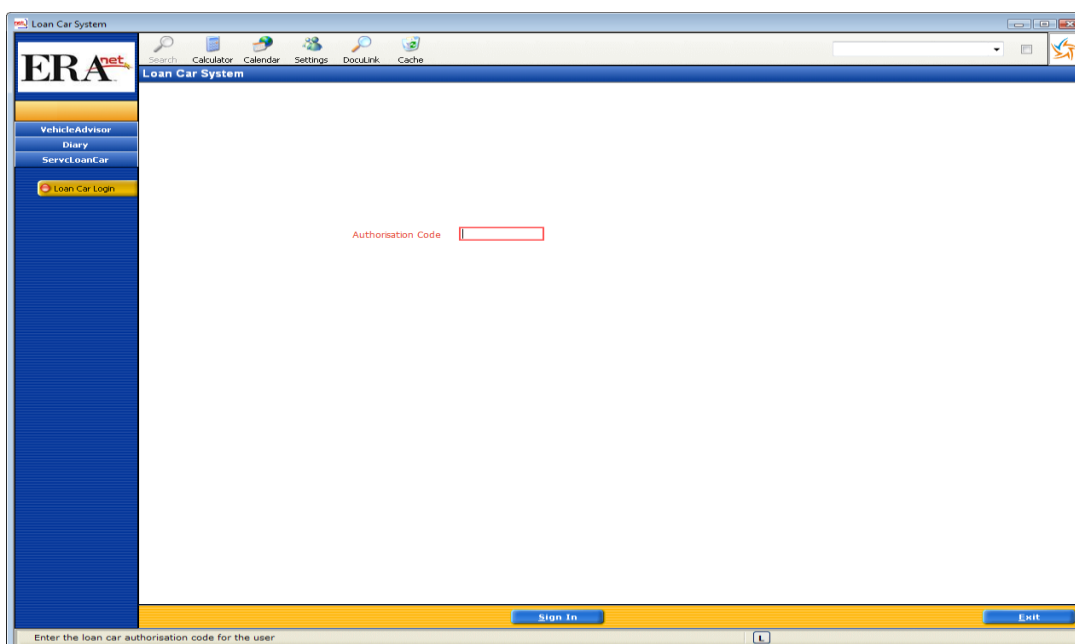
# ERAnet V9

From the main menu, select  **Showroom**, then  **Vehicle Advisor** as per existing functionality and the following screen will be displayed:



The screenshot shows the 'Vehicle Advisor' process window. The top menu bar includes 'Search', 'Calculator', 'Calendar', 'Settings', 'DocuLink', and 'Cache'. The left sidebar contains 'VehicleAdvisor', 'Sales Bulletin', 'Diary', 'Stock Inquiry', 'Floor Traffic', 'Pre-Delivery', and 'Delivery Diary'. The main area displays 'Patc's Diaries for 03/05/2011'. It includes a calendar for May 2011, a list of salespeople (PATC, Jenny), and a table of outstanding items. The table has columns for Salesperson, Time, Contact Name, Type, Reason, Wks/Stat, Mngt, Age, and ST. The only entry is for PATC at 11:29, with Contact Name Jenny, Type NL, Reason Add New Lead, Wks/Stat 21, Mngt 0, and Age P. The bottom status bar shows 'ERAnet - Transforming Automotive Retailing' and buttons for 'Add Reminder', 'Outstanding', 'Pending', 'Search Diary', and 'Exit'.

Click the **Reason** Hyperlink to go to the Diary screen then click on **Loan Car** from the Navigation bar and the following screen will be displayed:



The screenshot shows the 'Loan Car System' window. The top menu bar includes 'Search', 'Calculator', 'Calendar', 'Settings', 'DocuLink', and 'Cache'. The left sidebar contains 'VehicleAdvisor', 'Diary', 'ServLoanCar', and 'Loan Car Login'. The main area displays a login screen with an 'Authorisation Code' field and a 'Sign In' button. The bottom status bar shows 'Enter the loan car authorisation code for the user' and buttons for 'Sign In' and 'Exit'.

Enter the **loan car authorisation code** for the user in Authorisation Code field and then select the **Sign In** button at the action bar and the following screen will be displayed:

The screenshot shows the ERA.net Loan Car Bookings application window. The left sidebar contains navigation links: VehicleAdvisor, Diary, ServLoanCar, ServLoanCarBooking, and Booking. The main area displays a form for loan car bookings. Fields include Registration, Stock Number, Loan Type (set to Test Drive), Expiry, Description, Agreement No, Repair Order No, Licence Scan button, Customer No (6636), Employee No, Licence Number, Phone Number (5287352), Name (Barbara Anne), Driver (Barbara Anne), and Expiry. A table shows loan details: Out (03/5/2011 14:15), Due (03/5/2011 00:00), In, Booked Out By (Kerry), Change Date, Booked In By, Loan Amount, Fuel Charge, and Total Loan Charge (0.00). A Comments field is at the bottom. The bottom bar has an 'ok' button and a status bar with 'Enter the loan vehicle registration number'.

**Note:** This **Licence Scan** button will only exist if the customer/prospect is not a **RECEIVABLE** customer.


A receivable customer is defined in **0556 – Entity Master, ERAnet Prospect** and **Entity Maintenance screen** at the Customer Type field.

Select the **Licence Scan** button and the following pop up screen will be displayed:

The screenshot shows the Licence Scan - Store320 Development pop-up window. It has a title bar with a close button. The main area is titled 'Licence Scan' and contains two sections: 'Licence Details' and 'Drivers Licence'. The 'Licence Details' section has fields for Licence Number, Card Number, Address 1, Name, Address 2, Expiry Date, Date Of Birth, Suburb, Class/Type, Donor, Conditions, State, and Postcode. The 'Drivers Licence' section has a large black rectangular area. Below these sections are buttons for 'Capture Licence' and 'Capture Secondary ID'. At the bottom are 'Ok' and 'Exit' buttons.

# ERAnet V9

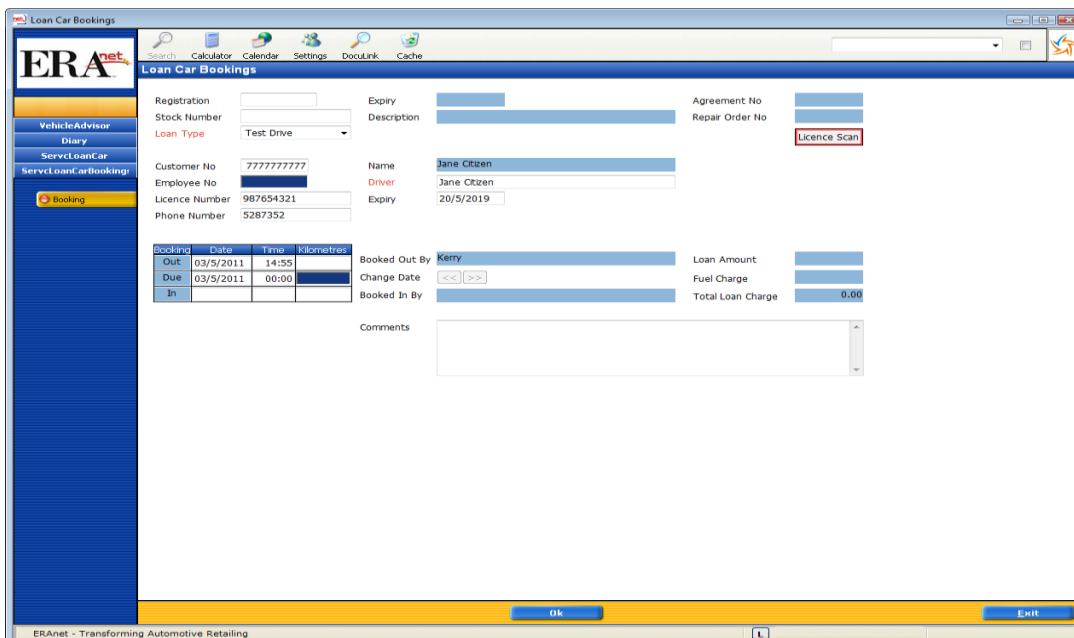
Place the licence on the scanner, click the **Capture Licence** option and the following screen will be displayed:



The 'Licence Scan' window contains the following fields and sections:

- Licence Details:**
  - Licence Number: 987654321
  - Card Number: [Empty]
  - Address 1: FLAT 10
  - Name: JANE CITIZEN
  - Address 2: 77 SAMPLE PARADE
  - Expiry Date: 20-05-2119
  - Date Of Birth: 29-07-1983
  - Suburb: KEW EAST
  - Class/Type: CAR
  - Donor: [Empty]
  - Conditions: BEAMXYZ
  - State: VIC
  - Postcode: 3120
- Drivers Licence:** Image of a Victorian Driver Licence for Jane Citizen.
- Secondary Identification (if required):** Image of a Medicare card.
- Buttons:** 'Capture Licence', 'Capture Secondary ID', 'Ok', and 'Exit'.

The functionality is the same as Showroom Reception. Select **Ok** from the action bar and the following screen will be displayed:



The 'Loan Car Bookings' window displays the following information:

- Registration:** Stock Number, Expiry, Agreement No.
- Description:** Loan Type (Test Drive), Repair Order No.
- Customer Info:** Customer No (777777777), Name (Jane Citizen), Employee No, Licence Number (987654321), Phone Number (5287352), Expiry (20/5/2019).
- Booking Table:**

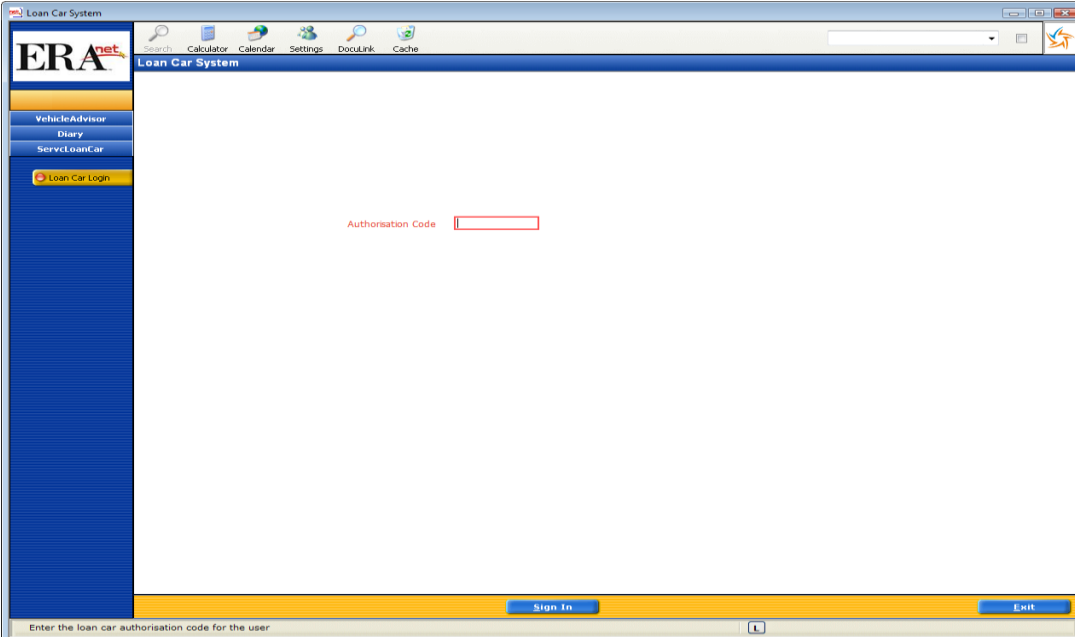
Booking	Date	Time	Kilometres
Out	03/5/2011	14:55	
Due	03/5/2011	00:00	
In			
- Booking Details:** Booked Out By (Kerry), Change Date (<< >>), Booked In By, Loan Amount, Fuel Charge, Total Loan Charge (0.00).
- Comments:** [Text area]
- Buttons:** 'Ok' and 'Exit'.

Proceed creating the new Loan Car Booking as per existing functionality.



# Vehicle Manual

From the main menu, select  **Service**, then  **Loan Car System** and the following screen will be displayed:

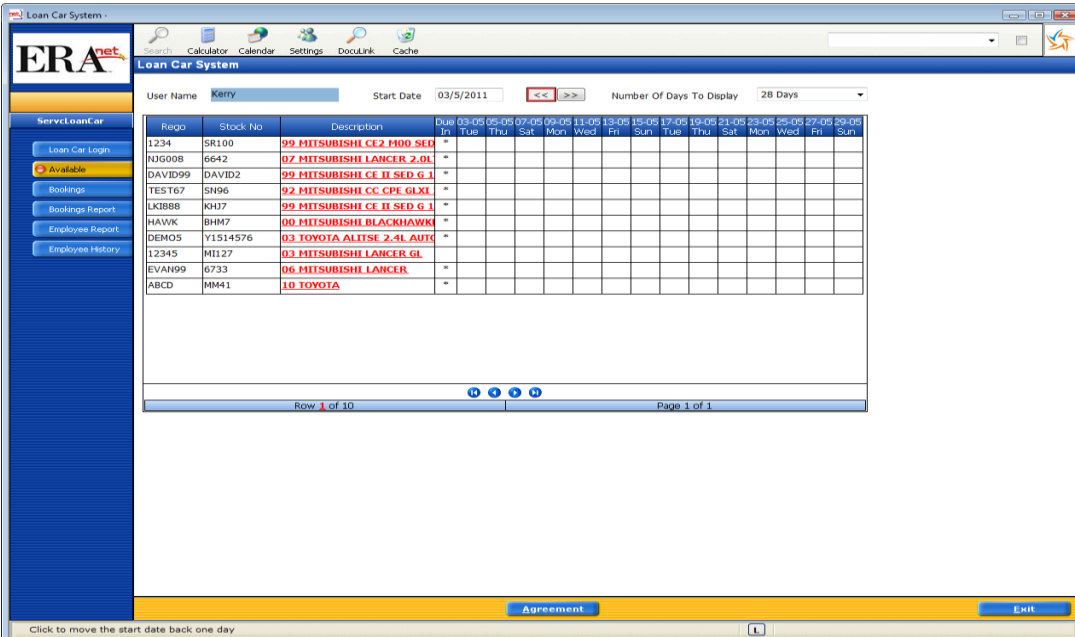


Authorisation Code

[Sign In](#) [Exit](#)

Enter the loan car authorisation code for the user

Enter the **loan car authorisation code** for the user in Authorisation Code field and then select the [Sign In](#) button at the action bar and the following screen will be displayed:



User Name: Kerry Start Date: 03/5/2011 Number Of Days To Display: 28 Days

Rego	Stock No	Description	Due	Tue 03-05	Wed 04-05	Thu 05-05	Fri 06-05	Sat 07-05	Sun 08-05	Mon 09-05	Tue 10-05	Wed 11-05	Thu 12-05	Fri 13-05	Sat 14-05	Sun 15-05	Mon 16-05	Tue 17-05	Wed 18-05	Thu 19-05	Fri 20-05	Sat 21-05	Sun 22-05	Mon 23-05	Tue 24-05	Wed 25-05	Thu 26-05	Fri 27-05	Sun 29-05
1234	SR100	99. MITSUBISHI CE2 M00 SED	*																										
NG008	6642	07. MITSUBISHI LANCER 2.0L	*																										
DAVID99	DAVID2	99. MITSUBISHI CE II SED G J	*																										
TEST67	SN96	92. MITSUBISHI CC CPE GLXL	*																										
LKIB88	KH7	99. MITSUBISHI CE II SED G J	*																										
HAWK	BHM7	00. MITSUBISHI BLACKHAWK	*																										
DEMO5	Y1514576	03. TOYOTA ALITSE 2.4L AUTO	*																										
12345	M1127	03. MITSUBISHI LANCER GL	*																										
EVAN99	6733	06. MITSUBISHI LANCER	*																										
ABCD	MM41	10. TOYOTA	*																										

Row 1 of 10 Page 1 of 1

[Agreement](#) [Exit](#)

Click to move the start date back one day

# ERAnet V9

Select the **Vehicle Description** Hyperlink that the user requires and the following screen will be displayed:

The screenshot shows the 'Loan Car Bookings' window in the ERA software. The window has a menu bar with 'Calculator', 'Calendar', 'Settings', 'DocLink', and 'Cache'. The left sidebar contains 'ServLoanCar' and 'ServLoanCarBooking'. The main area displays the following information:

- Registration:** EVAN99, **Expiry:** [blank], **Agreement No:** 262
- Stock Number:** 6233, **Description:** 06 MITSUBISHI MPI LANCER 2.0LT S4 MPI 4A/T L, **Repair Order No:** [blank]
- Loan Type:** [dropdown menu], **Licence Scan:** [button]
- Customer No:** 7311, **Name:** Smith
- Employee No:** [blank], **Driver:** Smith
- Licence Number:** 9999999999, **Expiry:** 12/12/2012
- Phone Number:** (0400) 123 456

Below this is a table for bookings:

Booking	Date	Time	Kilometres
Out	08/10/2010	11:04	10000
Due	09/10/2010	10:00	
In	03/9/2011	15:54	

Other fields include: **Booked Out By:** [blank], **Loan Amount:** 100.00, **Change Date:** [dropdown], **Fuel Charge:** 0.00, **Booked In By:** Kerry, **Total Loan Charge:** 100.00. There is a **Comments** text area at the bottom.

At the bottom of the window are buttons: **Ok**, **Print**, **Vehicle**, **Delete**, and **Exit**. The footer text reads 'ERAnet - Transforming Automotive Retailing'.

**Note:** This **Licence Scan** button will only exist if the vehicle doesn't belong to a **RECEIVABLES** customer.

A receivables customer is defined in **0556 – Entity Master, ERAnet Prospect** and **Entity Maintenance screen** in at Customer Type field.

Select the **Licence Scan** button and the following pop up screen will be displayed:

The screenshot shows the 'Licence Scan - Store320 Development' pop-up window. It has a title bar with a close button. The window is divided into sections:

- Licence Details:** Contains fields for **Licence Number**, **Card Number**, **Address 1**, **Name**, **Address 2**, **Expiry Date**, **Date Of Birth**, **Suburb**, **Class/Type**, **Donor**, **Conditions**, **State**, and **Postcode**.
- Drivers Licence:** A large black rectangular area for capturing the driver's licence.
- Secondary Identification (if required):** Another large black rectangular area for capturing secondary identification.

At the bottom are buttons: **Capture Licence**, **Capture Secondary ID**, **Ok**, and **Exit**.

Place the licence on the scanner and click on the **Capture Licence** button to scan the licence. Click on **Capture Secondary ID** and the following screen will be displayed:

The screenshot shows a software window titled "Licence Scan - Store320 Development". It contains two main sections: "Licence Details" and "Secondary Identification (if required)".

**Licence Details:**

Licence Number	Card Number	Address 1
987654321		FLAT 10
Name		Address 2
JANE CITIZEN		77 SAMPLE PARADE
Expiry Date	Date Of Birth	Suburb
20-05-2019	29-07-1983	KEW EAST
Class/Type	Donor	Conditions
CAR		BEAMXYZ
	State	Postcode
	VIC	3120

**Secondary Identification (if required):**

The section shows a scanned image of a Medicare card with the number 1234 56789 0 and a list of names: 1 JOHN SMITH, 2 HELEN SMITH, 3 JAMES SMITH, 4 JESSICA SMITH. The card is valid to 11/10.

At the bottom, there are buttons for "Capture Licence", "Capture Secondary ID", "Ok", and "Exit".

The functionality is same in Showroom Reception and Loan Car in Vehicle Advisor as mentioned.

**Note:** Once all required information has been entered make sure that the licence number and expiry date is entered and correct.

Select **Ok** from the action bar and the following screen will be displayed:

The screenshot shows the ERA.net "Loan Car Bookings" screen. It displays various fields for customer and vehicle information.

**Customer Information:**

Registration	EVAN99	Expiry		Agreement No	262
Stock Number	6733	Description	06 MITSUBISHI LANCER 2.0LT S4 MPI 4A/T/LANCE	Repair Order No	
Loan Type	Courtesy Car				Licence Scan
Customer No	777777777	Name	JANE CITIZEN		
Employee No		Driver	JANE CITIZEN		
Licence Number	083488393	Expiry	05/1/2013		
Phone Number	(0400) 123 456				

**Booking Information:**

Booking	Date	Time	Kilometres
Out	09/10/2010	11:04	10000
Due	09/10/2010	18:00	
In	03/5/2011	16:11	

**Other Details:**

Booked Out By		Loan Amount	100.00
Change Date	<< >>	Fuel Charge	0.00
Booked In By	Kerry	Total Loan Charge	100.00

Comments: [Empty text area]

At the bottom, there are buttons for "Ok", "Print", "Vehicle", "Delete", and "Exit".

# ERAnet V9

Select **Print** from the action bar and the following screen will be displayed:

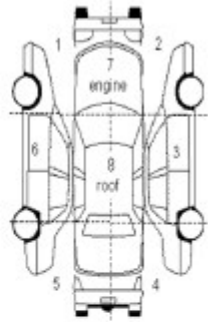

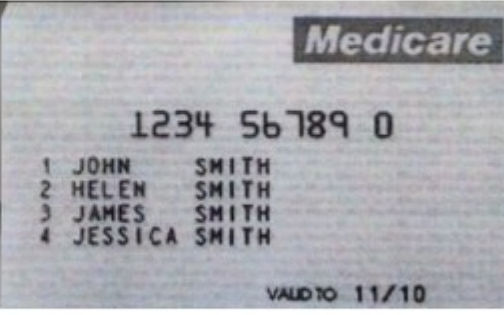

The screenshot shows a window titled 'Printer Assignment'. At the top, there is a toolbar with icons for Search, Calculator, Calendar, Settings, DocuLink, and Cache. Below the toolbar is a tabbed interface with three tabs: 'Print Jobs' (selected), 'Email Details', and 'Fax Details'. The main area contains a table with the following data:

Print Job Title	Printer	Printer Description	Copies	Hold	Size	Email / Fax
Loan car agreement form	EMAILXPM	DEV1 (do not change)	1	No	Pica	Edit

Below the table, there is a status bar showing 'Row 1 of 1' and 'Page 1 of 1'. At the bottom of the window, there are two buttons: 'Ok' and 'Exit'.

Select **Ok** from the action bar and the **VEHICLE LOAN AGREEMENT** will print as shown in the following example:

# Vehicle Manual

VEHICLE LOAN AGREEMENT		Repair Order:	Loan No: 277								
<div style="border: 1px solid black; padding: 2px;"> <b>Vehicle Details</b>            Vehicle 06 MITSUBISHI LANCER            Colour            Reg No. Kms Out         </div> <div style="border: 1px solid black; padding: 2px;"> <b>Loan Details</b>            Date Out 18 JUL 2011 Date Due 19 JUL 2011            Time Out 11:35am Time Due 03:00am            Fuel Rate REYNOLDS MOTORS Loan Rate         </div> <div style="border: 1px solid black; padding: 2px;"> <b>Customer Details</b>            Name Jane Citizen Address Level 1            Phone No. 03-95352222 547 Blackburn Road         </div> <div style="border: 1px solid black; padding: 2px;"> <b>Driver Details</b>            Name Jane Citizen Licence No. 987654321            Phone No. Licence Exp. 20 MAY 2019         </div>											
The Dealer makes available to the customer a vehicle for loan purposes only on the terms and conditions described below.											
<p><b>Note that vehicle travel is restricted to 100 kilometres per calendar day unless otherwise agreed in writing</b></p> <p>We are happy to provide our customers with a loan vehicle and certify that the vehicle is roadworthy and registration is current. However, our Insurance providers have placed the specific conditions above regarding the collection of driver identification before a vehicle can be used by our customers.</p> <p>This agreement is not intended to be a car rental agreement or transfer title to you. Our insurance cover for the vehicle is for its market value and damage to third party property is covered to \$30,000,000. This cover and any subsequent claim are subject to the terms and conditions of this policy including the payment of an excess in the event of lodging an insurance claim.</p> <p>Basic excess <span style="float: right;">\$1500</span></p> <p>Plus an additional age excess for drivers 24 years or younger <span style="float: right;">\$750</span></p> <p>However, this or any other Insurance policy may not cover all the damage to or caused by this vehicle and in this regard you are responsible to reimburse immediately the cost of these damages to the dealership, including any Insurance policy excess if and when damage may occur.</p> <p>Our expectation is that you will do all things necessary to keep and maintain the vehicle in its current state and condition.</p> <p>This document and the conditions set out overleaf detail the terms on which the dealership will loan you this vehicle.</p> <p>All fees associated with the loan of this vehicle are shown in your service repair invoice and are charged purely to maintain and supply our customers a loan vehicle. You consent to the collection and use of your personal information in line with this company's Privacy Statement.</p> <p>Drivers Signature _____ Date _____</p>		<div style="border: 1px solid black; padding: 2px;">           Existing damage noted at dealership: _____ Date: _____            Additional damage noted:  <input type="checkbox"/> 1. Passenger Front <input type="checkbox"/> Tyres  <input type="checkbox"/> 2. Driver Front <input type="checkbox"/> Windscreen/Glass  <input type="checkbox"/> 3. Driver Side <input type="checkbox"/> Roof  <input type="checkbox"/> 4. Driver Rear &amp; Boot/Tailgate <input type="checkbox"/> Interior/accessories  <input type="checkbox"/> 5. Passenger Rear &amp; Boot/Tailgate <input type="checkbox"/> Engine &amp; Under body  <input type="checkbox"/> 6. Passenger Side  <input type="checkbox"/> 7. Front End/Bonnet  <input type="checkbox"/> 8. Roof  <input type="checkbox"/> 9. Fuel tank Full  <input type="checkbox"/> 10. Other         </div> <div style="border: 1px solid black; padding: 2px; text-align: center;">  </div> <div style="border: 1px solid black; padding: 2px; text-align: center;">  </div>									
<div style="border: 1px solid black; padding: 2px;"> <b>Office Use Only</b>            Vehicle returned in a satisfactory condition. Yes <input type="checkbox"/> No <input type="checkbox"/>            Remarks            Checked in by: _____            (Print Name)         </div>		<div style="border: 1px solid black; padding: 2px;"> <div style="text-align: center;">  </div> <table style="width: 100%; font-size: x-small;"> <tr> <td colspan="2">Fuel</td> </tr> <tr> <td style="text-align: center;">Out</td> <td style="text-align: center;">In</td> </tr> <tr> <td style="text-align: center;">E I F</td> <td style="text-align: center;">E I F</td> </tr> <tr> <td>Date In:</td> <td>Time In: AM/PM</td> </tr> </table> </div>		Fuel		Out	In	E I F	E I F	Date In:	Time In: AM/PM
Fuel											
Out	In										
E I F	E I F										
Date In:	Time In: AM/PM										

## Benefits

Data is now automatically scanned into the system, saving users time and providing greater data integrity.

## Activation Key

ERA-LIC-SCAN

## ERAnet – New South Wales Policebook Forms – PPS Register

### Statutory

#### Overview

New South Wales Policebook forms have been updated in ERAnet to cater for the latest statutory changes. There are two changes that have taken place.

The following changes have taken part in Part 2 of Forms 3, 4, 5, 6 and 8:

##### Change 1:

*The information below has been checked with the Register of Encumbered Vehicles (REVS).*

*Note.*

*REVS records do not include written off vehicles that were repaired and re-registered prior to 1 July 2003.*

*For more information about what is recorded on the register, contact REVS.*

The above statement has been replaced with the following:

*The information below has been checked with the Personal Property Securities Register (the PPS Register) established under the Personal Property Securities Act 2009 of the Commonwealth.*

##### Change 2:

*THE VEHICLE IS/IS NOT LISTED ON REVS AS BEING, OR HAVING BEEN, A WRITTEN OFF OR WRECKED MOTOR VEHICLE.*

The above statement has been replaced with the following:

*THE VEHICLE IS/IS NOT LISTED ON THE PPS REGISTER AS BEING, OR HAVING BEEN, A WRITTEN OFF OR WRECKED MOTOR VEHICLE.*

### Why

This change was made due to a statutory requirement and is effective immediately.

### Screens



Used Vehicle Maintenance



Policebook Form Print

4008 - Used Vehicle Maintenance

4094 - Form Printing

4096 - Policebook/Forms Setup

## The Setup

The following setup will need to be checked and updated prior to printing out a Policebook form.

Select **4096 – Policebook/Forms Setup** and the following screen will be displayed:

ERA

File Edit Setup Run Help

Policebook/Forms Setup 4096

Are Policebooks Used : Yes Multi Locations on One Policebook : No

Policebook Number : 2 Stamp Duty print : N/A

1. State : NSW Policebook printed : 18/05/11

2. Store# : ABN Number :

3. Location : Duplex Printer :

4. Dealer Name : Pentana Solutions 7. Lic/Dlr# : 1255444

5. Dlr Address : 549 Blackburn Road 8. A.C.N.# : 01122356

6. City Pcode : Mt Waverley 3149 9. Stock# Prefix : NSW

10. Next Stock# : 29

11. Registration No :

12. Premises No :

Next Form No	Acq	Dis	Next Form No	Acq	Dis
13. Form No 3 : C4	1	1	19. Form No 9 : N/A	Y	N
14. Form No 4 : D8	1	1	20. Form No 10 : N/A	Y	Y
15. Form No 5 : E13	1	1	21. Form No 11 : K3	0	0
16. Form No 6 : F4	1	1	22. Form No 11A : L3	0	0
17. Form No 7 : G1	0	0	23. Form No 14 : 3	0	0
18. Form No 8 : H9	1	1	24. Form No 32 : N/A	0	0
			25. Form No 1010 : N/A	0	0

Command: Enter Modifu Delete Field# Change eXit

Help: Save the current entries

Ready Ln 11, Col 49 NUM

Select **Enter** from the command line to save the changes.

## The Change

The following changes are relevant to Forms 3, 4, 5, 6 and 8 in Part 2.

**Note:** The functionality has not changed. The user is able to print the Forms as per existing functionality in ERA2 and ERAnet. Following is an example of the current change:



<b>Form 8</b> <b>Sale Notice - No Warranty</b>		<b>H1</b> Register Details Book No. 2 Entry No. NSW25	
No warranty under the Motor Dealers Act 1974 applies to this vehicle Motor Dealers ACT 1974: *section 24/section 28			
<b>Part 1</b> (To be completed when vehicle offered or displayed for sale)			
Dealer <b>Pentana Solutions</b> <div style="text-align: right;">A.C.N. 011 223 56</div>		Licence No <b>1255444</b>	
Full Business Address Of <b>549 Blackburn Road Mt Waverley 3149</b> <small>Dealer Where Vehicle Sold (No) (Street) (Suburb/Town/City)</small>			
Make Of Vehicle	<b>MITSUBISHI</b>	Engine No	<b>123-1</b>
Model Designation	<b>LANCER CJ MY09</b>	VIN Or Chassis No	<b>JGSER14LNUMBR0001</b>
Date Of Manufacture	<b>01/01/08</b>	Distance Travelled	<b>020000 km</b>
Body Type	<b>HATCHBACK</b>	Registration No	<b>JG001</b>
Cash Price \$		Date Of Expiry Of Registration <b>31/03/2012</b> Date Of Notice <b>02/02/2012</b>	
<b>Part 2</b> (To be completed when vehicle offered or displayed for sale)			
<small>NOTE: This part is to be deleted if the form is attached to a vehicle pursuant to section 28 of the Act (for the purpose of exempting a dealer from the statutory obligation to repair defects appearing or occurring in the vehicle).          The information below has been checked with the Personal Property Securities Register (the PPS Register) established under the Personal Property Securities Register 2009 of the Commonwealth.          THE VEHICLE IS/IS NOT LISTED ON THE PPS REGISTER AS BEING, OR HAVING BEEN, A WRITTEN OFF OR WRECKED MOTOR VEHICLE.          (delete inapplicable words)</small>			
<b>Part 3</b> (To be completed at or before time of sale)			
Cash Price At Which Vehicle Sold \$		Odometer Reading At Time Of Sale km	
Serial No. Of Inspection Report (RTA) (where applicable)		Date Of Issue Of Report	
Purchaser's Full Name			
Purchaser's Address			
Trade-In (if any) (Description)		(Registration No)	Trade-In Allowance \$
Purchaser's Signature		Date Of Sale	
Name (print) And Signature Of Person Effecting Sale			
<small>Unless this vehicle is unregistered and the registration plates removed or is substantially demolished, the dealer must deliver to the purchaser an inspection report issued in accordance with the regulations under the <u>Road Transport (Vehicle Registration) Act 1997</u>, which has been issued not more than 90 days before the date of sale stating that the vehicle is roadworthy unless registration of the vehicle has been effected within one month before that date.</small>			
<b>Part 4</b>			
THERE IS NO WARRANTY UNDER THE MOTOR DEALERS ACT 1974 IN RESPECT OF THE SALE OF THIS VEHICLE.			
ACCORDINGLY THE DEALER IS NOT REQUIRED BY THE ACT TO REPAIR OR MAKE GOOD ANY DEFECT WHICH MAY EXIST OR OCCUR IN THIS VEHICLE.			

**Note:** Reference to REVS has now been replaced with PPS Register. These changes have also taken place in Part 2 of Forms 3, 4, 5 and 6.

## Benefits

Policebook forms are in line with the new statutory changes for New South Wales.

## ERAnet – NSW Policebook Disposal screen in Trade – In Enhancement

### Overview

An enhancement has been made to new validation to disable Trade – In Detail section fields in NSW Policebook Disposal screen for (Truck) Vehicle type.

### Why

This enhancement was made at the request of the Customer Development Committee (CDC) to enhance existing functionality.

### Screens



Used Vehicle Maintenance



Vehicle Sale Process

4008 – Used Vehicle Maintenance

4096 – Policebook/Forms Setup

### The Change

#### ERAnet



In the **Showroom** menu, select **Vehicle Inventory** followed by **Used Vehicle Maintenance**. Then create a used vehicle at previous functionality the following screen will be displayed:

At the **Vehicle Type** fields select **Truck** from the drop down box and enter all required information as previous functionality. Make a note of stock number then select **Ok** from the action bar to save the record.

# ERAnet V9

## ERA

Enter **4008 – Used Vehicle Maintenance**, then create used vehicle as previous functionality and the following screen will be displayed:

**Used Vehicle Maintenance 4008**

Format# : Appraisal# :  
Stock#/Rego# : NSW23  
1. Make : MI Mitsubishi  
2. Year : 09  
3. Carline : LANCER  
4. Model Desc: CJ MY09 VR PLAT. ED.  
5. Body Type : H Hatchback  
6. Fuel Type : U Unleaded  
7. Cylinders : 4  
8. Colour : PINK  
9. Odometer : 19000 /19000  
10. Key#1/2 : 1/  
11. Veh Type : T Truck  
12. Serial# : SEDIWERSDCBMMWEA  
13. Rego# : 77NSW  
14. Model# : B1  
15. Rcvd Date : 23/08/11 Days: 0  
16. Status : 2 DEAL PEND  
17. Location : MELB

**Options**  
Deal : Yes DA Acc: No R.O : No  
Acctg: No P.O : No Open R.O: No

18. Sale Type:NR **DEEMED** 19.GP Catg:  
20. Sale Catg:UR Inv :  
21. Purchase Price : 45,000.00  
22. Final Value : 45,000.00  
23. Over/Under Allowance : 0.00  
24. Sales Cost : 40,909.10  
25. Cost Pack : 0.00  
26. Coded Cost :  
27. List Price (T  
28. Memo Line 1  
Memo Line 2

**Vehicle Types**  
# Type Description....  
1 P Passenger  
2 T Truck  
3 O Others

1 / 1  
Select line# exit

Help: Select an item

At fields number **11 Veh Type** enter **T** for **Truck** or select from the look up and enter all required information as previous functionality. Make a note of stock number then select **Enter** at the command line the save the record.

As per existing functionality, enter the **Showroom** menu followed by **Vehicle Advisor** to create a worksheet using the stock number created in **Used Vehicle Maintenance** or **4008 – Used Vehicle Maintenance** or and the following screen will be displayed:

**ERA net**

**Vehicle Worksheets**

Customer/Vehicle Details  
Customer Name : Jenny  
Vehicle Description : CJ MY09 VR Plat. Ed. SPTB 5dr M 5sp 2.0i  
Model Code : LANCER  
Stk : NSW23  
Year : 09  
Deal/Quo :  
Total : 3,165.00

**Pricing**  
VEHICLE PRICE : 0.00  
ACCOUNT PAYABLE :  
TRADE IN :  
ACCOUNT RECEIVABLE :  
DISCOUNT :  
OTHER CHARGES : 3,150.00  
ON ROAD COSTS :  
DEALER ACCESSORY :  
STAMP DUTY :  
Tax Amount : 15.00  
Vehicle Total : 3,165.00

**Actions**  
Apply Default Print Flags  
Buyers Order Form  
Enter Customer Offer  
Print Forms  
Print a Proforma Invoice  
Reset Default Print Flags  
Reverse Deal  
Review Address Details  
Sales Worksheet Agreement  
View Management Offer

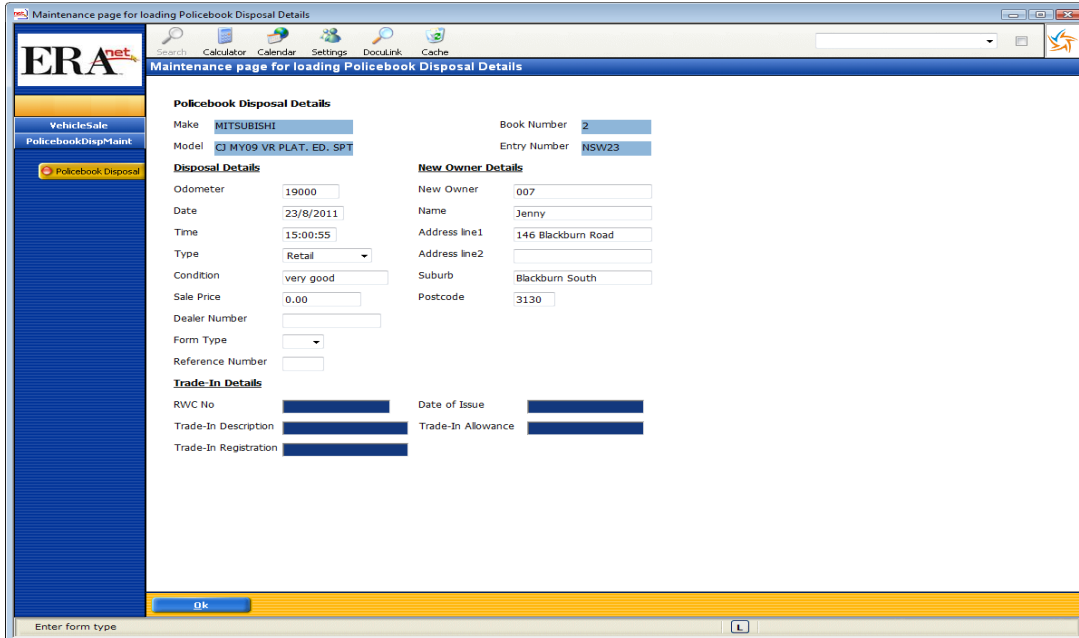
OK Vehicle Finish Message Exit

ERAnet - Transforming Automotive Retailing

Select **Finish** from the action bar, followed by **Buyers Order Form** to print an RBO.

Once the form is selected, **Print** at the action bar to print the **RBO** and screen back to Vehicle Advisor worksheet lists and make a note of your deal number as per the existing process.

As per previous functionality, bring a deal through  **Vehicle Sale Process**. Select all required information until go to **Maintenance page for loading Policebook Disposal Details** or **Policebook Disposal Detail** and the following screen will be displayed:



## Trade – In Details

<b>RWC No</b>	When the Vehicle type is <b>Truck</b> , <b>RWC No</b> field will be disabled.
<b>Date of Issue</b>	When the Vehicle type is <b>Truck</b> , <b>Date of Issue</b> field will be disabled.
<b>Trade-In Description</b>	When the Vehicle type is <b>Truck</b> , <b>Trade – In Description</b> field will be disabled.
<b>Trade- In Allowance</b>	When the Vehicle type is <b>Truck</b> , <b>Trade – In Allowance</b> field will be disabled.

## Benefits

The new validation to disable Trade – In Detail section fields in NSW Policebook Disposal screen for (Truck) Vehicle type.

## ERAnet – Pre-Delivery System

### Optional Software

#### Overview

The Pre-Delivery System has been enhanced to track the flow of vehicles from the point of ordering by the customer through to the delivery of the vehicle to the customer. Users are also able to generate a report for Fleet Customers to notify them on the status of their vehicle orders and an onscreen report has been created to display the deliveries that have been scheduled for the week.

#### Why

This change was made through a Request For Development submission to enhance existing functionality.

#### Screens



Deal Log Report – Sales Manager



Deal Log Report – Stock Control



Delivery Diary



Pre-Delivery



Pre-Delivery Setup



Prospect Maintenance



RO Close Out



Salesperson Maintenance



Service



Showroom



Showroom Analysis



Showroom Setup



Vehicle Advisor



Workshop Control Menu

3045 – User Definable Fields

3685 – Service Specification Maintenance

4084 – Vehicle Entry Formats

4090 – User Define Relate Table

4184 – User Defined Fields Maint

4524 – Sales Department Codes

6973 – Purchase Order Creation/Maint

## The Setup

The following ERA2 setup is required to be checked and updated prior to using the Pre-Delivery system.

The user is able to allocate a service store to a Sales Department where the Pre-delivery repair orders will be created in. Select **4524 – Sales Department Codes** and enter a **Sales Department Code** and the following screen will be displayed:

ERA

File Edit Setup Run Help

Sales Department Codes 4524

Code : MI

1. Vehicle Department : Both

2. Location : ALL

3. Description : MITSUBISHI

4. New Vehicle Makes : MI MITSUBISHI  
TO TOYOTA

5. Prospect Contact Schedule : B1 PROSPECT SCHED

6. Retain Prospect At Sale Time : Yes

7. Retain Prospect In Diary : No

8. Default Pre-Delivery Store : STORE320 S320 - Main store

Command: Enter Modify field# eXit

Help: Save the current entries

Ready Ln 19, Col 40 NUM

A new field *Default Pre-Delivery Store* has been added.

Select line **8 - Default Pre-Delivery Store** followed by the **/** lookup to select a valid **Service Store** where the Pre-Delivery Repair Orders will be created for this Sales Department.

**Note:** If nothing is entered on this line, the Pre-Delivery repair order will be created based upon the **4186 – Auto RO Generation Setup**.

Select **Enter** from the command line to save the changes.

# ERAnet V9

The dealership is able to restrict the user to view specific department that the service user belongs to. Select **3685 – Service Specification Maintenance** followed by **1 – All Questions** then scroll through the pages to get to **question 152** and the following screen will be displayed:

The screenshot shows the ERA Service Specification Maintenance window. The title bar says 'ERA'. The menu bar includes File, Edit, Setup, Run, and Help. The toolbar contains various icons for file operations and navigation. The main window title is 'Service Specification Maintenance' with a sub-header 'All Questions' and a page number '3685'. The main content area displays a table with two columns: 'Qn#.' and 'Question.....'. The first row shows '152' and 'Restrict Pre-Delivery departments to users default service dept?'. To the right of the question, the 'Answer.' column shows 'N'. At the bottom of the window, there is a status bar with 'Ln 22, Col 31' and 'NUM'. A command line at the bottom left says 'Enter line# searchH Print Uppg Gopp eXit'. A help message below it says 'Help: Accept lines in window, and continue with current item'. The status bar also shows 'Ready'.

**152 – Restrict Pre-Delivery departments to users default service dept?**

Enter **Y** to default the view to the specific department that the service user belongs to or **No** to not restrict the user.

Select **Enter** from the command line to save the changes.

The information that appears in the *Loc* field in the Pre-Delivery Control screen will inform the Stock Controller where the vehicle is physically located, for example, Pre Delivery Bay (PD Bay).

This is controlled by *User Defined Fields* (UDF) and will need to be set up in **4184 - User Defined Fields Maint** for both New and Used vehicles. Select **4184 - User Defined Fields Maint** and the following screen will be displayed:

The screenshot shows the ERA User Defined Fields Maint window. The title bar says 'ERA'. The menu bar includes File, Edit, Setup, Run, and Help. The toolbar contains various icons for file operations and navigation. The main window title is 'User Defined Fields Maint' with a page number '4184'. The main content area is mostly blank, with a prompt at the bottom that says 'Enter either (N=New vehicle inventory) (U=Used vehicle inventory)'. At the bottom of the window, there is a status bar with 'Ln 10, Col 66' and 'NUM'. The status bar also shows 'Ready'.



# Vehicle Manual

Select **N** for New Vehicle Inventory and the following screen will be displayed:

ERA

File Edit Setup Run Help

New Vehicles

No.	Format	screen desc	Data Format	Length	Just	Report	Heading	Short Desc
1	REG	EXP DATE	Date	8	R	REG	EXP DATE	REG EXP
2	UDF # 1		A/N	20	L	UDF # 1		UDF # 1
3	PD	BAY	A/N	20	L	PD	BAY	PD BAY
4	UDF # 11		A/N	20	L	comp		UDF # 11
5	DATE	REGISTERED	Date	8	R	REGO	DATE	REGO DATE
6	UDF # 13		A/N	20	L	UDF # 13		UDF # 13
7	DEMO	DATE	Date	8	R	DEMO	DATE	DEMO DATE
8	STOCK	ID	A/N	20	L	STOCK	ID	STOCK ID
9		Expected Delivery D	Date	8	R	Expected	Date	Exp Date
10	UDF # 17		A/N	20	L	UDF # 17		UDF # 17
11	UDF # 18		A/N	20	L	UDF # 18		UDF # 18
12	UDF # 19		A/N	20	L	UDF # 19		UDF # 19
13		Delivery Date	Date	8	R	Delivery	Date	Del Date
14	UDF # 20		A/N	20	L	UDF # 20		UDF # 20
15	COMP.	DATE	A/N	20	L	COMP.	DATE	COMP.DATE

(E=Enter) (M=Modify) (Line#) (N=Next) (P=Previous)

Ready Ln 22, Col 48 NUM

The *User Defined Field* will need to be setup as per existing functionality. The user will need to ensure that the Data Format field is setup as **A/N** for Alpha Numeric.

**Note:** It is recommended to name the *User Defined Field* as PD Bay, to make it easier to identify.

Select **E=Enter** from the command line to save the changes. Repeat the same process for *Used Vehicle Inventory*.

The user will now need to assign the newly created UDF to the New and Used Vehicle Format in **4084 - Vehicle Entry Formats**. Select **4084 - Vehicle Entry Formats**, enter the **default format number** and the following screen will be displayed:

ERA

File Edit Setup Run Help

Vehicle Entry Formats 4084

Format Number : 4006.DEFAULT

Default : Yes

New/Used : NEW

1 Description : NEW VEHICLE DEFAULT

2 Make : ALL MITSUBISHI

3 Type : M MAINTENANCE

4 Entry Fields

Field Name	Description	Attr#	Display	Mandatory
11 UDF.14	DEMO DATE	115	No	No
12 UDF.10	PD BAY	102	No	No

Field 4: Enter Insert Delete line# Uppg Gopg sExit

Help: Accept lines in window, and continue with current item

Ready Ln 22, Col 27 NUM

Select **4 - Entry Fields**, followed by the **Insert** option from the command line and select the UDF created in **4184 - User Defined Fields Maint** from the **/Lookup** as per existing functionality.

# ERAnet V9

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Select **Enter** from the command line to save the changes and repeat the same process for the *Used Vehicle Maintenance Template*.

The user will now need to create the UDF in 3045 - *User Definable Fields*, option 1 - *Maintain User Defined Fields*. Select **3045 - User Definable Fields** followed by option **1 - Maintain User Defined Fields** and the following screen will be displayed:

	Field Name	Conversion	L	J	M	Help Message
18	PD BAY	Alpha/Numeric	20	L	N	Pd Bay

Field: Enter Insert line# View Uppg Gopg eXit  
Help: Accept lines in window, and continue with current item  
Ready Ln 22, Col 0 NUM

Select the **Insert** option from the command line and enter the **UDF name**. Ensure that the *Conversion* field is set to **Alpha/Numeric**.

**Note:** It is recommended to name the *User Defined Field* as PD BAY, to make it easier to identify.

Select **Enter** from the command line to save the data.

The user will now need to check and ensure that the newly created UDF is displayed in the Default template in 3045 - *User Definable Fields*, option 2 - *Maintain Service Vehicle Template*. Select **3045 - User Definable Fields** followed by option **2 - Maintain Service Vehicle Template** and the following screen will be displayed:

ERA

File Edit Setup Run Help

Maintain Service Vehicle Template

Make :

Copy From :

1. Field to be included

Name	Length	Mandatory	Display Only	Service Screen Position
------	--------	-----------	--------------	-------------------------

Help: Enter the make code or DEFAULT for default template [/=Lookup]

Ready Ln 2, Col 14 NUM

At the *Make* field enter **DEFAULT** and the following screen will be displayed:

ERA

File Edit Setup Run Help

Maintain Service Vehicle Template

Make : default Def

Copy From :

1. Field to be included

Name	Length	Mandatory	Display Only	Service Screen Position
85 Alt model/mai	11	No	No	Page 4 - LEFT
86 PD BAY	20	No		Page 4 - LEFT

Field 1: Enter Insert Delete line# Uppg Gopg eXit

Help: Accept lines in window, and continue with current item

Ready Ln 22, Col 27 NUM

The newly added UDF will be displayed. The user is able to check this by selecting **1 – Field to be included** and selecting the **Nxtpg** option from the command line to scroll to the last page.

Select the **Enter** option from the command line to save the changes.

The final setup is to link the Vehicle and Service UDF together. Select **4090 – User Define Relate Table** followed by **N** for New or **U** for Used Vehicle and the following screen will be displayed:

# ERAnet V9

Enter Vehicle type	Service UDF	Type	Len	New inventory fields	Type
18	APPLICATION	Alpha/Numeric	10		
19	PD BAY	Alpha/Numeric	20	PD BAY	Alpha/Numeric

Field: Enter line# Uppg Gopg eXit  
Help: Accept lines in window, and continue with current item  
Ready Ln 19, Col 4 NUM

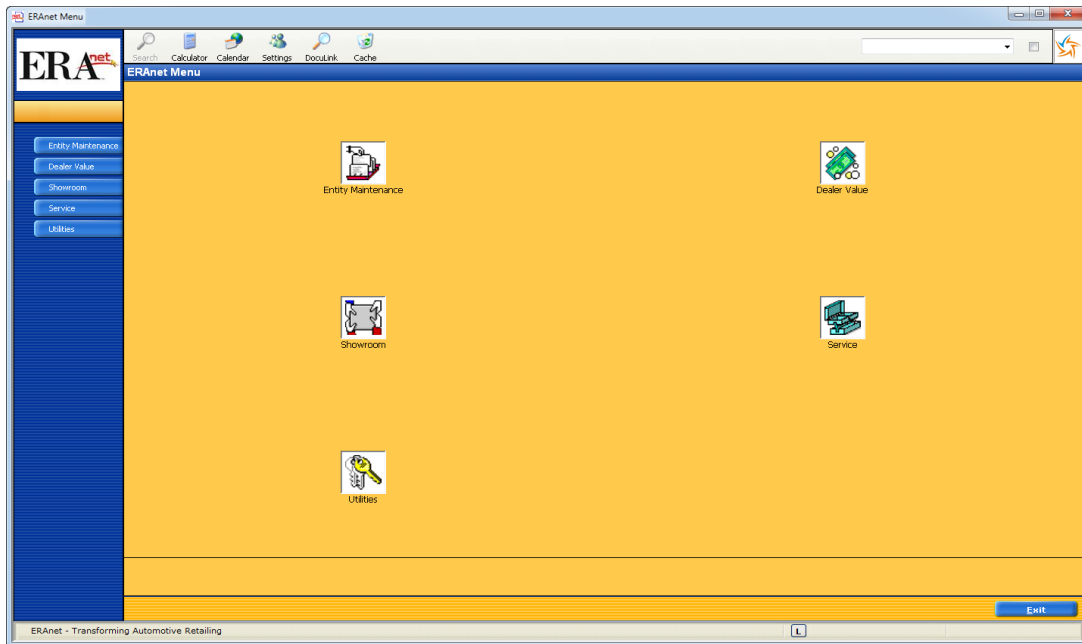
The Service UDF will already be displayed and the user will need to link it to the Vehicle UDF.

Select the relevant **line number** and the focus will be on the *New inventory fields* section of the relevant line.  
Enter the **UDF name** or select it from the / Lookup.

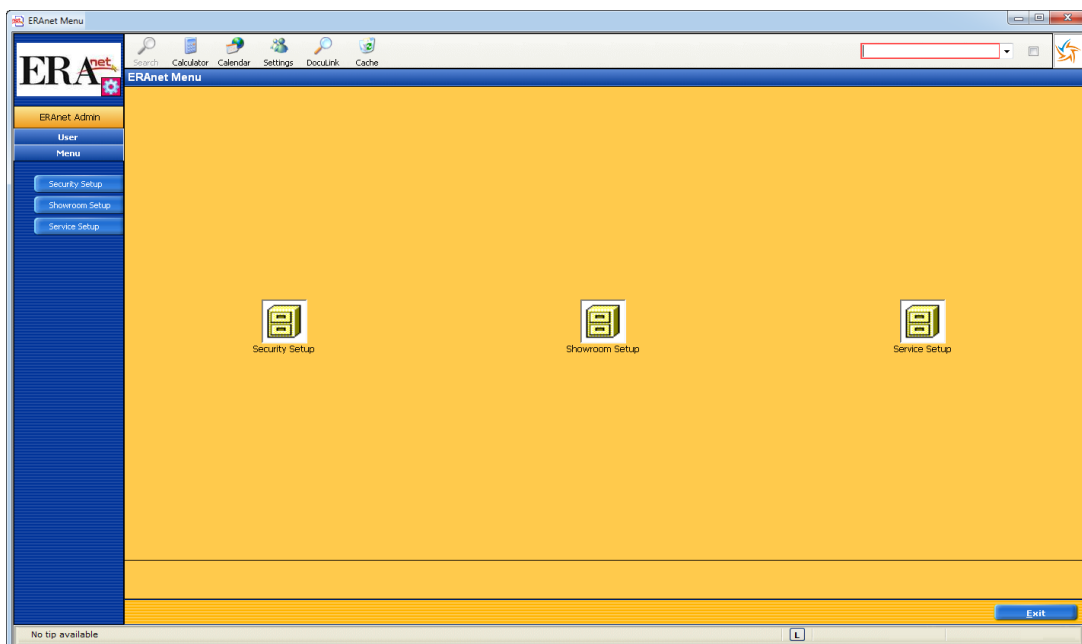
Select **Enter** from the command line to save the changes and repeat the same process for *Used Vehicle*.

# Vehicle Manual

The following ERAnet setup is required to be checked and updated prior to using the Pre-Delivery system. Log to **ERAnet** as per existing functionality and the following screen will be displayed:

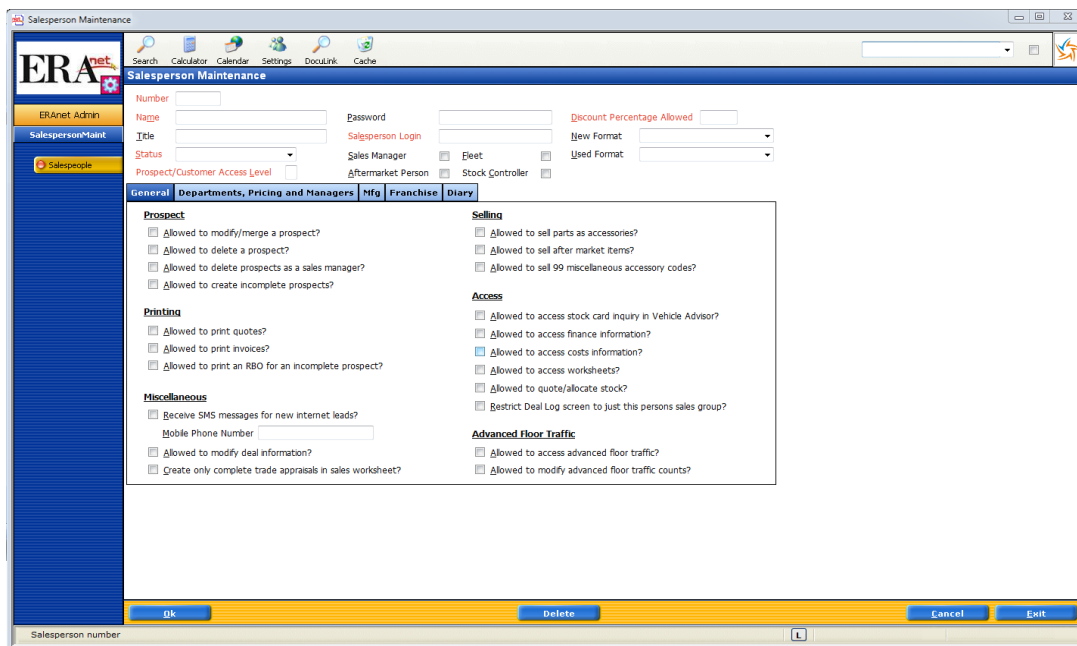


**Right click** on the **Store Number** link located on the top left corner of the screen and select the **ERAnet Admin** option from the list and the following screen will be displayed:

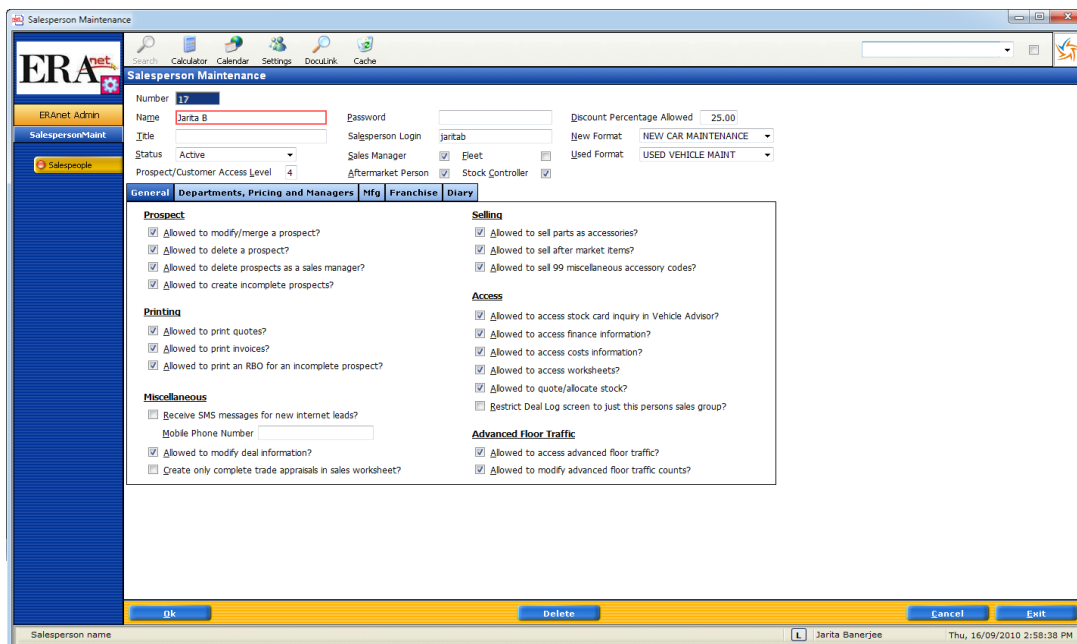


# ERAnet V9



Select  **Showroom Setup**, followed by  **Salesperson Maintenance** and the following screen will be displayed:



Identify each **Stock Controller** and ensure that the  **Stock Controller** check box is selected as displayed in the following example:



Select **Ok** from the action bar to save the changes and select the **Exit** option to return to the **ERAnet Menu**.

**Pre-Delivery Setups** will need to be checked and updated. From the  **Showroom Setup** menu, select  **Pre-Delivery Setup** and the following screen will be displayed:

**Note:** Pay Methods are setup to confirm within Pre-Delivery how a customer is paying for their vehicle and Delivery Methods are setup to determine how a vehicle is to be delivered to a customer.

The screenshot shows the 'Pre-Delivery Setup' window in the ERA Admin application. The window is divided into three main sections for data entry:

- Pay Methods:** A table with columns 'Code' and 'Description'. It contains two rows: 'CASH' with description 'Cash' and 'LOAN' with description 'Bank Loan'.
- Delivery Methods:** A table with columns 'Code' and 'Description'. It contains three rows: 'D' with description 'Deliver to client', 'F' with description 'Freight', and 'P' with description 'Pick up from dealer'.
- Expected On Site Date Field:** A table with columns 'Make' and 'UDF Field Name'. It contains three rows: 'ME' with 'Expected Date', 'GM' with 'Expected Date', and 'TO' with 'Expected Date'.

Below these tables, there are two checkboxes: 'Allow Delivery Complete Flag when not at Sold status' (checked) and 'Allow Delivery Complete Flag Access By Service Advisor' (checked). A 'Default Delivery Time' field is set to '15:00'. The window concludes with 'OK' and 'Exit' buttons.

## Pay Methods


<b>Code</b>	Enter the <b>code</b> to be used for the Pay Method. <b>Note:</b> The user is able to add multiple codes by selecting the <b>+</b> option. The user is also able to delete a code by selecting the <b>×</b> option.
<b>Description</b>	Enter the code <b>description</b> for the Pay Method.

## Delivery Methods

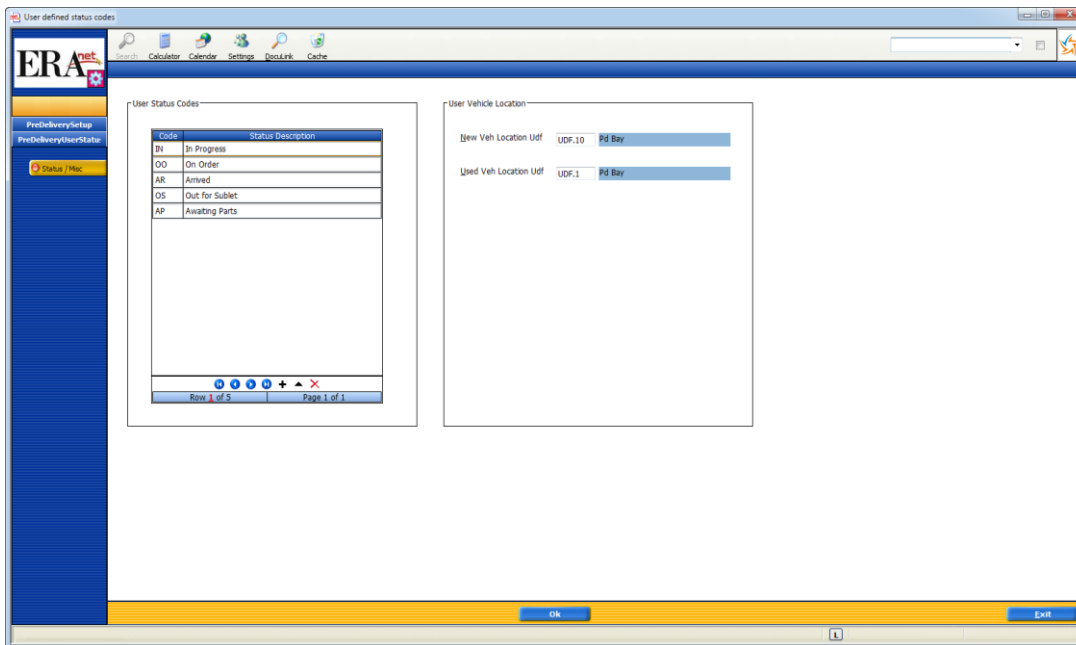
<b>Code</b>	Enter the <b>code</b> to be used for the Delivery Method. <b>Note:</b> The user is able to add multiple codes by selecting the <b>+</b> option. The user is also able to delete a code by selecting the <b>×</b> option.
<b>Description</b>	Enter the code <b>description</b> for the Delivery Method.

## Expected On Site Date field

<b>Code</b>	Enter the <b>code</b> to be used for the Delivery Method. <b>Note:</b> The user is able to add multiple codes by selecting the <b>+</b> option. The user is also able to delete a code by selecting the <b>×</b> option.
<b>UDF Field Name</b>	Use the  dropdown box to show the available fields to select from. This will display any field that is used in <b>4084 – Vehicle Entry Formats</b> that have the word <b>Date</b> . <b>Note:</b> The user is able to add multiple codes by selecting the <b>+</b> option. The user is also able to delete a code by selecting the <b>×</b> option. A different field may be used for each make if required, but not recommended. If nothing is entered in this section then the <b>4004 – Order Entry</b> field <b>8 Ext Arrvl Date</b> will be used as the <b>Expected On Site Date</b> .
<b>Allow Delivery Complete Flag when not at Sold status</b>	<input checked="" type="checkbox"/> Tick this option if the <i>Delivery Complete Flag</i> can be updated without the vehicle being at a status 5 – Sold.
<b>Default Delivery Time</b>	Enter the default time to display for each Scheduled Delivery. If no time has been entered, then the user will be prompted to enter a <b>Scheduled Delivery Time</b> when each <b>Scheduled Delivery Date</b> is entered.
<b>Allow Delivery Complete Flag Access By</b>	<input checked="" type="checkbox"/> Tick this option to allow the Service Advisor to set a deal to a <i>Delivery Complete</i>

<b>Service Advisor</b>	<p>status and removing it from the  <i>Pre-Delivery System</i>. The deal status does not have to be 5 – Sold in order for the Service Advisor to access the Delivery Complete option in the <i>Pre-Delivery Status</i> screen.</p> <p><b>Note:</b> By default this option will be un-ticked.</p>
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Select the **Status / Misc** option from the navigation bar and the following screen will be displayed:



## User Status Codes

The *User Status Codes* will inform the user where the vehicle is at in the Pre Delivery Process. The user can enter dealer specific codes and description.


**Note:** This is not a mandatory feature for the dealership to use.

<b>Code</b>	<p>Enter the <b>code</b> to be used as the user status codes.</p> <p><b>Note:</b> There is a limit of three characters. The user is able to add multiple codes by selecting the  option. The user is also able to delete a code by selecting the  option.</p> <p>The following is an example of codes the user can use:</p> <p>IN – In Progress  OO – On Order  AR – Arrived  OS – Out for Sublet  AP – Awaiting Parts</p>
<b>Status Description</b>	Enter the code <b>description</b> for the user status codes.


## User Vehicle Location


The information that appears in the *Loc* field in the Pre-Delivery Control will inform the Stock Controller where the vehicle is physically located, for example PD Bay.

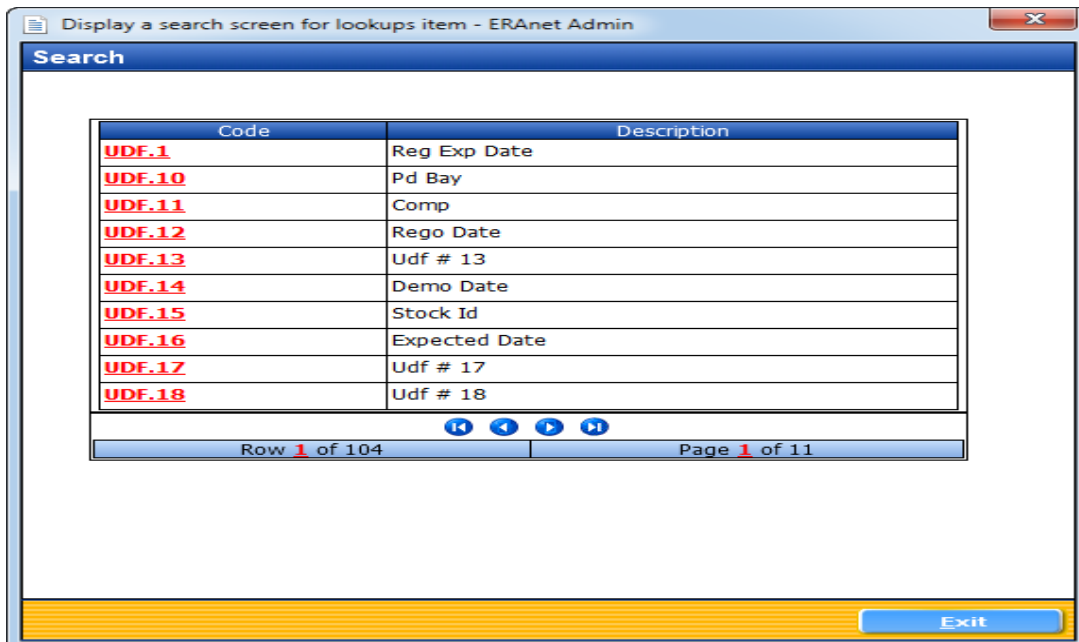
**Note:** This step is a very important step which will determine how the pre-delivery systems work for those dealerships using this *Loc* feature.

<b>New Veh Location Udf</b>	<p>Select the  <b>Search</b> option or <b>F3</b> from the keyboard to assign the <b>UDF</b> created in 4184 - <i>User Defined Fields Maint</i> for New Vehicle.</p> <p><b>Note:</b> The user is also able to enter the UDF name. However, the field name will</p>
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	need to be the name that is recognised in the system level. For this reason, searching for the UDF will be a better option.
<b>Used Veh Location Udf</b>	<p>Select the  <b>Search</b> option or <b>F3</b> from the keyboard to assign the <b>UDF</b> created in 4184 - User Defined Fields Maint for Used Vehicle.</p> <p><b>Note:</b> The user is also able to enter the UDF name. However, the field name will need to be the name that is recognised in the system level. For this reason, searching for the UDF will be a better option.</p>

Selecting the  **Search** option or **F3** from the keyboard will display the following pop up screen:



Code	Description
UDF.1	Reg Exp Date
UDF.10	Pd Bay
UDF.11	Comp
UDF.12	Rego Date
UDF.13	Udf # 13
UDF.14	Demo Date
UDF.15	Stock Id
UDF.16	Expected Date
UDF.17	Udf # 17
UDF.18	Udf # 18

Row 1 of 104 Page 1 of 11

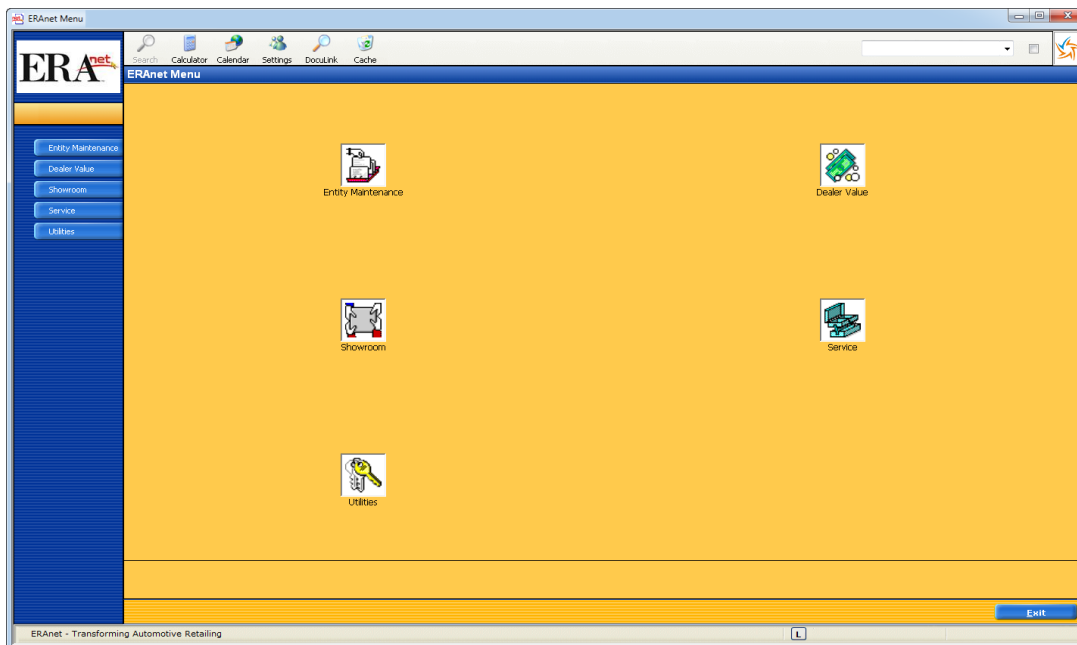
Exit

Select the relevant **UDF code** as per 4184 – User Defined Fields Maint setup and return to the **Status / Misc** screen or **Exit** to return to the **Status / Misc** screen without selecting an UDF.




Select the **Ok** option from the action bar to save the changes or select **Exit** to return to the *Pre-Delivery Setup* screen without saving any changes.

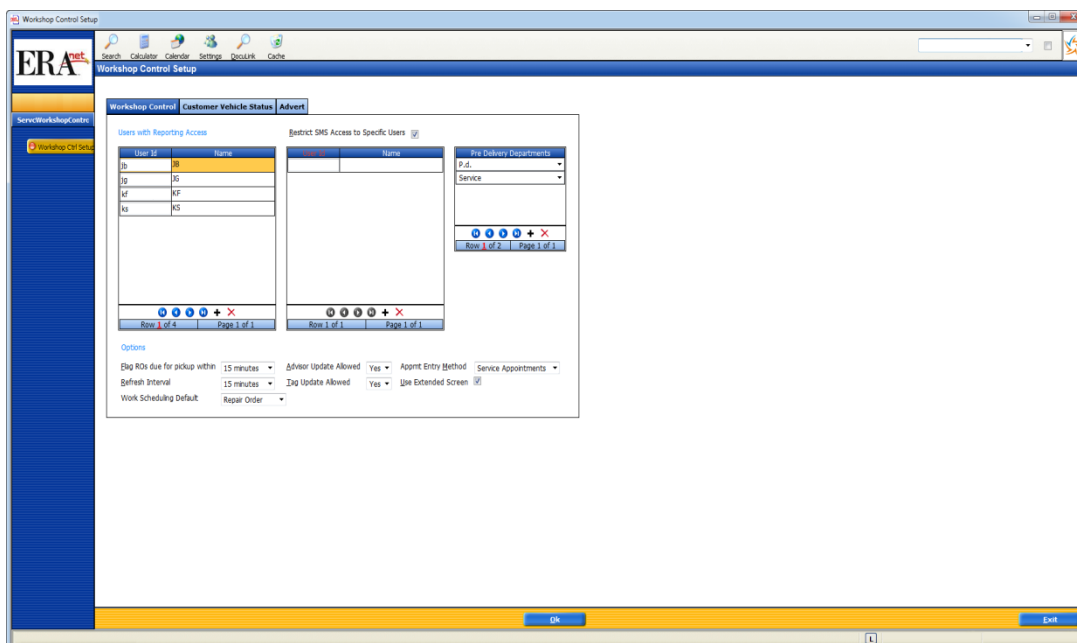
From the **ERAnet Menu (Showroom Setup)** screen **Right click** on the **ERAnet Admin** link located on the top left corner of the screen and select the relevant **Store Number** option from the list and the following screen will be displayed:

# ERAnet V9




The user will need to ensure that *Service Appointments* is selected as the default entry point when creating appointment, quotes and repair orders.

Select  **Service**,  **Workshop Control Menu** followed by  **Workshop Control Setup** and the following screen will be displayed:

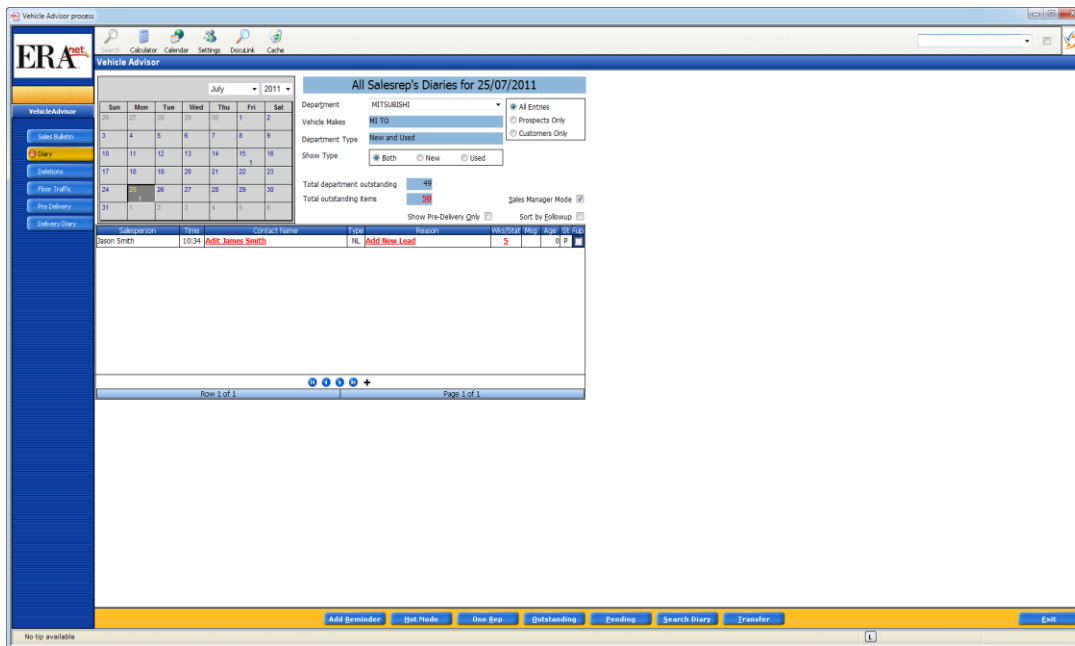


At the *Appt Entry Method* field, select **Service Appointments** from the  dropdown list and save the changes by selecting the **Ok** option from the action bar.

## The Process

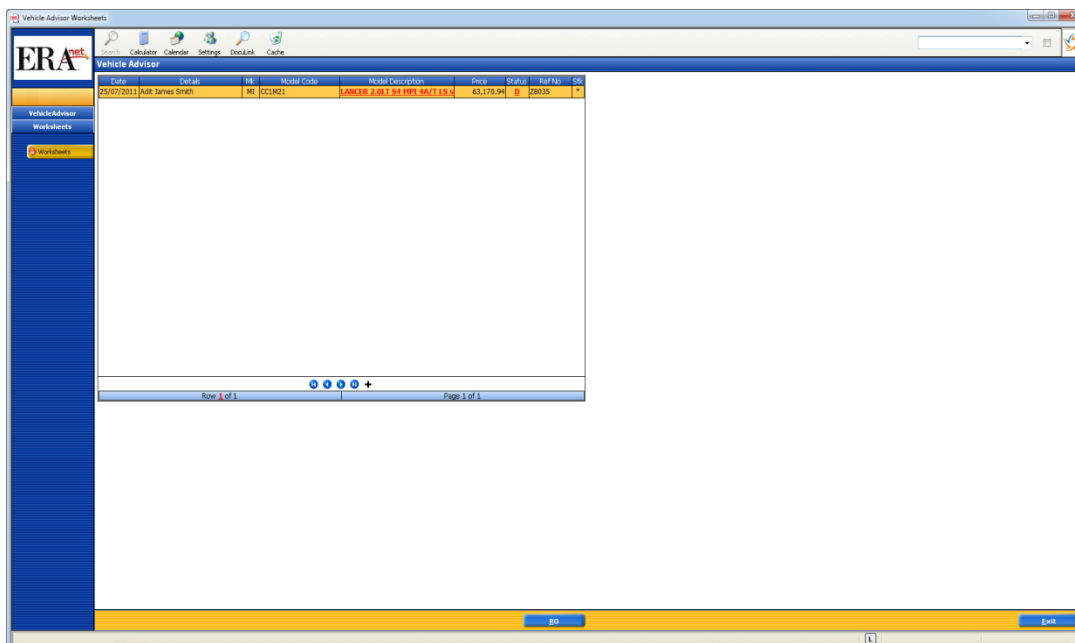
Within ERAnet  **Vehicle Advisor** a deal is raised as per existing functionality. Once the deal has been created the Sales Manager will then need to approve the deal through Sale Managers Mode in order for it to appear in *Pre-Delivery*.

To approve a deal, log in as a **Sales Manager** as per existing functionality and the following screen will be displayed:



The screenshot shows the 'Vehicle Advisor' window. On the left is a calendar for July 2011. The main area displays 'All Salesrep's Diaries for 25/07/2011'. It includes filters for Department (METSUBSH), Vehicle Make (HOLD), and Department Type (New and Used). A table shows sales data for Jason Smith, including columns for Salesperson, Time, Contract Name, Type, Status, and Age. The table has one row: Jason Smith, 10:34, Adk James Smith, HL, Add New Lead, 5, 6 P. The bottom of the window has buttons: Add Reminder, Set Mode, One Bp, Outstanding, Ending, Search Diary, Transfer, and Exit.

Select the relevant customer by clicking on the [Wks/Stat](#) hyperlink and the following screen will be displayed:



The screenshot shows the 'Vehicle Advisor Worksheets' window. It displays a table with columns: Date, Details, HL, Model Code, Model Description, Price, Status, and Ref Id. The table has one row: 25/07/2011, Adk James Smith, ME, CCM21, JANKER 2.0L 1.8 4, 63,175.94, B, 20025. The bottom of the window has buttons: Exit.

Click on the relevant [Model Description](#) hyperlink and the following screen will be displayed:

Type	Sell Price	Cost Price	Margin Amount	GP Applied	GP Percent
Vehicle Price	55,000.00	46,242.00	8,758.00	8,758.00	15.94
Holdback Amount	0.00	0.00	0.00	937.62	100.00
Dealer Accessory	0.00	0.00	0.00	0.00	0.00
Aftermarket Items	35.00	1.70	33.30	33.30	1,898.82
Other Charges	5,650.00	3,446.82	2,203.18	2,250.00	65.28
Discount	-3,517.00	0.00	-3,517.00	-3,517.00	100.00

Totals	57,168.00	49,690.52	7,477.48	8,462.12	15.54
Tax Amount	6,892.98				
Vehicle Total	65,176.96				

A new option has been added to the action bar to allow the Sales Manager to approve a deal.

Select the **Approve Deal** option from the action bar and the following pop up will be displayed:

Are you sure you want to approve this deal for pre-delivery?

Yes No

Select **Yes** to approve the deal and return to the *Sales Manager Review* screen or **No** to not approve it. Selecting the Yes option will send the deal through to Pre-Delivery.

Select **Ok** from the *Sales Manager Review* screen and exit as per existing functionality.

A new feature has been added to the *Deal Log Report* within *Showroom* to save users time when there are multiple deals that need to be approved for Pre-delivery.

Select *Showroom* followed by *Showroom Analysis* and then *Deal Log Report – Stock Control* or *Deal Log Report – Sales Manager* and the following screen will display as per existing functionality:

# Vehicle Manual

Date	Stn	Deal	Model	Description	Colour / Trim	Customer No	Stock No	PD	Del Comp
01/07/2011	44	28022	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS		007			
04/07/2011	44	28023	CC1C21	LANCER 2.0LT S4 MP1 4A/T LS 864		007			
07/07/2011	44	28029	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS		007	A228		
08/07/2011	44	28030	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS		007	A227		
11/07/2011	1	1100	3008SH111	MAZDA3 HATCH 5 SPEED MANUAL		7311	A228		
12/07/2011	1	1102	3008SH111	MAZDA3 HATCH 5 SPEED MANUAL		7311	A229		
12/07/2011	1	1103	3008SH111	MAZDA3 HATCH 5 SPEED MANUAL		7311	A230		
13/07/2011	1	1104	3008SH111	MAZDA3 B 5 SPEED MANUAL 1.5 G		7947	A231		
14/07/2011	150	1105	AVND	2.4P ALTISE SEDAN 9M		8343			
14/07/2011	77	1106	AVND	2.4P ALTISE SEDAN 9M		8344			
14/07/2011	30	28032	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS		8343			
14/07/2011	30	28033	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS		8344			
25/07/2011	30	28035	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS 864		7947	A194		

Two new columns have been added to this report.

<b>PD Apv</b>	<input checked="" type="checkbox"/> Tick this option to approve a deal for Pre-Delivery instead of going through <i>the Sales Managers Review</i> screen.
<b>Del Comp</b>	<input checked="" type="checkbox"/> Tick this option to complete the delivery process rather than going through the <i>Pre-Delivery</i> screen.

Once the user has ☒ ticked the deals to be approved, the user is able to view the *Delivery Details* by selecting the **Deal** hyperlink and the following screen will appear:

Date	Details	No	Model Code	Model Description	Price	Status	Ref No
25/07/2011	Phil James Smith	W1	CC1M21	LANCER 2.0LT S4 MP1 4A/T LS 864	63,170.00	0	28035

Click on the relevant **Model Description** hyperlink and the following screen will be displayed:

# ERAnet V9

**Sales Manager Review**

Customer Name: Mr. James Smith  
Vehicle Description: LANCER 2.0LT 54 MPI 44T LS SEDAN

Type	Sell Price	Cost Price	Margin Amount	GP Applied	GP Percent
Vehicle Price	57,168.00	49,690.32	7,477.68	7,524.38	13.14
Dealer Accessory	0.00	0.00	0.00	0.00	0.00
Aftermarket Items	35.00	1.70	33.30	33.30	1,998.62
Other Charges	5,650.00	3,446.62	2,203.38	2,250.00	65.26
Discount	-5,517.00	0.00	-5,517.00	-5,517.00	100.00

Totals: 57,168.00 49,690.32 7,477.68 7,524.38 13.14  
Tax Amount: 6,002.94  
Vehicle Total: 63,170.94

Select the **Summary** option from the nav bar and the following screen will be displayed:

**Vehicle Worksheets**

Customer/Vehicle Details: Mr. James Smith (RENTAL)  
Vehicle Description: LANCER 2.0LT 54 MPI 44T LS SEDAN  
Model Code: D31M21  
Qty: 1  
Deal/Qty: 28035  
Total: 63,170.94

Pricing	Vehicle Price	Colour	Factory Accessory	Dealer Accessory	Other Charges	On Road Costs	Stamp Duty	Discount	Account Receivable	Account Payable	Trade In	Tax Amount	Vehicle Total
	55,000.00			35.00	5,650.00			-5,517.00				6,002.94	63,170.94

Select the **Delivery Details** option from the nav bar and the following screen will be displayed:

Once in this screen the following items can be entered:




<b>Cust requested delivery</b>	Enter the <b>date</b> that the customer has requested delivery. This is an indication for the Pre-Delivery department as to when they are aiming to have the vehicle completed. <b>Note:</b> This is a requested date only and is not the final date as the Pre-Delivery department will set the <i>Scheduled Delivery Date</i> once they have scheduled all the work required.
<b>Status</b>	Select a <b>Status</b> from the  dropdown box. <b>Note:</b> The Salesperson will need to enter this information.
<b>Pay Method</b>	Select a <b>Pay Method</b> from the  dropdown box. This is the way final payment will be received and is allocated by the Salesperson or the Finance Manager. <b>Note:</b> The pay method is setup in <i>Pre-Delivery Setup</i> within <i>Showroom Setup</i> .
<b>Delivery Method</b>	Select a <b>Delivery Method</b> from the  dropdown box. This is how the vehicle will be delivered to the customer and is allocated by the Salesperson. <b>Note:</b> The delivery method is setup in <i>Pre-Delivery Setup</i> in <i>Showroom Setup</i> .






## Comments


<b>New</b>	Select the <b>New</b> button to create a new message.
<b>Save</b>	Select the <b>Save</b> button to save the message that has been created.
<b>Msg No</b>	The user is able to select a message to read from the  dropdown box.
<b>Unread</b>	This field will display any unread message numbers for the user. For example: 1, 2, 3 to indicate that messages 1, 2, 3 are unread.
<b>Created By</b>	This field will display the user id and name of the user who created the message.
<b>Updated By</b>	This field will display the user id and name of the user that modified that message.
<b>Message</b>	The user is able to enter a detailed <b>message</b> as required.

# ERAnet V9



<b>Purchasing Officer Email Address</b>	The user is able to enter the <b>email address</b> of a purchasing officer. This is the email address that any email can be sent to. <b>Note:</b> Once an email address has been stored within this screen it will be stored against this customer until a new email address is entered.
<b>User Defined Status</b>	This field will display the user status code and description as entered from the <i>Pre-Delivery Control</i> screen.
<b>Updated By</b>	This field will display the username, date and time when the user status code was updated.

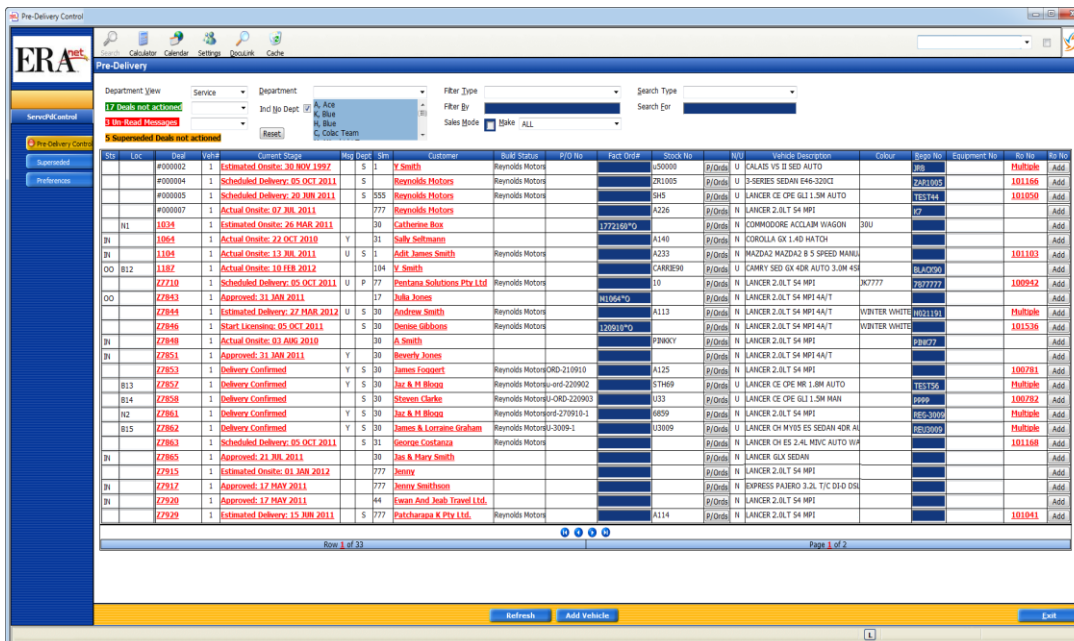
Dependent upon the user security the  *Pre-Delivery* screen can be accessed from both the  *Service* and the  *Showroom* module.

Within the  *Service* module, the Pre-Delivery interface is accessed from  *Workshop Control Menu* and within the  *Showroom* module, the Pre-Delivery interface is accessed from  *Vehicle Inventory*, also from within  *Vehicle Advisor*.

**Note:** The Pre-Delivery screens mentioned in this document have been accessed from the  *Service* module.

From the  *Service* module, select  *Workshop Control Menu* followed by  *Pre-Delivery* and the following screen will be displayed:

**Note:** The user may need to scroll across the page to view all the fields by selecting the   arrows.



The *Department View* that is experienced upon the initial entry is dependent on the User Security, Salesperson setup and Service Advisor setup.

Users set up as a salesperson or have been identified as a stock controller will have the Department View field default to Vehicle Sales. Users set up with a default advisor in 6210 - *Maintain User Security*, question 23 – *Service Options* will have the Department View field default to Service.

<b>Department View</b>	This field will either display <b>Service</b> or <b>Vehicle Sales</b> , depending on the user setup.
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	The user is able to select a different department view by selecting from the  dropdown box.
<b>Deals not actioned</b>	This field will display the number of deals that don't have any user status code assigned to it. The user is able to select a <b>deal</b> from the  dropdown box and the focus will be on that line. When a deal number is selected, the counter will decrease. If the user deletes a status code, the counter will increase.
<b>Un-Read Messages</b>	This field will display any deals that have un-read messages attached to it. The user is able to select a <b>deal</b> from the  dropdown box and a pop up screen will display. When a deal number is selected, the counter will decrease.
<b>Superseded Deals not actioned</b>	This field will highlight the number of superseded deals that need to be reviewed.
<b>Department</b>	A list of service departments will automatically be selected and displayed based on the setup in the <b>Preferences</b> screen. The user is able to remove individual departments from the search by selecting the specific department from the <b>Department</b>  dropdown box. Select the <b>Reset</b> button to deselect all the departments. <b>Note:</b> The departments listed will depend on the Department View selected.
<b>Incl No Dept</b>	<input checked="" type="checkbox"/> Tick this option to display deals that are not allocated to a service department. <b>Note:</b> It is recommended to have this option <input checked="" type="checkbox"/> ticked.
<b>Filter Type</b>	Select a valid <b>Filter Type</b> option from the  dropdown box. <b>Note:</b> The options available to select from are Salesman, Customer No, Fleet Customers which includes Government and Rental, Expected On Site Date, Customer Requested Delivery Date, Scheduled Delivery Date and User Status Code.
<b>Filter By</b>	Enter the filter by <b>criteria</b> based upon the <i>Filter Type</i> selected. <b>Note:</b> This field will be disabled until a Filter Type has been selected.
<b>Sales Mode</b>	This field will automatically be <input checked="" type="checkbox"/> ticked when the user is a Sales Manager accessing the <i>Pre-Delivery Control</i> screen. <b>Note:</b> This is a view only option.
<b>Make</b>	This field will display the default make as selected in the <b>Preferences</b> screen. The user is able to select a different <b>make</b> from the  dropdown box or <b>All</b> for all makes. Selecting a make will display deals for that make only.
<b>Search Type</b>	Select a valid <b>Search Type</b> option from the  dropdown box. <b>Note:</b> The options available to select from are Deal, P/O No, Stock No, Rego No, Repair Order No and Equipment No.
<b>Search For</b>	Enter the search for <b>criteria</b> . The first line that matches the criteria will be highlighted. <b>Note:</b> This field will be disabled until a Search Type has been selected.

<b>Sts</b>	Enter the <b>User Status Code</b> or select the  <b>Search</b> option or <b>F3</b> from the keyboard to select a valid <b>code</b> .
<b>Loc</b>	Enter the physical <b>location</b> of the pre-delivery vehicle. The location will inform the Stock Controller where the vehicle is physically located. For example, Bay 1. <b>Note:</b> This is a free text field and the user is able to enter any alpha numeric character. The data will be saved in <i>New Vehicle Maintenance</i> or <i>Used Vehicle Maintenance</i> as per  <i>Pre-Delivery Setup</i> .
<b>Deal</b>	This field will display the deal number that has been approved by the Sales Manager. Any deal beginning with # indicates that it has been created by selecting the <b>Add</b>

	<a href="#">Vehicle</a> option from the action bar.
<b>Veh #</b>	Where multiple vehicles have been assigned to the one deal number, this field will display the vehicle number for the deal.
<b><a href="#">Current Stage</a></b>	This field will display the <a href="#">current stage</a> of the deal along with the date. Selecting this hyperlink will take the user to the <i>Pre-Delivery Status</i> screen.
<b>Msg</b>	This field will display Y for Yes when a message has been read or a U for any unread messages that have been attached to the deal.
<b>Dept</b>	This field will display the department. <b>Note:</b> This will display the Sales departments for the deal if being viewed in <i>Vehicle Sales</i> mode or it will display the Service departments for any repair orders that have been raised if viewed in <i>Service</i> mode.
<b>Slm</b>	This field will display the salesperson number for the deal.
<b>Customer</b>	This field will display the customer name that is attached to the deal.
<b>Cust Type</b>	This field will display the type of sale and is only available in Sales Mode. For example: Retail, Fleet, Demo.
<b>Build Status</b>	This will display the name of any sublet supplier when the vehicle is out to sublet and is available only in Pre-Delivery Mode.
<b>P/O No</b>	This field will display the customer purchase order number for the deal. <b>Note:</b> This is the customer order number as entered in the <i>Modify Print Specific RBO details</i> screen within the Worksheet screen.
<b>Fact Ord#</b>	This field will display the order number for the vehicle.
<b>Stock No</b>	This field will display the stock number attached to the deal. <b>Note:</b> Deals that have both order numbers and stock numbers allocated will only display the stock number in the <i>Pre-Delivery Control</i> screen. The order number field will then become blank.
<b>P/Ords</b>	Select the <a href="#">P/Ords</a> button to display any Purchase Orders that have been created via <i>6973 Purchase Order Creation/Maint</i> .
<b>N/U</b>	This field will display N for New vehicle deals or U for Used vehicle deals.
<b>Vehicle Description</b>	This field will display the vehicle description.
<b>Colour</b>	This field will display the exterior colour of the vehicle.
<b>Rego No</b>	This field will display the vehicle registration number.
<b>Equipment No</b>	Enter a <b>reference number</b> supplied by the customer who has ordered the vehicle. This data is stored in the service vehicle file against the serial number of the vehicle.
<b>Ro No</b>	This field will either be blank or it will display the <a href="#">Repair Order Number</a> for the work being performed. Deals with multiple open repair orders will display <a href="#">Multiple</a> . Selecting the hyperlink will take the user to the <i>Repair Order Summary</i> screen where they are able to update details about the jobs that are attached to the repair order.
<b>Ro No</b>	Select the <a href="#">Add</a> button to create a new repair order.

## Navigation Bar options:

<a href="#">Pre-Delivery Control</a>	Select this option to view the <i>Pre-Delivery Control</i> screen.
<a href="#">Superseded</a>	Select this option to view the <i>Superseded</i> screen.
<a href="#">Preferences</a>	Select this option to view the <i>Preferences</i> screen.

## Action Bar options:

<a href="#">Refresh</a>	Select this option to refresh the <i>Pre-Delivery Control</i> screen.
<a href="#">Add Vehicle</a>	Select this option to add a vehicle that has come back to the dealership after it has been sold from the dealership.
<a href="#">Exit</a>	Select this option to return to the <i>ERAnet Menu (Workshop Control Menu)</i> .

## Superseded screen

The *Superseded* screen will allow the Service Advisor to track what has happened to a deal, for example, whether the deal has been superseded by another deal, reversed or cancelled. When a deal has been actioned, it will no longer appear in that screen. The user is also able to view and update repair orders that have been created for a superseded deal.

**Note:** Showroom users will also benefit from this feature as it will provide them with more information on superseded deals.

Select the **Superseded** option from the navigation bar and the following screen will be displayed:

The screenshot shows the ERA Superseded screen. On the left is a navigation bar with 'Superseded' selected. The main area contains a table of superseded deals. Below the table is a search bar for 'Deal No'. To the right, there are two summary sections, each with a table for repair orders (Ro No, Stock No, Serial No, Make, Description, Store, Dept, Curr, Status). The bottom of the screen has buttons for Refresh, Cancel, and Exit.

Deal No	Superseded By	Sales Person	Date	Status	Reversal Reason	Act
28128	44, A Smith		11/04/2012	L	Wrong Price	<input type="checkbox"/>
27920	28128	44, A Smith	11/04/2012	L	Wrong Price	<input type="checkbox"/>
28122	17, JB		10/04/2012	L	Wrong Price	<input type="checkbox"/>
28124	28125	30, Jason Smith	10/04/2012			<input type="checkbox"/>
28123	28124	30, Jason Smith	10/04/2012			<input type="checkbox"/>
27962	28122	17, JB	05/04/2012			<input type="checkbox"/>

## Search

Deal No	The user is able to search for a specific <b>deal number</b> by entering it in the Deal No field.
Deal No	This field will display the old <b>deal number</b> . Selecting this <b>deal number</b> will display the repair order summary details.
Superseded By	This field will display the superseded deal number. <b>Note:</b> This field will be blank if the deal has been reversed and is no longer attached to the worksheet.
Sales Person	This field will display the salesperson that last updated the deal number.
Date	This field will display the date the superseded deal was updated.
Status	This field will display the superseded deal status. <b>Note:</b> This field can be blank.
Reversal Reason	This field will display the reversal reason of the superseded deal. <b>Note:</b> This field can be blank.
Act	<input checked="" type="checkbox"/> Tick this option once the superseded deal has been actioned by the user.

# ERAnet V9

Selecting a [deal number](#) hyperlink will display the repair order summary details as displayed in the following example:

The screenshot shows the ERAnet V9 interface. On the left, a table lists superseded deals with columns: Deal No, Superseded by, Sales Person, Date, Status, and Reason. The main area on the right displays the 'Ro Summary' for deal 28123. This summary includes fields for Deal No, Previous, Superseded Date, and Time. Below these is a table of repair order details with columns: Ro No, Stock No, Serial No, Make, Description, Store, Dept, Curr, and Status. The table shows three rows of data for deal 28123, all with status 'OPEN'.

## Ro Summary

<b>Deal No</b>	This field will display the deal number.
<b>Previous</b>	This field will display the previous superseded deal number. <b>Note:</b> This field will be blank when the original deal number is selected.
<b>Superseded Date</b>	This field will display the superseded date.
<b>Time</b>	This field will display the superseded time.

<b>Ro No</b>	This field will display the <a href="#">repair order number</a> . The user is able to select the repair order and update repair order details.
<b>Stock No</b>	This field will display the stock number.
<b>Serial No</b>	This field will display the vehicle's serial number.
<b>Make</b>	This field will display the vehicle make.
<b>Description</b>	This field will display the vehicle description.
<b>Store</b>	This field will display the store the repair order was created for.
<b>Dept</b>	This field will display the department the repair order was created for.
<b>Curr</b>	This field will indicate if the vehicle is a current vehicle or not. The options displayed will either be Yes or No.
<b>Status</b>	This field will display the repair order status. For example: Open, Invoiced, Closed.

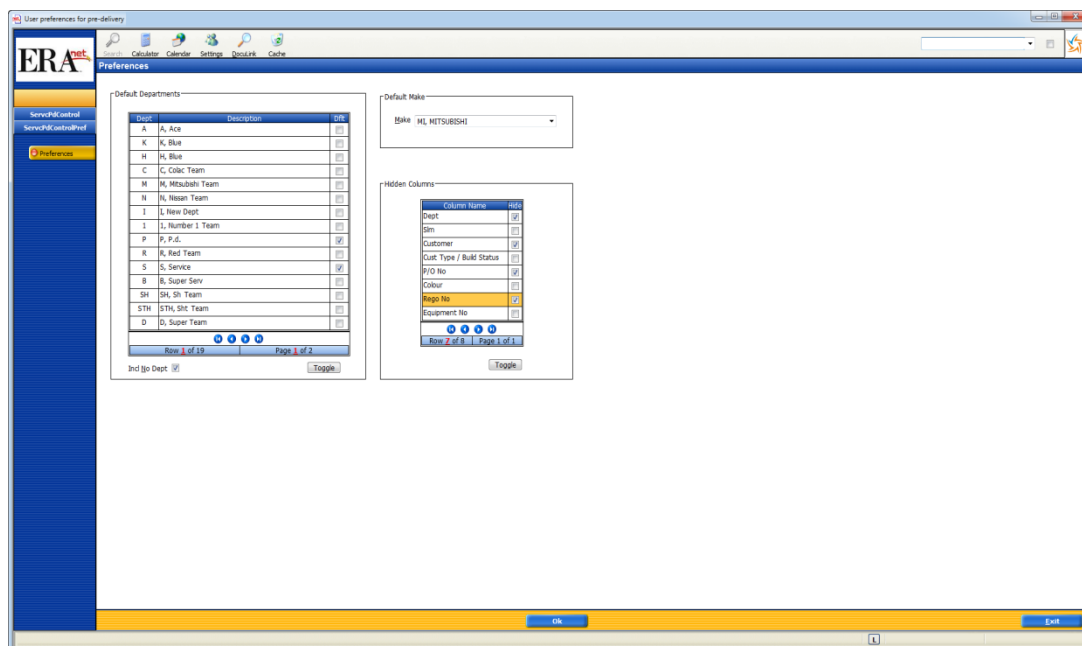
<b>New Deal No</b>	This field will display the new deal number.
<b>Superseded By</b>	This field will display any other superseded <a href="#">deal number</a> . <b>Note:</b> The user is able to toggle between the superseded deal numbers by selecting the superseded <a href="#">deal number</a> hyperlink.
<b>Superseded Date</b>	This field will display the superseded date. <b>Note:</b> This field will only display the date if there is a deal number in the above <i>Superseded By</i> field.
<b>Time</b>	This field will display the superseded time. <b>Note:</b> This field will only display the date if there is a deal number in the above <i>Superseded By</i> field.

<b>Ro No</b>	This field will display the <b>repair order number</b> associated with the new deal number. The user is able to select the repair order and update repair order details.
<b>Stock No</b>	This field will display the stock number associated with the new deal number.
<b>Serial No</b>	This field will display the vehicle's serial number.
<b>Make</b>	This field will display the vehicle's make.
<b>Description</b>	This field will display the vehicle description.
<b>Store</b>	This field will display the store the repair order was created for.
<b>Dept</b>	This field will display the department the repair order was created for.
<b>Curr</b>	This field will indicate if the vehicle is a current vehicle or not. The options displayed will either be Yes or No.
<b>Status</b>	This field will display the repair order status. For example: Open, Invoiced Closed.

<b>Refresh</b>	Select this option to refresh the screen.
<b>Cancel</b>	Select this option to reset the screen so that the user is able to select a superseded deal and see the details.
<b>Exit</b>	Select this option to return to the <i>Pre-Delivery Control</i> screen.

## Preferences screen

Select the **Preferences** option from the navigation bar and the following screen will be displayed:




## Default Departments

<b>Dept</b>	This column will display all the service departments.
<b>Description</b>	This column will display all service department description.
<b>Dflt</b>	<input checked="" type="checkbox"/> Tick this option to select the specific service departments that will display by default in the <i>Pre-Delivery Control</i> screen.
<b>Incl No Dept</b>	Prior to a repair order being created, the deal does not belong to any service department. <input checked="" type="checkbox"/> Ticking this option will allow deals that have not been assigned to a service department to be displayed in the <i>Pre-Delivery Control</i> screen. <b>Note:</b> It is recommended to have this option <input checked="" type="checkbox"/> ticked.

# ERAnet V9

<b>Toggle</b>	Select the <b>Toggle</b> button to quickly change between <input checked="" type="checkbox"/> ticked and <input type="checkbox"/> un-ticked for the default departments.
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## Default Make

<b>Make</b>	Select a default <b>make</b> from the  dropdown box. This make will display in the <i>Pre-Delivery Control</i> screen by default.
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## Hidden Columns

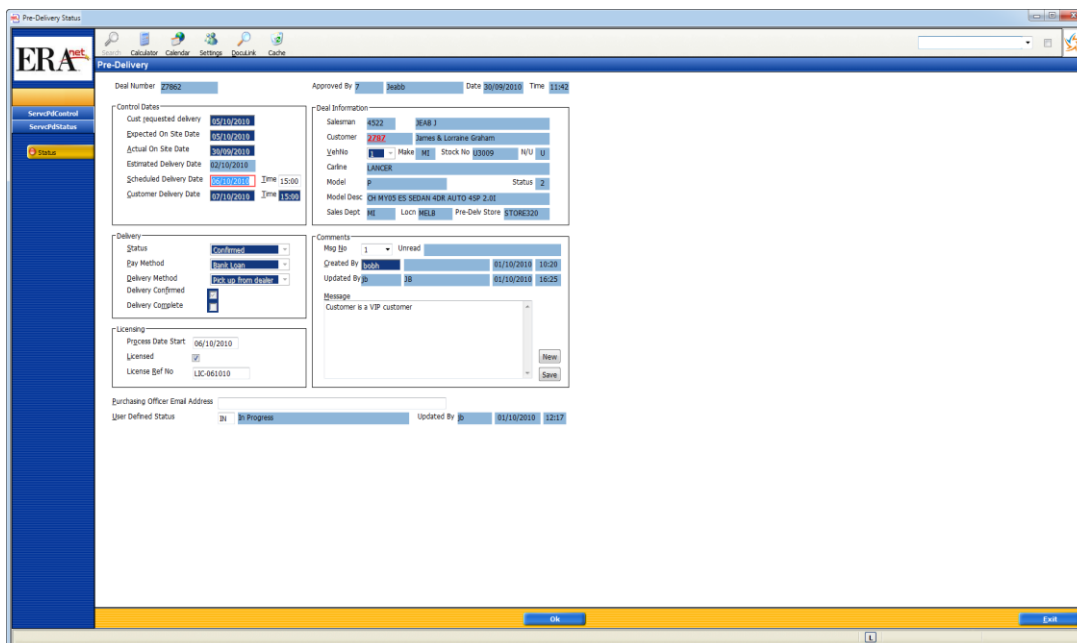
<b>Column Name</b>	This field will display the column names of fields that are available to be hidden in the <i>Pre-Delivery Control</i> screen.
<b>Hide</b>	<input checked="" type="checkbox"/> Tick this option to select specific columns to hide in the <i>Pre-Delivery Control</i> screen. <b>Note:</b> Not all fields are available to hide.
<b>Toggle</b>	Select the <b>Toggle</b> button to quickly change between <input checked="" type="checkbox"/> ticked and <input type="checkbox"/> un-ticked for the hidden columns.

Select **Ok** from the action bar to save the changes or **Exit** to return to the *Pre-Delivery Control* screen without saving the changes.

## Current Stage




Selecting the **Current Stage** hyperlink will display the following screen:

**Note:** The Pre-Delivery Status screen can also be accessed from *Vehicle Worksheet*, **Delivery Details** option from the navigation bar.














<b>Deal Number</b>	This field will display the Deal Number.
<b>Approved By</b>	This field will display the Number and Name of the Sales Manager who approved the deal.
<b>Date</b>	This field will display the Date the Deal was approved.
<b>Time</b>	This field will display the Time the Deal was approved.

## Control Dates

<b>Cust requested delivery</b>	This field will be entered by the Sales Person and is an indication of when the customer would like delivery of the vehicle so that the Pre-Delivery Department is aware of the expectation.
<b>Expected On Site Date</b>	This field will display the Estimated On Site Date. This is the date that is entered at the time the vehicle is ordered through  <i>New Vehicle Orders</i> and is the <i>Estimated Arrival</i> date and is entered by the Salesperson. <b>Note:</b> Depending on the user setup, this field can be enabled to enter the estimated on site date manually. This field is also able to be configured to use a different date dependent upon the set-up as per previous instructions.
<b>Actual On Site Date</b>	This field will display the Actual On Site Date. This is the date the vehicle arrived at the dealership and is the <i>Received Date</i> from  <i>New Vehicle Maintenance</i> and  <i>Used Vehicle Maintenance</i> <b>Note:</b> Depending on the user setup, this field can be enabled to enter the estimated on site date manually.
<b>Estimated Delivery Date</b>	This field will display the Estimated Delivery Date. This date is calculated by taking the last date from the Jobs screen and adding one to it. This is the date the service department estimates the vehicle will be ready by. This date is set by Pre-Delivery.
<b>Scheduled Delivery Date</b>	Enter the <b><i>Scheduled Delivery Date</i></b> . The Pre-Delivery enters this information to indicate when the vehicle is ready for delivery for the salesperson to then confirm with the customer.
<b>Scheduled Delivery Time</b>	Enter the <b><i>Time</i></b> the vehicle will be available for delivery. <b>Note:</b> A default time can be determined via the setup in the <i>Pre-Delivery Setup</i> screen.
<b>Customer Delivery Date</b>	Enter the <b><i>Customer Delivery Date</i></b> . The Salesperson enters the date to indicate when the vehicle will be delivered to the customer. <b>Note:</b> This field will be disabled until the Scheduled Delivery Date is entered.
<b>Customer Delivery Time</b>	Enter the <b><i>Customer Delivery Time</i></b> . The Salesperson enters this time to indicate when the vehicle will be delivered to the customer. <b>Note:</b> The time entered is in twenty four hours.

## Delivery

<b>Status</b>	Select a <b><i>Status</i></b> from the  dropdown box. <b>Note:</b> The Salesperson will need to enter this information.
<b>Pay Method</b>	Select a <b><i>Pay Method</i></b> from the  dropdown box. This is the way final payment will be received and is allocated by the Salesperson or the Finance Manager. <b>Note:</b> The pay method is setup in  <i>Pre-Delivery Setup</i> within  <i>Showroom Setup</i> .
<b>Delivery Method</b>	Select a <b><i>Delivery Method</i></b> from the  dropdown box. This is how the vehicle will be delivered to the customer and is allocated by the Salesperson. <b>Note:</b> The delivery method is setup in  <i>Pre-Delivery Setup</i> in  <i>Showroom Setup</i> .
<b>Delivery Confirmed</b>	When the delivery has been confirmed, the Salesperson is required to  tick the <b><i>Delivery Confirmed</i></b> check box. <b>Note:</b> Selecting this option will allow the Stock Controller to proceed with entering the Licensing information.
<b>Delivery Complete</b>	When the vehicle has been sold to the customer, the Sales Manager or the Stock Controller is required to  tick the <b><i>Delivery Complete</i></b> check box. This field will remain disabled until the vehicle status is 5 for Sold or setup question <i>Allow Delivery Complete Flag when not at Sold status</i> in  <i>Pre-Delivery Setup</i> is

	<p>ticked.</p> <p>There is a setup question in  <i>Pre-Delivery Setup</i> which allows the Service Advisor to <input checked="" type="checkbox"/> tick the <b>Delivery Complete</b> check box. The vehicle status in this case does not have to be 5 for Sold.</p>
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## Licensing

<b>Process Date Start</b>	Enter the <b>date</b> that Licensing has been performed. This function is performed by the Stock Controller or Licensing Clerk.
<b>Licensed</b>	<p>The Stock Controller is required to <input checked="" type="checkbox"/> tick the <b>Licensed</b> check box when the vehicle has been licensed.</p> <p><b>Note:</b> This field will be disabled until the <i>Process Date Start</i> date has been entered.</p>
<b>License Ref No</b>	The Stock Controller is required to enter the document <b>reference number</b> for the registration.

## Deal Information

<b>Salesman</b>	This field will display the salesperson number and name.
<b><u>Customer</u></b>	<p>This field will display the <b>customer number</b> and the name.</p> <p><b>Note:</b> Selecting the <b>customer number</b> hyperlink will take the user to the <i>Entity Customer Details Display</i> screen. Within this screen the user will also have the ability to SMS or Email a customer in relation to the status of their Deal.</p>
<b>VehNo</b>	Where multiple vehicles have been assigned to the one deal number, this field will display the vehicle number for the deal.
<b>Make</b>	This field will display the vehicle make.
<b>Stock No</b>	This field will display the factory order number or the stock number of the vehicle.
<b>New/Used</b>	This field will display N for New vehicle or U for Used vehicle.
<b>Carline</b>	This field will display the carline of the vehicle.
<b>Model</b>	This field will display the model of the vehicle.
<b>Status</b>	<p>This field will display the vehicle status.</p> <p>For example, 1 for In Stock, 2 for Deal Pending, 5 for Sold.</p>
<b>Model Desc</b>	This field will display the model description of the vehicle.
<b>Sales Dept</b>	This field will display the sales department for this deal.
<b>Locn</b>	This field will display the vehicle location as per the location field in <i>New Vehicle Maintenance</i> and <i>Used Vehicle Maintenance</i> .
<b>Pre-Delv Store</b>	This field will display the Pre-Delivery store number based upon the sales department setup.

## Comments

<b>New</b>	Select the <b>New</b> button to create a new message.
<b>Save</b>	Select the <b>Save</b> button to save the message that has been created.
<b>Msg No</b>	The user is able to select a message to read from the  dropdown box.
<b>Unread</b>	<p>This field will display any unread message numbers for the user.</p> <p>For example: 1, 2, 3 to indicate that messages 1, 2, 3 are unread.</p>
<b>Created By</b>	This will display the user id and name of the user who created the message.
<b>Updated By</b>	This will display the user id and name of the user that modified that message.
<b>Message</b>	The user is able to enter a detailed <b>message</b> as required.

<b>Purchasing Officer Email Address</b>	<p>The user is able to enter the <b>email address</b> of a purchasing officer. This is the email address that any email can be sent to.</p> <p><b>Note:</b> Once an email address has been stored within this screen it will be stored</p>
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	against this customer until a new email address is entered.
<b>User Defined Status</b>	This field will display the user status code and description as entered from the <i>Pre-Delivery Control</i> screen. The user is also able to update the <b>User Status Code</b> .
<b>Updated By</b>	This field will display the username, date and time when the user status code was updated.

Select **Ok** from the action bar to save the changes or **Exit** to return to the *Pre-Delivery Control* screen without saving any details.

## P/Ords

The user is able to update the required date of Purchase Orders that have been raised against this vehicle. Select the **P/Ords** button and the following screen will be displayed:

<b>Deal No</b>	This field will display the <i>deal number</i> .
<b>Customer Name</b>	This field will display the <i>customer name</i> .
<b>Stock No</b>	This field will display the <i>stock number</i> .
<b>New/Used</b>	This field will display the vehicle as a <i>new</i> or <i>used</i> vehicle.
<b>Make</b>	This will display the <i>make</i> of the vehicle.
<b>Carline</b>	This will display the <i>description</i> of the carline for this vehicle.
<b>Model</b>	This will display the <i>model number</i> of the vehicle.
<b>Description</b>	This field will display the <i>description</i> of the vehicle.

<b>P/O No</b>	This field will display the <i>purchase order number</i> allocated to this vehicle.
<b>Vendor No</b>	This field will display the <i>vendor number</i> attached to this Purchase Order.
<b>Description</b>	This field will display the <i>description</i> of the goods required on this Purchase Order.
<b>Cost Price</b>	This field will display the estimated <i>cost price</i> of the goods for this purchase order.
<b>Sell Price</b>	This field will display the estimated <i>sell price</i> of the goods for this purchase order.
<b>Date Required</b>	This field will display the <i>date required</i> as entered on the purchase order and can be modified by entering a new <b>date</b> .

Select **Ok** from the action bar to save the changes or **Exit** to return to the *Pre-Delivery Control* screen without saving any details.

## Ro No

The user is able to review or update a repair order attached to the selected deal. Select the **Repair Order** hyperlink and the following screen will be displayed:

**Note:** Deals with multiple repair orders attached will display **Multiple** in the *Ro No* field.

<b>Deal No</b>	This field will display the deal number.
<b>Ro No</b>	This field will display the repair order number.
<b>Ro Date</b>	This field will display the repair order date.
<b>Ro Status</b>	This field will display the repair order status.
<b>Dept</b>	This field will display the department the repair order was created for.
<b>Rego No</b>	This field will display the vehicle's registration number. <b>Note:</b> Vehicles that are on order may not have a registration number assigned to it, so this field may be blank.
<b>Stock No</b>	This field will display the stock number.
<b>Serial No</b>	This field will display the vehicle's serial number.
<b>Make</b>	This field will display the vehicle make.
<b>Description</b>	This field will display the vehicle description.
<b>Jobs</b>	Select the <b>Jobs</b> button to display a list of jobs that are assigned to the repair order.

<b>Total Repair Order Count</b>	This field will display the total number of repair orders attached to that deal.
<b>Repair Order for:</b>	This field will display the number of repair orders created for the selected departments. <b>Note:</b> The departments listed in this field are service departments and they will display as per setup in the <b>Preference</b> screen.
<b>Clear Department Filter</b>	<input checked="" type="checkbox"/> Tick this option to remove the departments from appearing and display all repair orders created for that deal.

Deals that have repair orders attached need to have the start and end dates entered in order for the *Estimated Delivery Date* in the *Pre-Delivery Status* screen to automatically calculate. Select the **Jobs** button and the following screen will be displayed:

**Note:** Deals with single repair order will display the job details automatically.

<b>Jobs for RoNo</b>	This field will display the <b>repair order number</b> . Selecting this option will take the user to the  RO Close Out screen. The user is able to update the repair order.
<b>Copy Job Dates</b>	For repair orders with multiple jobs, the <b>Copy Dates</b> button can be used to apply the same dates against each job that do not have any sublet purchase orders attached.
<b>Job Operation Code</b>	This field will display the operation code.
<b><u>Operation Code Description</u></b>	This field will display the <b>operation code description</b> . Selecting this hyperlink will display any customer complaints.
<b>Start Date</b>	Enter the <b>start date</b> of when that job is scheduled to begin work. <b>Note:</b> The <b>start date</b> for jobs with sublets attached will be controlled by the sublet date started field. Upon entering a sublet start date, this field will become disabled.
<b>End Date</b>	Enter the <b>end date</b> of when that job is scheduled to finish. <b>Note:</b> The <b>end date</b> for jobs with sublets attached will be controlled by the sublet date completed field. Upon entering a sublet complete date, this field will become disabled.
<b># Days</b>	This field will automatically display the number of days it will take to complete that job.
<b>Status</b>	Select a valid <b>status</b> from the  dropdown box. Valid options include, Not Started, Started and Complete. <b>Note:</b> This field will be disabled for any jobs with sublets attached to it. The sublet purchase order dates will control this status.
<b>Priority</b>	The user is able to enter the <b>priority</b> of the work to be completed.
<b><u>Sublet Po's</u></b>	This field will display the number of <b>sublet purchase orders</b> created against each job.

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Selecting the **Copy Dates** button will copy the *start* and *end* date from the first job with dates to all other jobs that have no sublet attached to them as displayed in the following example:

The screenshot shows the 'Repair Order Summary' window in ERAnet. The 'Deal No' is 8884. The 'Jobs for Ratio' table shows two jobs with dates. The 'Copy Job Dates' button is highlighted. The 'Sublet POs for Op Code' table is empty. The 'Sublet Bulk Date Update' section shows 'No Number' and 'Date Type' set to 'Date'.

Job No	Op Code	Op Description	Start Date	End Date	# Days	Status	Priority	Sublet PO
020M02788PLUAA	Plak Brake fluid		04/04/2012	13/04/2012	10	Not Started		0
020M02788C9FAA	Plak Brake Discs, front		04/04/2012	13/04/2012	10	Not Started		0
020M02788C9FAA	Plak Brake Discs, front		04/04/2012	13/04/2012	10	Not Started		0
020M02788C9FAA	Plak Brake Discs, front		04/04/2012	13/04/2012	10	Not Started		0

Op No	Vendor	Description	Est Price	Sell Price	Status	Date Booked	Date Started	Date Complete

Type	Cost Price	Selling Price
Customer		
Warranty		
Internal		
Totals		

Selecting a job with **0** sublet purchase orders will display the following pop up message:

The screenshot shows a pop-up message box with a yellow warning icon. The text reads: 'There are no sublet purchase orders attached to this job'. There is an 'OK' button at the bottom.

Selecting a job with **1** or more sublet purchase orders will display the following screen:

The screenshot shows the 'Repair Order Summary' window in ERAnet. The 'Deal No' is 8884. The 'Jobs for Ratio' table shows three jobs with dates. The 'Copy Job Dates' button is highlighted. The 'Sublet POs for Op Code' table shows three sublet purchase orders. The 'Sublet Bulk Date Update' section shows 'No Number' and 'Date Type' set to 'Date'.

Job No	Op Code	Op Description	Start Date	End Date	# Days	Status	Priority	Sublet PO
770M022222220	FRONT DELIVERY		04/04/2012	13/04/2012	10	Not Started		1
010M02788001NAA	First Service		04/04/2012	13/04/2012	10	Not Started		1
770M022222220	Rennet Protector		04/04/2012	13/04/2012	10	Not Started		1

Op No	Vendor	Description	Est Price	Sell Price	Status	Date Booked	Date Started	Date Complete
020M02788001NAA	PENTANA MOTOR GROUP	PAINT	250.00	300.00				

Type	Cost Price	Selling Price
Customer		
Warranty		
Internal	250.00	300.00
Totals	250.00	300.00

<b>Sublet POs Op Code</b>	This field will display the selected operation code.
<b>Po No</b>	This field will display the sublet purchase order number.
<b>Vendor</b>	This field will display the name of the vendor performing the sublet repair.
<b>Description</b>	This field will display the description of the sublet repair.
<b>Cost Price</b>	This field will display the estimated cost price of the sublet repair.
<b>Sell Price</b>	This field will display the estimated sell price of the sublet repair.
<b>Status</b>	This is the status of the sublet purchase order. <b>Note:</b> A sublet status can be Blank, Invoice or Closed.
<b>Date Booked</b>	Enter the <b>date</b> the sublet has been booked with the repairer.
<b>Date Started</b>	Enter the <b>date</b> the sublet work has started at the repairer. <b>Note:</b> The job's start date will automatically be updated based on the sublet start date.
<b>Date Complete</b>	Enter the <b>date</b> the sublet work has been completed by the repairer. <b>Note:</b> The job's end date will automatically be updated based on the sublet complete date.

## Sublet Cost Summary

<b>Type</b>	This column will display the sublet sale type.
<b>Cost Price</b>	This column will display the cost price of the sublet for that job.
<b>Selling Price</b>	This column will display the selling price of the sublet for that job.

## Sublet Bulk Date Update

Sublets with multiple items can have their dates entered in bulk.

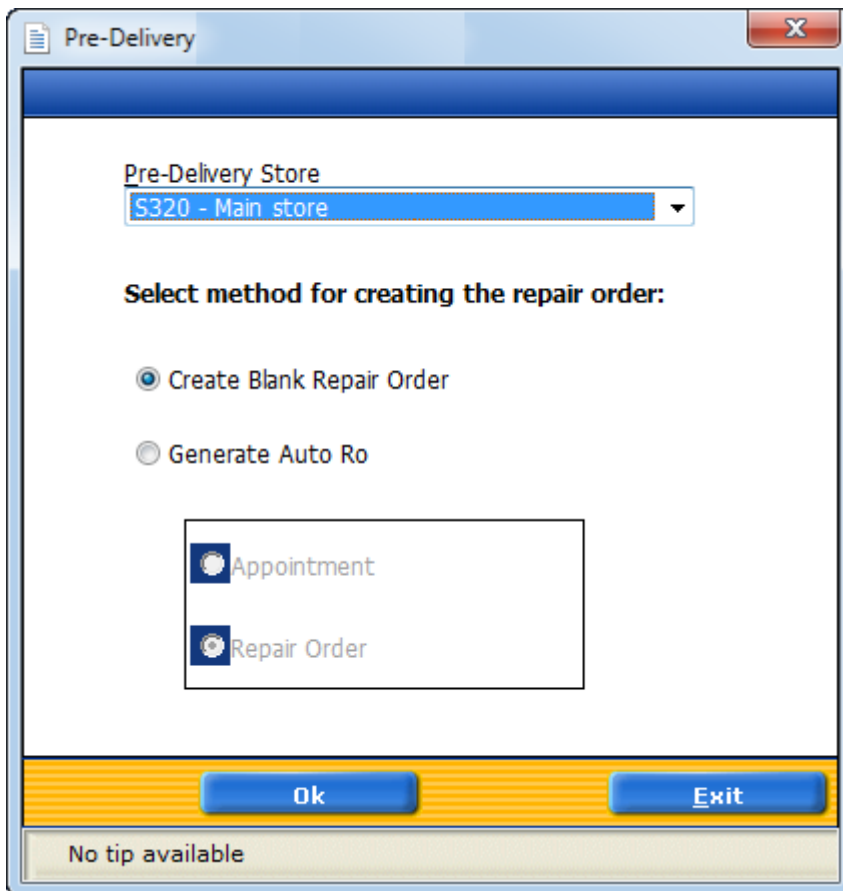
<b>Po Number</b>	Select the required <b>purchase order number</b> from the ▼ dropdown box to update.
<b>Date Type</b>	Select the <b>date type</b> from the ▼ dropdown box. Valid options include Date Booked, Date Started and Date Complete.
<b>Date</b>	Enter the <b>date</b> to apply to all lines as per <b>date type</b> selection.
<b>Reset</b>	Select the <b>Reset</b> button to clear the fields.
<b>Apply Date</b>	Select the <b>Apply Date</b> button to apply the date to all lines.

<b>Continue</b>	Select the <b>Continue</b> option from the action bar to return to the <i>Pre-Delivery Control</i> screen.
<b>Add RO</b>	Select the <b>Add RO</b> option from the action bar to create another repair order against the deal. <b>Note:</b> The <b>Add RO</b> functionality is the same as the <b>Add</b> functionality from the <i>Pre-Delivery Control</i> screen.


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## Add button

From the *Pre-Delivery Control* screen, the user is able to create a repair order by selecting the **Add** button and the following screen will be displayed:



*Pre-Delivery Store* will default to the Pre-Delivery Store as determined by the Sales Department set up in **4524 – Sales Department Codes**. A different store can be selected from the ▼ drop down box.

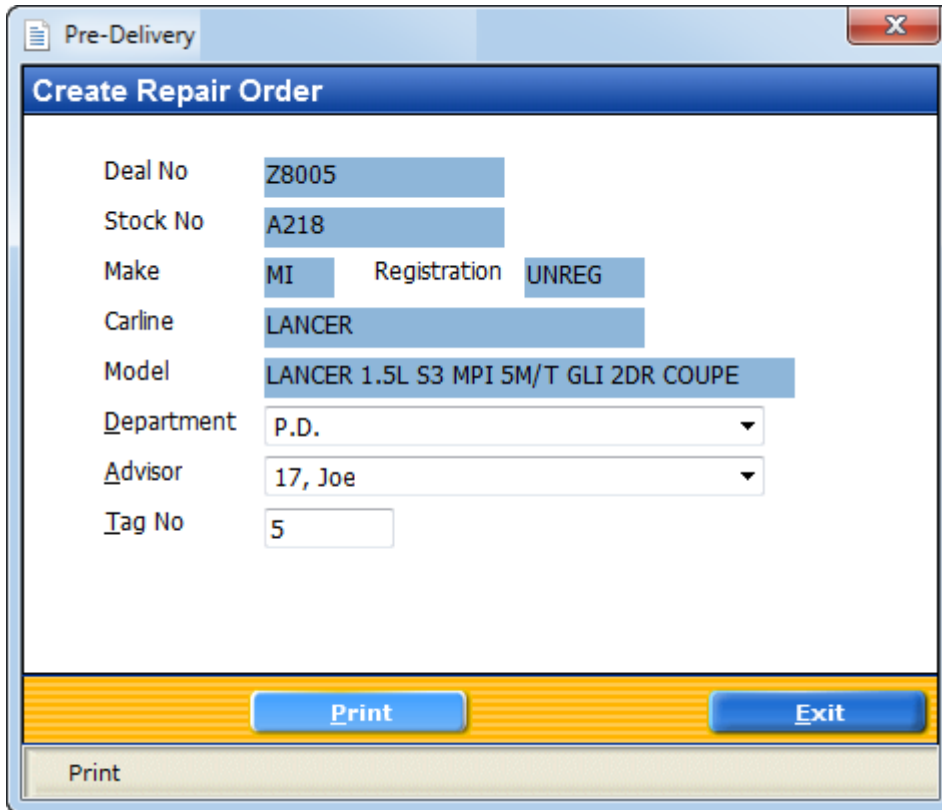
Select the ☒ **Create Blank Repair Order** option for deals that do not have a Factory Order Number or a Stock Number allocated or select ☐ **Generate Auto Ro** to create an appointment, quote or repair order as per existing  *Service Appointments* functionality.



Select **Ok** to proceed with creating the repair order or **Exit** to return to the  *Pre-Delivery Control* screen.

**Note:** The *Generate Auto Ro* option will be disabled if the deal number does not have Fact Ord # or a Stock No entered.

## Create Blank Repair Order

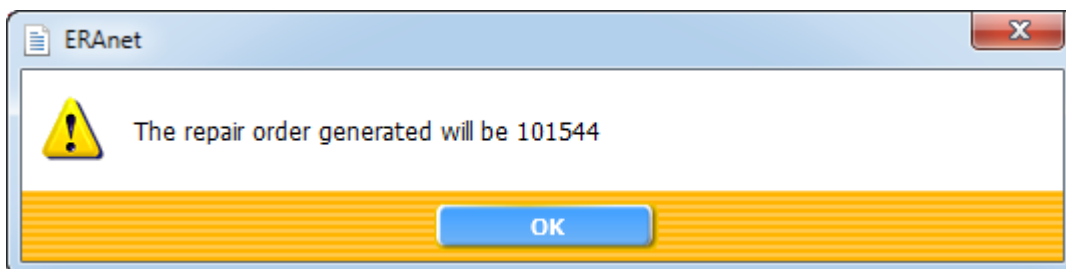
Selecting the  **Create Blank Repair Order** option will display the following screen:



<b>Deal No</b>	This field will display the deal number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Stock No</b>	This field will display the stock number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Make</b>	This field will display the make as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Registration</b>	This field will display the vehicle registration number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Carline</b>	This field will display the vehicle carline as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Model</b>	This field will display the vehicle model as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Department</b>	Select a service <b>department</b> from the  dropdown box.
<b>Advisor</b>	Select a service <b>advisor</b> from the  dropdown box.
<b>Tag No</b>	Enter the required <b>tag number</b> .


Select **Print** to generate a blank repair order or **Exit** to return to the  *Pre-Delivery Control* screen.

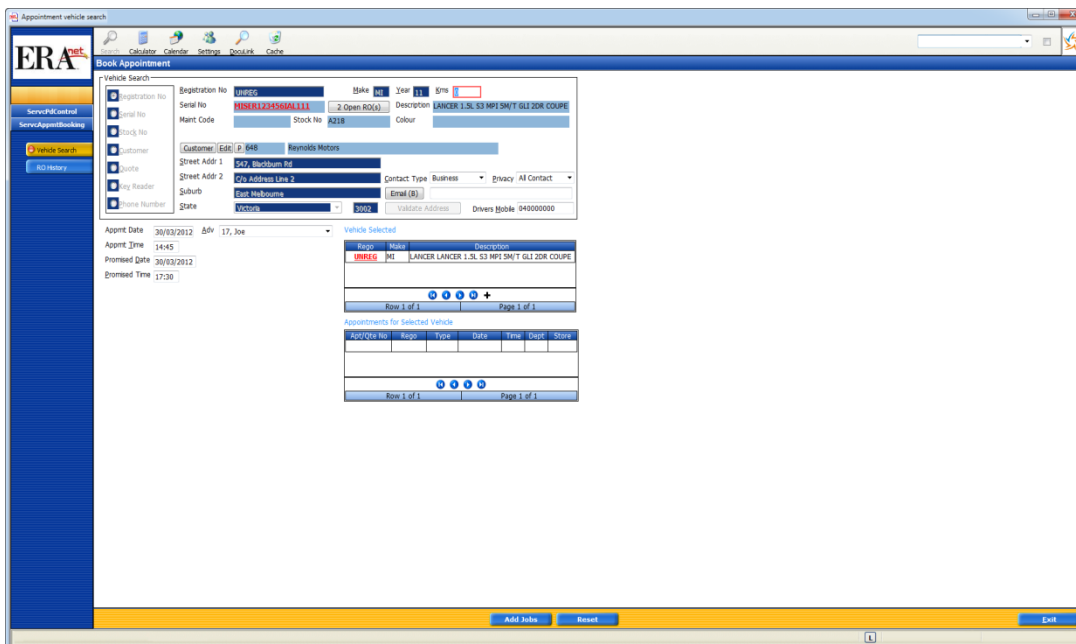
The following pop up message will display when the user selects the **Print** option:



Select **Ok** to print the blank repair order.


## Generate Auto Ro

Selecting the  **Generate Auto Ro** option will enable the Appointment, Quote and Repair Order options. Selecting an **option** followed by **Ok** will display the following screen:



The screenshot shows the 'Appointment vehicle search' window. The 'Vehicle Search' section includes fields for Registration No (UNP55), Serial No (HNSK123456789), Make (LANCER), Colour (GLI 2DR COUPE), Year (1998), and Mileage (2 Open Road). The 'Vehicle Selected' table shows the following data:

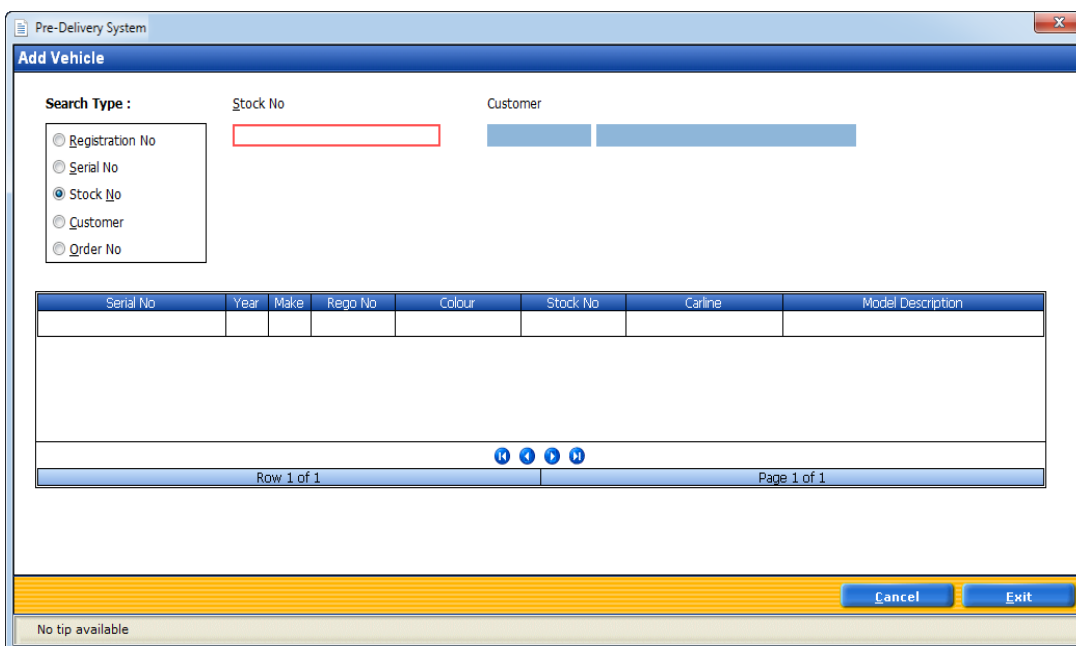
Registration No	Make	Description
UNP55	LANCER	LANCER LANCER 1.3L 53 MPI SH/T GLI 2DR COUPE

Proceed towards creating the repair order as per existing  **Service Appointments** functionality.

## Add Vehicle

The user is able to add vehicles that have come back to the dealership for pre-delivery service. These are vehicles that are currently not attached to a deal.

Select the **Add Vehicle** option from the action bar and the following screen will be displayed:



The screenshot shows the 'Pre-Delivery System' window with the 'Add Vehicle' tab selected. The 'Search Type' dropdown is set to 'Stock No'. The 'Stock No' field is empty, and the 'Customer' field is also empty. The table below shows the following data:

Serial No	Year	Make	Rego No	Colour	Stock No	Carline	Model Description





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Salesperson	Time	Contract Name	Title	Reason	Status
Jason Smith	10:52	Add James Smith	PD	20004 Cust. Delivery, 01 AUG 2011	3

**Note:** A new type **PD** has been created to indicate messages that have come from the *Pre-Delivery* screen. The Reason field will display the **current stage** of the vehicle. This information is valuable to the salesperson as it will enable them to schedule the delivery of the vehicle to the customer.

The user is able to filter through and show Pre-Delivery items only by ☒ ticking the **Show Pre-Delivery Only** check box.

The salesperson is able to schedule the **Customer Delivery Date** and **Time** by selecting the **Wks/Stat** hyperlink, **Model Description** hyperlink, followed by the **Delivery Details** option from the nav bar within **Vehicle Advisor** as displayed in the following example:



Control Dates	Delivery Information	Licensing
Deal Number: 20004 Approved By: 18 Date: 06/06/2011 Time: 10:21	Salesman: 18 Customer: 2047 Vehicle: 18 Make: 16 Stock No: 4217 VIN: 16 Carline: LANCER Model: C21C21 Status: 2 Model Desc: LANCER 2.0LT 54 HP 447.1 LS sedan Sales Dept: 16 Loch: 16LB Pre-Delv Store: STORE320	Progress Date Start: Licensed: License Ref No:

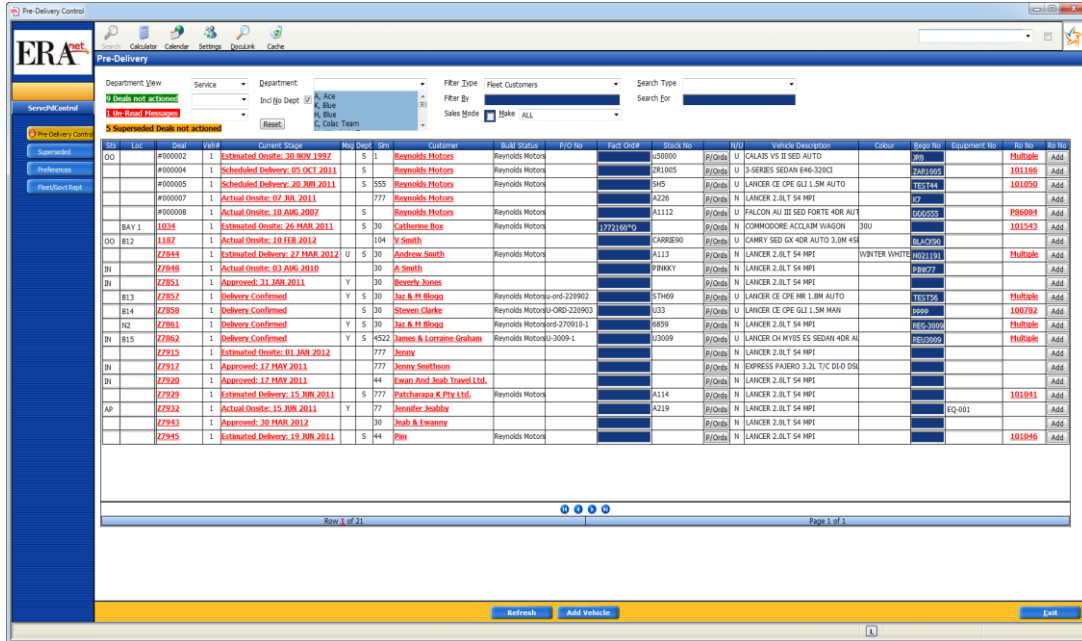
# Vehicle Manual

Select **Ok** from the action bar to save the changes and return to the *Vehicle Worksheets* screen as per existing functionality.

## Fleet/Govt Report

The user is able to generate a report for Fleet Customers to notify them on the status of their vehicle orders.

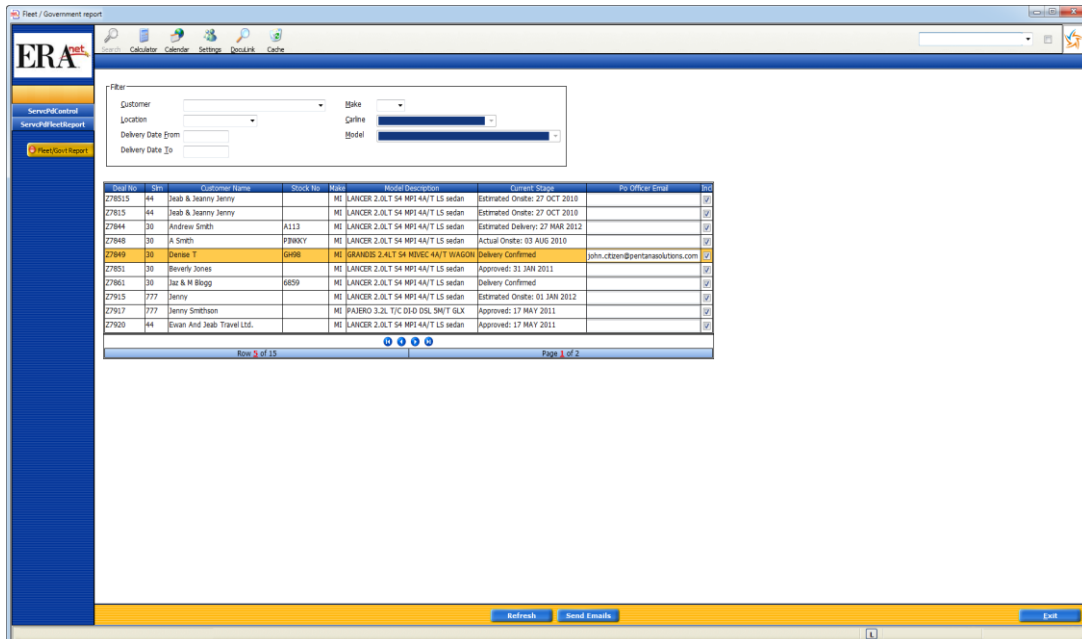
From the  *Pre-Delivery Control* screen, select Filter Type as **Fleet Customers** from the  dropdown box and a list of all Fleet, Rental and Government type Customers will display as shown in the following example:



The screenshot shows the ERA Pre-Delivery Control interface. The 'Filter Type' dropdown is set to 'Fleet Customers'. The table displays various vehicle orders with columns for Order No, Loc, Deal, Vch#, Current Stage, Reg Dept, Sbr, Customer, Build Status, PVO No, PVT Order, Stock No, P/O, Vehicle Description, Colour, Rego No, Equipment No, Rto No, and No. The table lists multiple orders for different customers, including Reynolds Motors, Andrew Smith, and Jenny Smith.

Order No	Loc	Deal	Vch#	Current Stage	Reg Dept	Sbr	Customer	Build Status	PVO No	PVT Order	Stock No	P/O	Vehicle Description	Colour	Rego No	Equipment No	Rto No	No
#000002	1	Estimated Onsite: 20 NOV 1997		S	1		Reynolds Motors	Reynolds Motors			150000	P/O	CALAB VS II SED AUTO					
#000004	1	Estimated Onsite: 05 OCT 2011		S			Reynolds Motors	Reynolds Motors			251085	P/O	1-SERIES SEDAN 440 3200					
#000005	1	Scheduled Delivery: 20 MAR 2011		S	555		Reynolds Motors	Reynolds Motors			205	P/O	LANCER CE CPE GLI 1.5M AUTO					
#000007	1	Actual Onsite: 07 MAR 2011		777			Reynolds Motors	Reynolds Motors			A226	P/O	LANCER 2.0LT 54 MPI					
#000008	1	Actual Onsite: 10 AUG 2007		S			Reynolds Motors	Reynolds Motors			A1112	P/O	FALCON AU III SED FORTE 4DR AUT					
BAY 1	1024	1	Estimated Onsite: 26 MAR 2011		S	30	Catherine Box	Reynolds Motors			1772109-0	P/O	COMMODORE ACCLAIM WAGON					
DO	B12	1182	1	Actual Onsite: 10 FEB 2012		S	V. Smith	Reynolds Motors			CARRERO	P/O	CARRY SED GX 4DR AUTO 3.0M 456					
		Z7844	1	Estimated Delivery: 27 MAR 2012		U	Andrew Smith	Reynolds Motors			A113	P/O	LANCER 2.0LT 54 MPI					
IN		Z7848	1	Actual Onsite: 01 AUG 2010		30	A. Smith	Reynolds Motors			P2000Y	P/O	LANCER 2.0LT 54 MPI					
IN		Z7851	1	Approved: 31 MAR 2011		Y	Beverly Jones	Reynolds Motors			17469	P/O	LANCER 2.0LT 54 MPI					
B13		Z7852	1	Delivery Confirmed		Y	Jac & H. Blogg	Reynolds Motors			220902	P/O	LANCER CE CPE 1.8M AUTO					
B14		Z7858	1	Delivery Confirmed		Y	Steven Clarke	Reynolds Motors			220903	P/O	LANCER CE CPE GLI 1.5M MAN					
N2		Z7861	1	Delivery Confirmed		Y	Jac & H. Blogg	Reynolds Motors			270910-1	P/O	LANCER 2.0LT 54 MPI					
IN	B15	Z7862	1	Delivery Confirmed		Y	James & Lorraine Graham	Reynolds Motors			3009-1	P/O	LANCER CH MYIS ES SEDAN 4DR AL					
		Z7915	1	Estimated Delivery: 01 MAR 2012		777	Jenny	Reynolds Motors				P/O	LANCER 2.0LT 54 MPI					
IN		Z7917	1	Approved: 17 MAY 2011		777	Jenny Smithson	Reynolds Motors				P/O	EXPRESS PAJERO 3.2L TIC DEO DSG					
IN		Z7920	1	Approved: 17 MAY 2011		44	Ewan And Jacob Travel Ltd.	Reynolds Motors				P/O	LANCER 2.0LT 54 MPI					
		Z7929	1	Estimated Delivery: 15 MAR 2011		S	Patchkova & Pty Ltd.	Reynolds Motors				P/O	LANCER 2.0LT 54 MPI					
AP		Z7932	1	Actual Onsite: 15 MAR 2011		Y	Jennifer Joubert	Reynolds Motors			A114	P/O	LANCER 2.0LT 54 MPI					
		Z7943	1	Approved: 30 MAR 2012		30	Jacob & Ewan	Reynolds Motors			A129	P/O	LANCER 2.0LT 54 MPI					
		Z7945	1	Estimated Delivery: 19 MAR 2011		S	Jim	Reynolds Motors				P/O	LANCER 2.0LT 54 MPI					

Select **Fleet/Govt Report** option from the nav bar and the following screen will be displayed:




The screenshot shows the ERA Fleet / Government report interface. The 'Filter' section includes fields for Customer, Location, Delivery Date From, and Delivery Date To. The table displays various vehicle orders with columns for Order No, Loc, Customer Name, Stock No, Reg, Vehicle Description, Current Stage, and P/O Office Email. The table lists multiple orders for different customers, including Jacob & Jenny, Andrew Smith, A. Smith, Denise T, Beverly Jones, Jac & H. Blogg, Jenny, Jenny Smithson, and Ewan And Jacob Travel Ltd.

Order No	Loc	Customer Name	Stock No	Reg	Vehicle Description	Current Stage	P/O Office Email
Z7815	44	Jacob & Jenny		NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Estimated Onsite: 27 OCT 2010	
Z7815	44	Jacob & Jenny		NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Estimated Onsite: 27 OCT 2010	
Z7844	30	Andrew Smith	A113	NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Estimated Delivery: 27 MAR 2012	
Z7848	30	A. Smith	P2000Y	NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Actual Onsite: 03 AUG 2010	
Z7849	30	Denise T	Genie	NE	GRANDIS 2.0LT 54 MIVEC 4A/T WAGON	Delivery Confirmed	john.chen@pentanasolutions.com
Z7851	30	Beverly Jones		NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Approved: 31 MAR 2011	
Z7861	30	Jac & H. Blogg	4659	NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Delivery Confirmed	
Z7815	777	Jenny		NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Estimated Onsite: 02 JAN 2012	
Z7917	777	Jenny Smithson		NE	PAJERO 3.2L TIC D16 D5L SHIT GLX	Approved: 17 MAY 2011	
Z7920	44	Ewan And Jacob Travel Ltd.		NE	LANCER 2.0LT 54 MPI 4A/T 1.5 sedan	Approved: 17 MAY 2011	

## Filter

### Customer

The user is able to filter by selecting a specific **customer** from the  dropdown box.

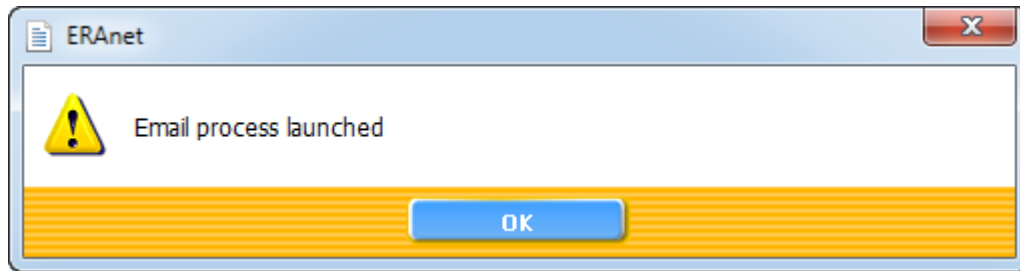
<b>Location</b>	The user is able to filter by selecting a specific <b>location</b> from the dropdown box.
<b>Delivery Date From</b>	The user is able to filter by entering a <b>scheduled delivery from</b> date.
<b>Delivery Date To</b>	The user is able to filter by entering a <b>scheduled delivery to</b> date.
<b>Make</b>	The user is able to filter by selecting a specific <b>make</b> from the dropdown box.
<b>Carline</b>	The user is able to filter by selecting a specific <b>carline</b> from the dropdown box. <b>Note:</b> This field will be disabled until the <i>Make</i> field has been selected.
<b>Model</b>	The user is able to filter by selecting a specific vehicle <b>model</b> from the dropdown box. <b>Note:</b> This field will be disabled until the <i>Carline</i> field has been selected.

<b>Deal No</b>	This field will display the deal number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Slm</b>	This field will display the salesperson number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Customer Name</b>	This field will display the fleet customer name as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Stock No</b>	This field will display the vehicle stock number as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Make</b>	This field will display the vehicle make as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Model Description</b>	This field will display the vehicle model description as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Current Stage</b>	This field will display the current stage the deal is at as displayed in the <i>Pre-Delivery Control</i> screen.
<b>Po Officer Email</b>	This field will display the Purchase Officer Email address from the <i>Pre-Delivery Status</i> screen. The user is able to enter a different <b>email address</b> in this field. The report will be sent to the email recipient entered in this field. <b>Note:</b> This is not a mandatory field.
<b>Incl</b>	<input checked="" type="checkbox"/> Tick this option to send the report for that specific deal to the email address entered in the PO Officer Email field. <b>Note:</b> All deals will be <input checked="" type="checkbox"/> ticked by default and the user will need to check this field prior to emailing the report. Any deals that have been selected will need to have an email address entered, otherwise an error message will display telling the user which row is missing an email address.

The user is able to select the **Refresh** option from the action bar to remove the existing information and start a new search, or select the **Exit** option from the action bar to return to the *Pre-Delivery Control* screen without sending the report.

Once the relevant deals have been selected, the user will need to select the **Send Emails** option from the action bar to send the report to the required Purchasing Officers and the following pop up will be displayed:

# Vehicle Manual



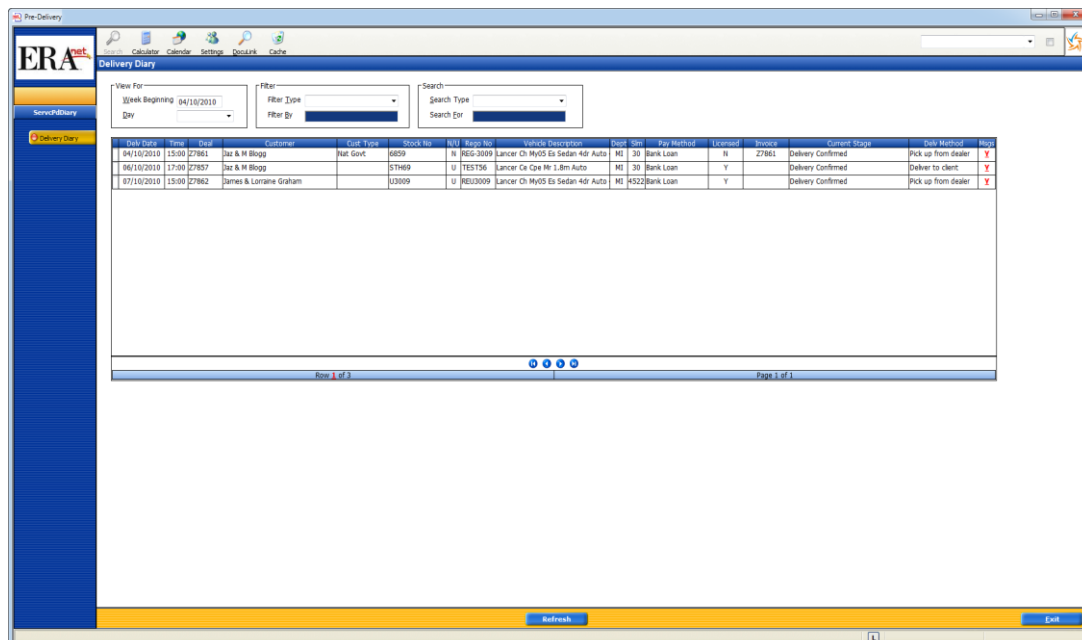
Select the **Ok** option to return to the *Fleet/Govt Report* screen.

Following is an example of the emailed report:

01 AUG		Delivery Advice for Denise T				Enet	
11:37						Page 1	
Order Date	Purchase Order #	Est Delivery	Sched Delivery	Stock Number	Vehicle Type		
-----							
15 SEP 2010		21 SEP 2010	21 SEP 2010	GH98	GRANDIS 2.4LT S4 MIVEC 4A/T WAGON		

Users are able to view an onscreen report which displays the deliveries that have been scheduled for the week.

Select  **Showroom**, followed by  **Delivery Diary** and the following screen will be displayed:



**Note:** The above screen will display a list of the deliveries for the week beginning date that is entered. The list will appear in date and time order.

## View For

**Week Beginning**

Enter the **date** for the week to view the delivery details for.

**Note:** The week beginning date will always be the Monday date for


	that week. Entering a date in the middle of the week will automatically change it to the Monday's date.
Day	Select a <b>day</b> from the ▼ dropdown list to view a specific day's deliveries.

## Filter

Filter Type	Select a valid <b>Filter Type</b> option from the ▼ dropdown list. <b>Note:</b> The options available to select from are <i>Salesman, Customer, New Vehicles, Used Vehicles and Fleet Customers</i> which includes <i>Government and Rental</i> .
Filter By	Enter the filter by <b>criteria</b> based upon the Filter Type selected. <b>Note:</b> This field will be disabled until a Filter Type has been selected.

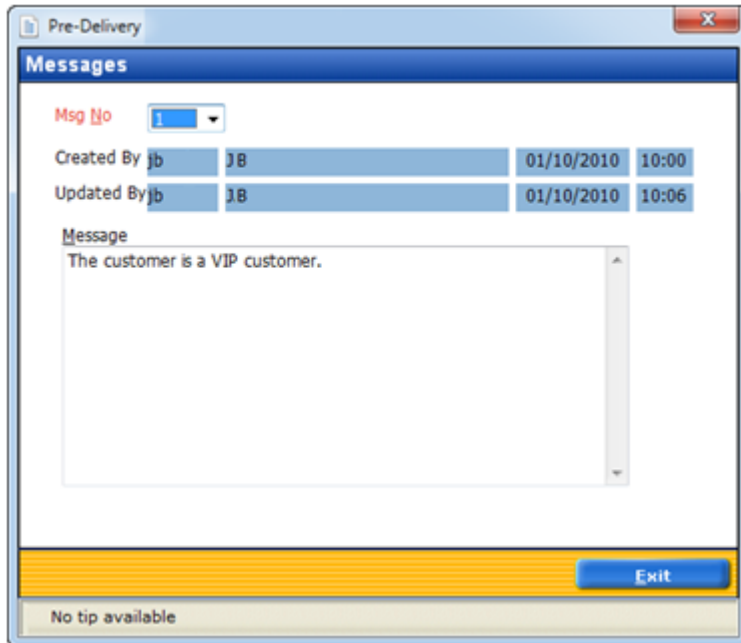
## Search


Search Type	Select a valid <b>Search Type</b> option from the ▼ dropdown list. <b>Note:</b> The options available to select from are <i>Deal, Stock No, Rego No</i> .
Search For	Enter the search for <b>criteria</b> . The first line that matches the criteria will be highlighted. <b>Note:</b> This field will be disabled until a Search Type has been selected.


Delv Date	This field displays the <i>customer delivery date</i> as entered by the salesperson in the <i>Pre-Delivery Status</i> screen.
Time	This field displays the <i>customer delivery time</i> as entered by the salesperson in the <i>Pre-Delivery Status</i> screen.
Deal	This field displays the <i>deal number</i> .
Customer	This field displays the <i>name</i> of the customer.
Cust Type	This field displays the <i>sale type</i> for the deal.
Stock No	This field displays the <i>stock number</i> attached to the deal.
N/U	This field displays the <i>N</i> for <i>New Vehicle</i> or <i>U</i> for <i>Used Vehicle</i> to be delivered.
Rego No	This field displays the <i>vehicle registration number</i> .
Vehicle Description	This field displays the <i>description</i> of the vehicle to be delivered.
Dept	This field displays the <i>department</i> the deal was created for.
Slm	This field displays the <i>salesperson number</i> .
Pay Method	This field displays the <i>pay method</i> as entered by the Salesperson or the Finance Manager.
Licensed	This field displays <i>Y</i> for <i>Yes</i> to indicate that <i>licensing</i> has been completed for this delivery or <i>N</i> for <i>No</i> to indicate that licensing is yet to be completed.
Invoice	This field displays the <i>invoice number</i> that has been generated for this deal. The invoice number will be generated when the vehicle has been sold through  <i>Vehicle Sales Process</i> .
Current Stage	This field displays the current <i>status</i> of the delivery as per <i>Pre-Delivery Control</i> screen.
Delv Method	This field displays how the vehicle is to be <i>delivered</i> as entered by the salesperson.
Msgs	This field displays any <i>messages</i> that exist for this deal. <b>Y</b> for read messages or <b>U</b> for unread messages will be displayed.

Selecting a message with **Y** or **U** will display the following screen:

**Note:** This screen is display only.



<b>Msg No</b>	Select a <b>message</b> to read from the  dropdown list.
<b>Created By</b>	This field displays the <i>user id</i> and <i>name</i> of the user who <i>created</i> the message as well as the date and time.
<b>Updated By</b>	This field displays the <i>user id</i> and <i>name</i> of the user that <i>modified</i> that message as well as the date and time.
<b>Message</b>	The <i>message</i> will be displayed in this field.

Select **Exit** from the action bar to return to the  *Delivery Diary* screen.

## Benefits

Dealerships are now able to track the flow of vehicles from purchase through to the delivery of the vehicle. As well as generate a report for Fleet Customers to notify them on the status of their vehicle orders. The Delivery Diary screen will offer the dealership a simple screen to review what deliveries are scheduled for a specific date.

## Activation Key

ERANET-PREDEL


## ERAnet – QLD –Registration Statutory Changes effective July 1 2012

### Enhancement

#### Overview

New fields have been added in **4451 – Registration Charges Maint** to allow different rates for “Full rate” “Private” and “Other” Registration Fees.

Changes have been made to the CTP setups in **4451 – Registration Charges Maint** to include 3 NEW categories. Light Commercial (LCOM) vehicles, Minibuses (MBUS) and Motorcycles (MCYC). CTP screens are now updated to match the Queensland government website which has actually reduced the number of registration categories from 7 to 5.

 ERAnet Vehicle Advisor changes for QLD On-Roads will allow for the selection of these NEW categories. The "Registration Class" field has 3 NEW options for "Light Comm (4t- 4.5t)", "Minibus (4t-4.5t)" and "Motorcycle". The "Concession Class" field has 2 NEW options "Private" and "Other". A NEW "Payment Term" radio group has been added to allow selection of 6 or 12 months figures for registration and CTP rates. The "CTP Class" field has an updated list of categories to match the CTP setup screen.

### Why

This change was completed due to Queensland Registration Statutory Changes effective July 1 2012.

### Screens



Showroom



Vehicle Advisor

4451 – Registration Charges Maint

### The Setup

Enter **4451 - Registration Charges Maint**, select line **1 - Registration** and the following screen will be displayed:



ERA  
File Edit Setup Run Help  
Registration Charges Maint 4451

1. Registration

	Code	Description
1	WA	Western Australia
2	NSW	New South Wales
3	VIC	Victoria
4	ACT	Aust Capital Territory
5	QLD	Queensland

1 / 2

2. Insurance Company

	Code	Description
	QBE	QBE Insurance
	ALZ	Allianz Insurance
	FAI	FAI Insurance
	SWN	SWN Insurance
	GIO	GIO Insurance

1 / 2

Field 1: Enter Insert Delete line# details Nxtpg Gopg eXit  
Help: Maintain different states registration or ctp amounts

Select the **details** option from the command line and the following screen will be displayed:

ERA  
File Edit Setup Run Help  
Registration Charges Maint 4451

1. Registration

	Code	Description
1	WA	Western Australia
2	NSW	New South Wales
3	VIC	Victoria
4	ACT	Aust Capital Territory
5	QLD	Queensland

1 / 2

2. Insurance Company

	Code	Description
	QBE	QBE Insura
	ALZ	Allianz In
	FAI	FAI Insura
	SWN	SWN Insura
	GIO	GIO Insura

State Codes

#	State	Description.....
1	WA	Western Australia
2	NSW	New South Wales
3	VIC	Victoria
4	ACT	Aust Capital Territory
5	QLD	Queensland
6	SA	South Australia
7	TAS	Tasmania

1 / 2

Nxtpg Gopg Select line# eXit  
Help: Select an item

Select **QLD - Queensland** from the lookup and the following screen will be displayed:

# ERAnet V9

ERA  
File Edit Setup Run Help

Registration Charges Maint 4451

1. Registration

Code	Description
1 WA	Western Australia
2 NSW	New South Wales
3 VIC	Victoria
4 ACT	Aust Capital Territory
5 QLD	Queensland

1 / 2

2. Insurance Company

Code	Description
QBE	QBE Insurance
ALZ	Allianz Insurance
FAI	FAI Insuran
SWN	SWN Insuran
GIO	GIO Insuran

On Roads Maintenance Options

#	Maintenance Options.....
1	CTP Premium Tables
2	Registration Fee Tables
3	Trucks Registration Tables

1 / 1

Select line# eXit

Help: Select an item

Select **Registration Fee Tables** from the lookup and the following screen will be displayed:

ERA  
File Edit Setup Run Help

Registration Charges Maint 4451

QLD Registration Maintenance

1. Vehicle Class	Months	Private	Veterans Affairs Social Security < 1/7/94	Seniors < 1/7/94 Veterans Affairs Social Security > 1/7/94	Other
1-3 Cyl/Elec/Steam	12	500.00	98.55	119.00	297.15
4 Cylinders/2 Rotors	12	1000.00	100.00	137.00	357.80
5-6 Cyl/3 Rotors	12	307.00	103.00	181.00	523.30
7-8 Cylinders	12	410.00	108.00	232.00	703.10
9-12 Cylinders	12	470.00	115.00	263.00	811.80
Local Government	12	480.00	N/A	N/A	N/A
TPI All Cylinders	12	110.00	N/A	N/A	N/A
TPI LCOM (4t - 4.5t)	12	120.00	N/A	N/A	N/A
TPI MBUS (4t - 4.5t)	12	130.00	N/A	N/A	N/A
TPI MCYC (1-2 Seats)	12	140.00	N/A	N/A	N/A
LCOM (4t - 4.5t)	12	120.00			
MBUS (4t - 4.5t)	12	120.00			
MCYC (1-2 Seats)	12	120.00			

1 / 2

Command: Enter field# eXit

Help: Save the current entries

The *Vehicle Class* table displays the *categories* below updated effective July 1 2012:

**LCOM (4t - 4.5t)**  
**MBUS (4t - 4.5t)**  
**MCYC (1-2 Seats)**

A new "Payment Term" column has been added to allow selection of both 6 and 12 months figures for registration and CTP rates.

ERA  
File Edit Setup Run Help

Registration Charges Maint 4451

QLD Registration Maintenance

1. Vehicle Class	Months	Private	Veterans Affairs Social Security < 1/7/94	Seniors < 1/7/94 Veterans Affairs Social Security > 1/7/94	Other
1-3 Cyl/Elec/Steam	6	120.00			20.00
4 Cylinders/2 Rotors	6	120.00			20.00
5-6 Cyl/3 Rotors	6	120.00			20.00
7-8 Cylinders	6	120.00			20.00
9-12 Cylinders	6	120.00			20.00
Local Government	6	120.00	N/A	N/A	N/A
TPI All Cylinders	6	120.00	N/A	N/A	N/A
TPI LCOM (4t - 4.5t)	6	120.00	N/A	N/A	N/A
TPI MBUS (4t - 4.5t)	6	120.00	N/A	N/A	N/A
TPI MCYC (1-2 Seats)	6	120.00	N/A	N/A	N/A
LCOM (4t - 4.5t)	6	120.00			20.00
MBUS (4t - 4.5t)	6	120.00			20.00
MCYC (1-2 Seats)	6	120.00			20.00

Command: Enter field# eXit  
Help: Save the current entries

**Note:** The *Full Rate* column has been split into “Private” and “Other”. If changes are required, ensure that the price entered is verified and entered according to pricing published by QLD Government Registration charges effective July 1 2012.

Select the **Enter** option from command line to save the changes and return to the main screen **4451 - Registration Charges Maint**

Select **QLD - Queensland** from the lookup. Select **CTP Tables** from the lookup:

ERA  
File Edit Setup Run Help

Registration Charges Maint 4451

1. Registration

Code	Description
1 WA	Western Australia
2 NSW	New South Wales
3 VIC	Victoria
4 ACT	Aust Capital Territory
5 QLD	Queensland

1 / 2

2. Insurance Company

Code	Description
QBE	QBE Insurance
ALZ	Allianz Insurance
FAI	FAI Insuran
SWN	SWN Insuran
GIO	GIO Insuran

On Roads Maintenance Options

#	Maintenance Options.....
1	CTP Premium Tables
2	Registration Fee Tables
3	Trucks Registration Tables

1 / 1

Select line# eXit  
Help: Select an item

Select the Insurance Company required from the lookup and the following screen will be displayed:

ERA

File Edit Setup Run Help

Registration Charges Maint 4451

QLD Compulsory Third Party Table

Insurance Company :

Class of Motor Vehicle	12 Month		6 Month	
	Unreg	Reg	Unreg	Reg
1 Cars & Station Wagons	400.00	400.00	0.01	0.21
2 Motorised Homes	450.00	450.00	0.02	0.22
3 Taxis (Cars & Station Wagons only)	500.00	500.00	0.03	0.23
4 Hire Vehicles	550.00	550.00	0.14	0.24
5 Vintage Cars	600.00	600.00	0.05	0.25
6 Trucks, Utilities & Vans up to 4.5t	650.00	650.00	0.06	0.26
7 Trucks, Prime Movers & Vans > 4.5t	700.00	700.00	0.07	0.27
8 Buses (Charity, Tuition & Community)	358.20	384.20	0.08	0.28
9 Buses (School & Rehab Transport)	358.20	384.20	0.09	0.29
10 Buses (Not above & 350km from base)	358.20	384.20	0.10	0.30
11 Buses (Translink service contract)	358.20	384.20	0.11	0.31
12 Buses (All others not listed above)	358.20	384.20	0.12	0.32
13 Motor Cycles (Single Seat)	459.40	494.20	0.13	0.33
14 Motor Cycles (Sidecars & > 1 Seat)	509.40	548.00	0.14	0.34

Command: Enter line# Rego eXit

Help: Save the current entries


1 / 1

**Note:** QLD Compulsory Third Party (CTP) Table has 2 new columns for setting up registered and unregistered 6 month and 12 month payment period CTP amounts. If changes are required, ensure that the price entered is verified and entered according to pricing published by QLD CTP vehicle classes effective July 1 2012.




Once the setups have been entered, select the **Enter** option from the command line to save the changes.

## The Process

### On Road Costs

As per existing functionality, enter a **vehicle worksheet** via  **Vehicle Advisor**. Select the **On Roads Costs** option from the navigation bar and the following screen will be displayed:


# Vehicle Manual

<b>State</b>	Select <b>Queensland</b> from the  drop down list.
<b>Stamp Duty Type</b>	Select the <b>Stamp Duty Type</b> from the  drop down list. Selecting this option will apply new stamp duty rates to the worksheet as per the setup in <b>4442 - Stamp Duty Maintenance</b> .
<b>Stamp Duty Class</b>	Select the <b>Stamp Duty Class</b> from the  drop down list.


Once completed, select the **Criteria** button and the following pop up screen will be displayed:

Before Change:

After Change:

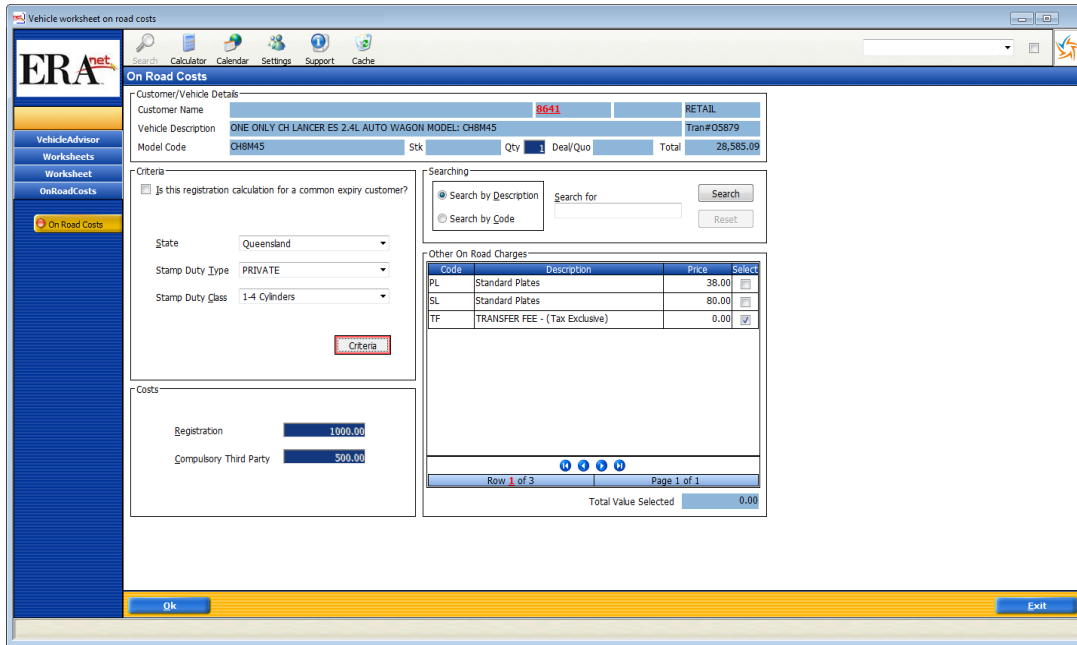
**Note:** The "Concession Class" field has had the "None" radio  option replaced with "Private" and "Other".

# ERAnet V9

A new "Payment Term"  radio group has been added to allow selection of both 6 and 12 months figures for registration and CTP rates.

The additional *Registration Classes* setup via **4451 - Registration Charges Maint** is now displayed in this screen.

Select **Ok** to get the registration fee for the vehicle and return to the **On Roads Costs** screen.



**On Road Costs**

Customer/Vehicle Details

Customer Name: **8641** RETAIL

Vehicle Description: ONE ONLY CH LANCER ES 2.4L AUTO WAGON MODEL: CH8M45 Tran#05879

Model Code: CH8M45 Stk Qty Deal/Quo Total: 28,585.09

Criteria

☐ Is this registration calculation for a common expiry customer?

State: Queensland

Stamp Duty Type: PRIVATE

Stamp Duty Class: 1-4 Cylinders

Criteria

Costs

Registration: 1000.00

Compulsory Third Party: 500.00

Searching

☒ Search by Description Search for: Reset

☐ Search by Code

Other On Road Charges

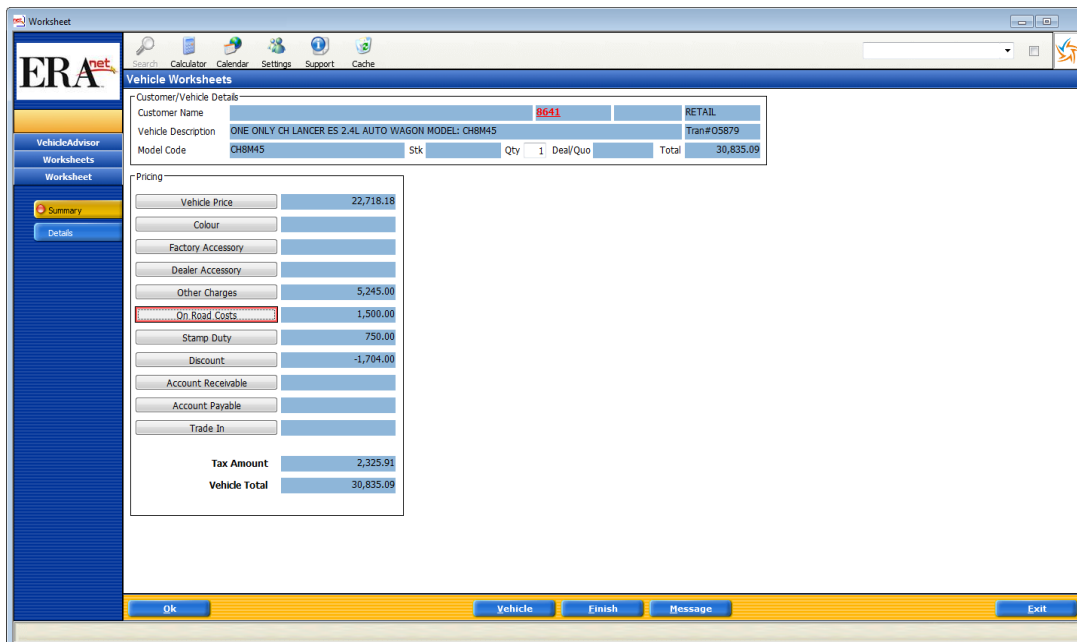
Code	Description	Price	Select
PL	Standard Plates	38.00	<input type="checkbox"/>
SL	Standard Plates	80.00	<input type="checkbox"/>
TF	TRANSFER FEE - (Tax Exclusive)	0.00	<input checked="" type="checkbox"/>

Row 1 of 3 Page 1 of 1

Total Value Selected: 0.00

Ok Exit

As per previous functionality, the **On Roads Costs** amount will automatically calculate and display in the **Vehicle Worksheet**.



**Vehicle Worksheet**

Customer/Vehicle Details

Customer Name: **8641** RETAIL

Vehicle Description: ONE ONLY CH LANCER ES 2.4L AUTO WAGON MODEL: CH8M45 Tran#05879

Model Code: CH8M45 Stk Qty 1 Deal/Quo Total: 30,835.09

Pricing

Vehicle Price	22,718.18
Colour	
Factory Accessory	
Dealer Accessory	
Other Charges	5,245.00
On Road Costs	1,500.00
Stamp Duty	750.00
Discount	-1,704.00
Account Receivable	
Account Payable	
Trade In	
Tax Amount	2,325.91
Vehicle Total	30,835.09

Ok Vehicle Finish Message Exit

## Benefits

The registration charges Queensland are now in line with the current legislation.

## ERAnet – Victoria – Stamp duty

### Enhancement

#### Overview

A new Stamp duty type, Demo commercial has been added in 4442 – Stamp Duty Maintenance to allow different stamp duty rates. This option will display in Stamp duty type drop down list in the worksheet on road costs screen.

Four new fields have been added in 4451 – Registration Charges Maint to allow normal and Pensioner registration fees for Hybrid/Electric vehicles and Motorcycles.

A new radio group now has been available in ERANET Victoria on roads Criteria page to select Normal, Hybrid/Electric or Motorcycle registration type.

#### Why

This change was made through a Request for Development submission to enhance existing functionality.

#### Screens



Showroom



Vehicle Advisor

4442 - Stamp Duty Maintenance

4451 – Registration Charges Maint

#### The Setup

Select 4442 - **Stamp Duty Maintenance** and the following screen will be displayed:

Stamp Duty State	Enter <b>VIC</b> for <b>Victoria</b> or select a state from the lookup.
Stamp Duty Type	Enter <b>M</b> for <b>Demo Commercial</b> or select a type from the look up.

# ERAnet V9

Once the state and type has been selected the following screen will be displayed:

Stamp Duty Maintenance 4442

Stamp Duty State: VIC Victoria Stamp Duty Type : DEMO COMMERCIAL

1. NEW Vehicle Stamp Duty Rates

Cylinder	From.....	To.....	%

1 / 1

2. NEW Veh. Stamp Duty Calc

Code	Description.....	Inc
UP	Vehicle Price	No
CO	Colour	No
FA	Factory Accessory	No
DA	Dealer Accessory	No
AF	Aftermarket Items	No

1 / 3

3. Round NEW Vehicle Dutiable Amount UP to nearest:

4. USED Vehicle Stamp Duty Rates

Cylinder	From.....	To.....	%
	0.00	35000.00	3.00
	35000.01	999999.99	5.00

1 / 1

5. USED Veh. Stamp Duty Calc

Code	Description.....	Inc
UP	VEHICLE PRICE	Yes
FA	Factory Accessorie	No
AP	ACCOUNT PAYABLE	No
AF	AFTERMARKET	No
TI	TRADE IN	No

1 / 3

6. Round USED Vehicle Dutiable Amount UP to nearest: 200

Command: Enter Modify Delete field# exit

Help: Save the current entries

Ready Ln 22, Col 27 NUM

1. New Vehicle Stamp Duty Rates	This field is not applicable for Demo Commercial stamp duty type.
2. NEW Veh. Stamp Duty Calc	This field is not applicable for Demo Commercial stamp duty type.
3. Round NEW Vehicle Dutiable Amount UP to nearest	This field is not applicable for Demo Commercial stamp duty type.
4. USED Vehicle Stamp Duty Rates	Enter the <b>stamp duty rates</b> for vehicles.
5. USED Veh. Stamp Duty Calc	Flag the codes to be included in the stamp duty calculations by entering <b>Y</b> for Yes or <b>N</b> for No.
6. Round USED Vehicle Dutiable Amount UP to nearest	Enter the <b>dollar amount</b> to round up the Dutiable amount to the nearest. This figure is a whole amount without decimal points.

Once the setups have been entered, select the **Enter** option from the command line to save the changes.

Select **4451 – Registration Charges Maint** and the following screen will be displayed:



ERA  
File Edit Setup Run Help  
Registration Charges Maint 4451

1. Registration

Code	Description
WA	Western Australia
NSW	New South Wales
VIC	Victoria
ACT	Aust Capital Territory
QLD	Queensland

1 / 2

2. Insurance Company

Code	Description
QBE	QBE Insurance
ALZ	Allianz Insurance
FAI	FAI Insurance
SWN	SWN Insurance
GIO	GIO Insurance

1 / 2

Command: Enter Modify Delete field# exit  
Help: Save the current entries  
Ready Ln 19, Col 64 NUM

Select field 1 **Registration** and select **details** from the command line and the following screen will be displayed:

ERA  
File Edit Setup Run Help  
Registration Charges Maint 4451

1. Registration

Code	Description
1 WA	Western Australia
2 NSW	New South Wales
3 VIC	Victoria
4 ACT	Aust Capital Territory
5 QLD	Queensland

1 / 2

2. Insurance Company

Code	Description
QBE	QBE Insura
ALZ	Allianz In
FAI	FAI Insura
SWN	SWN Insura
GIO	GIO Insura

State Codes

#	State	Description.....
1	WA	Western Australia
2	NSW	New South Wales
3	VIC	Victoria
4	ACT	Aust Capital Territory
5	QLD	Queensland
6	SA	South Australia
7	TAS	Tasmania

1 / 2

Help: Select an item  
Ready Ln 23, Col 27 NUM

Select the **Victoria** state code from the lookup and the following screen will be displayed:

ERA

File Edit Setup Run Help

Registration Charges Maint 4451

1. Registration

Code	Description
1 WA	Western Australia
2 NSW	New South Wales
3 VIC	Victoria
4 ACT	Aust Capital Territory
5 QLD	Queensland

1 / 2

2. Insurance Company

Code	Description
QBE	QBE Insurance
ALZ	Allianz Insurance
FAI	FAI Insurance
SWN	SWN Insuran
GIO	GIO Insuran

On Roads Maintenance Options

# Maintenance Options.....

1 CTP Premium Tables

2 Trucks Registration Tables

1 / 1

Select line# exit

Help: Select an item

Ready Ln 23, Col 27 NUM

Select option 1 **CTP Premium Tables** and the following screen will be displayed:

ERA Registration Charges Maint 4451

Victorian Compulsory Third Party Table

1. Standard Rates			2. Pensioner Rates		
Code	Premium	Stamp Duty	Code	Premium	Stamp Duty
101	390.00	39.00	101	189.00	18.90
102	340.00	34.90	102	169.00	16.90
103	303.00	30.30	103	147.00	14.70
111	390.00	39.00	111	189.00	18.90
112	348.00	34.80	112	168.50	16.85
113	287.00	28.70	113	139.00	13.90
121	551.00	55.10	121	267.00	26.70
122	348.00	34.80	122	168.50	16.85
123	287.00	28.70	123	139.00	13.90
131	1976.00	197.60	201	189.50	18.95
132	1479.00	147.90	202	143.50	14.35
133	986.00	98.60	203	99.50	9.95
141	1290.00	129.00	291	32.00	3.20
142	864.00	86.40	292	32.00	3.20
143	299.00	29.90	293	32.00	3.20

Command: Enter Modify field# Rego Postcode eXit  
Help: Save the current entries

Select **Rego** from the command line and the following screen will be displayed:

ERA Registration Charges Maint 4451

Victorian Compulsory Third Party Table

Standard Rates			Pensioner Rates		
Code	Premium	Stamp Duty	Code	Premium	Stamp Duty
101	390.00	39.00	101	189.00	18.90
102	340.00	34.90	102	169.00	16.90
103	303.00	30.30	103	147.00	14.70
111	390.00	39.00	111	189.00	18.90
112	348.00	34.80	112	168.50	16.85
113	287.00	28.70	113	139.00	13.90
121	551.00	55.10	121	267.00	26.70
122	348.00	34.80	122	168.50	16.85
123	287.00	28.70	123	139.00	13.90

	Normal	Hybrid/Electric	MotorCycle
1. Registration Fee :	676.50	576.50	584.30
2. Pensioner Fee :	338.25	288.25	320.50

Command: Enter Modify field# eXit  
Help: Save the current entries

Four new fields have been added in the above screen to include the registration fees for Hybrid vehicles and Motor Cycles.

## Registration Fee

<b>Normal</b>	Enter the registration fee for normal light vehicles.
<b>Hybrid/Electric</b>	Enter the registration fee for hybrid vehicles.
<b>Motorcycle</b>	Enter the registration fee for Motorcycles.

## Pensioner Fee

<b>Normal</b>	Enter the pensioner registration fee for normal light vehicles.
---------------	---



# ERAnet V9

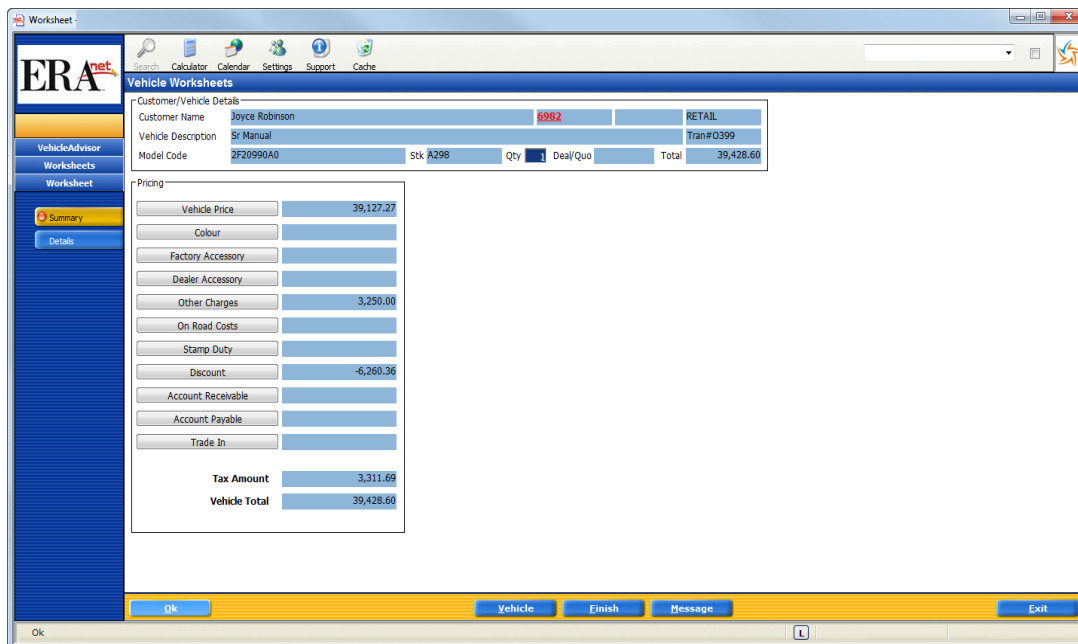
<b>Hybrid/Electric</b>	Enter the pensioner registration fee for hybrid vehicles.
<b>Motorcycle</b>	Enter the pensioner registration fee for Motorcycles.

Select **Enter** from the command line to save the changes.

## The Process

The user is able to view the Demo commercial stamp duty type from the ERAnet On Road Costs screen.

Select  **Showroom** menu followed by  **Vehicle Advisor** to create a worksheet and the following screen will be displayed:

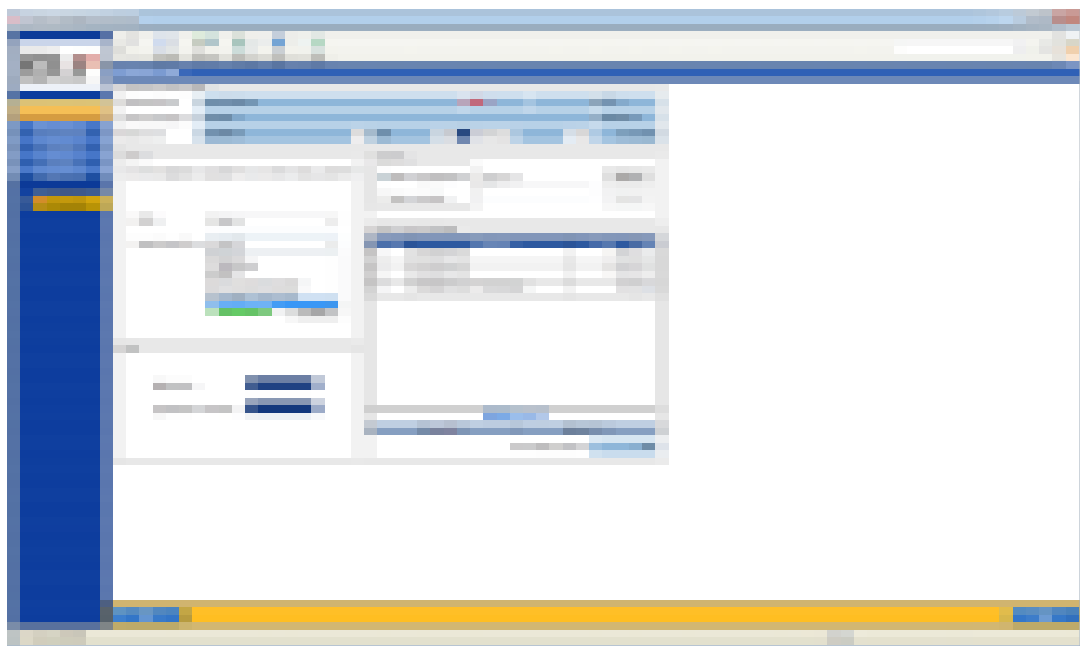


Customer/Vehicle Details							
Customer Name	Joyce Robinson			6982	RETAIL		
Vehicle Description	Sr Manual			Tran#0399			
Model Code	2F20990A0	Stk	A298	Qty	1	Deal/Quo	39,428.60

Pricing	
Vehicle Price	39,127.27
Colour	
Factory Accessory	
Dealer Accessory	
Other Charges	3,250.00
On Road Costs	
Stamp Duty	
Discount	-6,260.36
Account Receivable	
Account Payable	
Trade In	
Tax Amount	3,311.69
Vehicle Total	39,428.60


Select the **On Road Costs** button and the following screen will be displayed:



Customer/Vehicle Details							
Customer Name	Joyce Robinson			6982	RETAIL		
Vehicle Description	Sr Manual			Tran#0399			
Model Code	2F20990A0	Stk	A298	Qty	1	Deal/Quo	39,428.60

Pricing	
Vehicle Price	39,127.27
Colour	
Factory Accessory	
Dealer Accessory	
Other Charges	3,250.00
On Road Costs	
Stamp Duty	
Discount	-6,260.36
Account Receivable	
Account Payable	
Trade In	
Tax Amount	3,311.69
Vehicle Total	39,428.60

<b>State</b>	Select <b>Victoria</b> from the  drop down list.
--------------	---

<b>Stamp Duty Type</b>	There is a new option <b>Demo Commercial</b> available in the ▼ drop down list. Selecting this option will apply new stamp duty rates to the worksheet as per the setup in 4442 - Stamp Duty Maintenance.
------------------------	---

**Note:** Demo Commercial stamp duty type will only be displayed in the lookup for **new** vehicle worksheets. Select a Stamp duty type other than demo and click on the **Criteria** button and the following pop-up screen will be displayed:

New radio group **Registration Type** has been added in the above screen.

<b>Normal</b>	This radio button will be automatically selected for normal vehicle.
<b>Hybrid/Electric</b>	This radio button will be automatically selected if the vehicle has been setup in 0626 – New Vehicle Model Maintenance as a Hybrid vehicle.
<b>Motor Cycles</b>	This radio button will be automatically selected if the user has changed the vehicle class to Motor Cycle.

Select **Ok** to get the registration fee for the vehicle and return to the On Road Costs screen.

## Benefits

This enhancement will now allow the user to calculate the stamp duty for Demo commercial vehicles, hybrid vehicles and Motor cycles. This functionality is now complying with current legislation in Victoria.

## 0626 – Updating pricing for new inventory.

### Enhancement

### Overview

If the Dealer changes the price in 0626 either list or cost a popup will now appear to allow the dealer the choice of whether or not to update exiting stock.

### Important to Note

Vehicles that have been purchased via 0064 will not be updated as part of the 0626 process.

### Why

This will allow Dealers to align 0626 price changes (list or cost) to any current worksheets and new inventory stock.

### Screens

0626 - New Vehicle Model Maintenance

4006 - New Vehicle Maintenance

4004 - Order Entry

### The Process

Select **0626 – New Vehicle Model Maintenance** and following screen will appear:

The screenshot shows the 'New Vehicle Model Maintenance' window (0626) in the ERA software. The window has a menu bar (File, Edit, Setup, Run, Help) and a toolbar. The main area is divided into several sections:

- Make, Model, Carline:** Fields for entering the vehicle's make, model, and carline. 'Carline' is currently set to 'Carline'.
- 1. Model Desc, 2. Vehicle Type, 3. Curr Model:** Fields for entering the model description, vehicle type, and current model.
- Accounts:** A table with columns for Account#, Sales Cost, Memo, Overall allowance, and Accessories. It includes rows for Retail, Fleet, Govt., Rental, and Other.
- Inventory Accounts:** A table with columns for Account#, Memo, and Account#. It includes rows for Wholesale, Inv. Sale, Purchase, Accessories, Dealer Trade, Other Amount, and Dlr Trd Amt.
- Help:** A text box at the bottom left with the text 'Enter the make of the vehicle'.
- Buttons:** A button labeled '[/=Lookup]' is located at the bottom right.

<b>Make:</b>	Enter a <b>Make</b> or select a Make from the available lookup.
<b>Carline:</b>	Enter a <b>Carline</b> or select a Carline from the available lookup.
<b>Model:</b>	Enter a <b>Model</b> or select Model from the available lookup.

# ERAnet V9

Select **Veh** option from the command line and the following screen will be displayed:

**ERA** New Vehicle Model Maintenance 0626

Make TO TOYOTA Carline RV RAV 4  
Model ACMG Current Carline  
1. Model Desc RAV4 2.4P 4WD LIMITED WAGONS 5M

**Pricing Details**

	1. List	2. Cost	3. STax	4. Pack	5. Sale Type	Discount	Price	Fleet	Rebate
	21,809.09	19,955.32	N/A		RETAIL		21,809.09		
					FLEET		21,809.09		
					STATE GOVT		21,809.09		
					NAT GOVT		21,809.09		
					OTHER		21,809.09		
					GOV		21,809.09		

6. Holdback Amount 218.90 9. Registration Amount N/A  
7. PDI Allowance 654.27 10. Stamp Duty Amount N/A  
8. Effective Date 11. Misc Other Charges  
12. Stamp Duty Base Prc

Command: Enter Modify field# Onroads eXit  
Help: Save the current entries

Ready Ln 19, Col 78 CAP NUM

The list price will update all vehicles in inventory with the cost price which includes any prices in option 4. Pack and option 11. Misc Other Charges.

Updating inventory will also affect existing worksheets that have a status of "Q"uote or "W"orksheets.

Once have entered all your data the following pop-up will appear:

**Update Existing Inventory**

! Pricing has changed. Do you wish to update existing inventory?

Yes No

If you select **Yes** – all existing inventory will update with the current prices.

If you select **No** – Only new inventory will be update with the current prices.



## 4124 – Rebuild Sales Activity Analysis

### Enhancement

### Overview

An Enhancement has been made to new executable 4124 – Rebuild Sales Activity Analysis. This utility will rebuild the sales history.

### Why

This change was made at the request of the Customer Development Committee (CDC) to enhance existing functionality.

### Screens

4111 – Vehicle Utilities menu

4124 – Rebuild Sales Activity Analysis

### The Changes

The new executable is under the **Vehicle Utilities menu**, enter **4111– Vehicle Utilities menu** and the following screen will be displayed:

ERA

File Edit Setup Run Notebook Help

S320 - (v9)

Vehicle Utilities Menu 4110

~~Services Monitor not running-start 8000 in 6805~~

1	Vehicle Data Transfer Menu	4111
2	Gross Profit Worksheet	4114
3	New Vehicle Inventory Purge	4116
4	Used Vehicle Inventory Purge	4118
5	Reconstruct Vehicle Registrat	4125
6	Deal Purge	4126
7	Adjusts Inventory Files	4128
8	Appraisal Purge	4130
9	New/Used Stock Card Inq Setup	4085
10	Vehicle Pricing Modifications	4031
11	Rebuild Sales Activity Analysis	4124

Versi : 0

Date : Jul 29, 2011

Friday

Store : STORE320

User : JEABK

Port/Wkstn : 30 / 1

Log Off [88]

Menu Help [HELP]

Exit To Tcl [TCL]

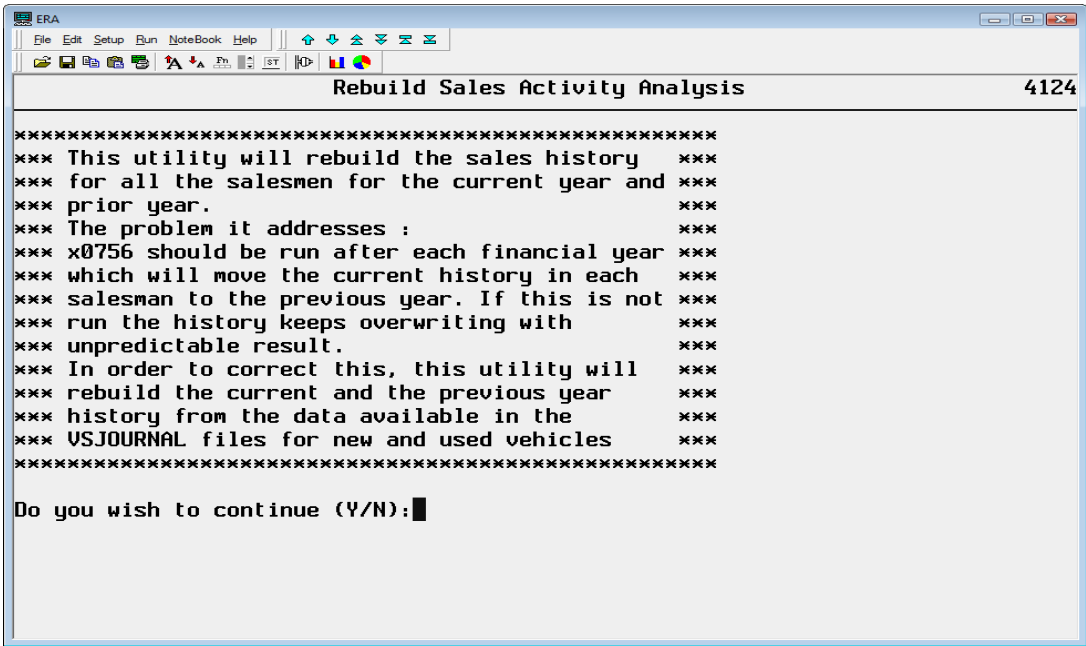
Applications [77]

Prev Menu [99]

Selection: 4111

Help: Select a menu option, or enter your desired action [/=Options]

Enter **4124 – Rebuild Sales Activity Analysis**, in the selection field and the following screen will be displayed:



This utility will rebuild the sales history for all the salesmen for the current year and prior year. The problem it addresses: executable 0765 should be run after each financial year which will move the current history in each salesman to the previous year. If this is not run the history keeps overwriting with unpredictable result.

In order to correct this, this utility will rebuild the current and the previous year history from the data available in the *VSJOURNAL* files for new and used vehicles.

Do you wish to continue (Y/N)	Enter <b>Y</b> for <b>Yes</b> to this question then <b>Rebuild Sales Activity Analysis</b> will be process. Enter <b>N</b> for <b>No</b> to this question to not process any of <b>Rebuild Sales Activity Analysis</b> .
-------------------------------	---

Once finished the process, select any key to return back to the main screen.

## Benefits

This enhancement will now allow the dealer to rebuild the sales history for all the salesmen for the current year and prior year.

## 4160 - New flag for accessory codes with \$0.00 Parts.

### Enhancement

An enhancement has been made to OEM Dealer Accessory updates to warn salespeople when adding accessories to a worksheet that the parts pricing is not yet available. This is a request from our dealer network.

### Overview

A new warning message has been added to the Vehicle Advisor accessory screen so that if a dealer accessory is added to a worksheet, and has a \$0.0 value, the salesperson is told that the parts pricing is not yet available and to adjust the pricing of the accessory manually.

### Why

Currently when Pentana Solutions receives data from an OEM & build the Accessory Codes for our dealer network ERAnet does not hi-light to the sales people at the dealership that the part that has not yet been entered into ERA Factory Master Data files resulting in the worksheet creation with this accessory at a \$0.00 value in ERAnet.

### Screens



- ERAnet Showroom



- Vehicle Advisor

4160 - Dealer Accessory Codes

### Minimum Requirements

ERAnet version V9

ERAnet Showroom

Optional Software - SERVC-ACCY-(MAKE)

### The Setup

OEM Services will deploy this new program on site and will take effect immediately. *There are no dealer set-up requirements.*

### The Changes

Select **4160 – Dealer Accessory Codes** and enter the required make and dealer accessory code. **Note:** Example data represented below - *These are not valid OEM accessory or operation codes.*

# ERAnet V9

ERA Dealer Accessory Codes 4160

New/Used ☐ Tax

Make

1 Code

2 Build

3 Curr Bld

4 Genuine

5 Aftermkt

6 Header

7 Internet

8 Sequence No

9 OpCode

10 OpCode Update  Last

11 Models  1 / 1

Model.....	Description.....	Current..	Worksheet	Inventory

Help: Vehicle type, enter 'N'ew or 'U'sed

Select 2 - **Build** and the following warning message will be displayed if the Opcode has the new flag associated in the build.

ERA Dealer Accessory Codes 4160

New/Used ☐ Tax

Make MI MITSUBISHI

1 Code 44 Special DA

2 Build 1

3 Curr Bld Yes 6 Header No

4 Genuine Yes 7 Internet No

5 Aftermkt No 8 Sequence No 1

9 OpCode 01MITESTJK



10 OpCode Update P Last P

11 Models  1 / 2

Model.....	Description.....	Current..	Worksheet	Inventory
A046981		Yes	No	No
A04698N40UV		Yes	No	No
CC1C21		Yes	No	No
CC1M21		Yes	No	No
CC1M44		Yes	No	No
CC3H44		Yes	No	No
CC3H44A		Yes	No	No

Command: Enter Modify Delete field# Comments detailed exit

Help: Save the current entries

From the Showroom menu , select Vehicle Advisor  and enter the required salesperson information. As per existing functionality, create a worksheet and select the vehicle make set up in **4160 – Dealer Accessory Codes**:

Select **Ok** from the action bar and the **Vehicle Worksheet** screen will be displayed:

# Vehicle Manual

ERA net

Vehicle Worksheets

Customer/Vehicle Details

Customer Name: Pentanasolutions 100 RETAIL-M1

Vehicle Description: B1'S LONG DESC Tran#0348919

Model Code: B1 Stk Qty: 1 Deal/Quo: Total: 94,505.20

Pricing

Vehicle Price	80,000.00
Factory Accessories	
Dealer Accessories	0.00
Registration & CTP	
Dealer Delivery (OC)	1,831.82
Colour	
Misc (DI)	-10.00
Stamp Duty	
Trade In	
Vehicle Deposit	
Payout	
Tax Amount	12,683.38
Vehicle Total	94,505.20

Ok Vehicle Finish Message Exit

No tip available

Select the **Dealer Accessories** button and the **Accessories** screen will be displayed

ERA net

Vehicle worksheet accessories

Accessories

Customer/Vehicle Details

Customer Name: Jeabb Blue 7905 RETAIL

Vehicle Description: Tran#06671

Model Code: Stk Qty: 1 Deal/Quo: Z8140 Total: 63,002.20

Factory Options

Code	Desc	Price	Select
A01	ELECTRIC JEAB	500.00	
A29	JEAB'S LONG DESCRIPTIONS	0.00	
A56	BLHA BLAH BLAH	0.00	
A88	LADAN'S LONG DESCRIPTION	0.00	
AW6	JEAB TEST	0.00	
CD9	JEABTEST	0.00	

Row 1 of 6 Page 1 of 1

Total Value Selected: 0.00

Dealer Accessories

Code	Desc	Price	APRM	Select
99	Accessories	-100.00	N	
44	Special DA	310.00	N	
21	Special DA	310.00	N	

Row 2 of 6 Page 1 of 1

Total Value Selected: 310.00

Warning: The pricing on this accessory is incomplete due to a possible invalid or out of date part. The sale price on this accessory should be adjusted manually in the worksheet.

Ok Exit

A NEW warning message will appear when a dealer accessory is selected that falls under the new "Flag". The user will need to manually adjust the pricing of this accessory in the details section of ERA net worksheet.

Warning: The pricing on this accessory is incomplete due to a possible invalid or out of date part. The sale price on this accessory should be adjusted manually in the worksheet.

OK

Select **Ok** from the action bar to save the record and proceed with the worksheet as per existing functionality.

## Benefits

Each time an accessory is manually maintained in **4160 - Dealer Accessory Codes** and has a service operation code attached; which also has parts on it, that has **NO** list price entered as yet, then the accessory will be flagged to popup this new warning message. The same logic has been put into **3628 - Menu Pricing Update** to flag accessory codes that have \$0.0 value.

## Activation Key

SERV-ACCY-(MAKE)

## 4168 – Miscellaneous

### Enhancement

### Overview

A new option has been added to 4168 – Miscellaneous to allow the user to choose if they would like print Miscellaneous Accessories on Repair Orders.

### Why

This question has been added as part of a customer request.

### The Setup

Select **4168 – Miscellaneous** and the following screen will be displayed:

Line	Description	Value
1	Vehicle Order Auto Deal# Allocation (Enter Y For Display)	Y
2	Print Stock Card Option After Vehicle Maintenance (Y/N)	N
3	Retain Model Sales History For 13 Or 25 Months	25
4	Include Fleet Sales Data In Option Analysis (Y/N)	Y
5	Print Dealership Name & Address In Worksheet Header (Y/N)	Y
6	Specify Length Of Worksheet Header Area (2.5" Or 3.7")	3.70
7	Display The Sales Cost In New Vehicle Inquiry (Y/N)	Y
8	Display The Sales Cost In Used Vehicle Inquiry (Y/N)	Y
9	Print The Sales Cost On The Vehicle Worksheet (Y/N)	Y
10	Sales Cost Title	
11	Sales Cost Prefix	
12	Sales Cost Suffix	
13	Starting Appraisal Number	1124
14	Starting Purchase Order Number	1
15	Ending Purchase Order Number	99999
16	Next Purchase Order Number	1247
17	Print Vehicle Invoices On Plain Paper (Y/N)	Y
18	Print Appraisals On Plain Paper (Y/N)	Y

(Line#)(P#=Page#)(E=Enter)

# ERAnet V9

Select the **Page** option from the command line input **P5** and select **Enter** and the following screen will appear:

Miscellaneous 4168

Page 5 of 5

73 Use auto appraisal number generation for MobileLink N  
74 Use LSF Policebook forms N  
75 Importer/Wholesale Distributer Vehicle Sale Status 14  
76 Allow changes to sold vehicles in Aftermarket F&I N  
77 Password for offshore location override control OK  
78 Use Ford RedFlex server Y  
79 Password To Allow Change Of Received Date In 4006 PASSWORD  
80 Remove cost pack from New Vehicle when 0064 performed N  
81 FUSION client ID 12345  
82 FUSION shared key ERAnet\_FUSION\_8  
83 Adjust List for PDI & Other charges when 0064 is run (Y/N/0) 0  
84 Do you wish to print Misc Accessory on the RO (Y/N) Y

(Line#)(P#=Page#)(E=Enter) █

Ready Ln 22, Col 29 NUM

Question 84 is a new spec question. This question has been added to control the printing of 99 accessories on repair orders.

Spec Q84 if "Y"	The "99" Miscellaneous Accessories for the original stock record when the will print on the Repair Order.
Spec Q84 if "N"	The "99" Miscellaneous Accessories will not print on the Repair Order.



## ERAnet – TPI GST Threshold effective July 1 2012

### Enhancement

#### Overview

The TPI GST Car Limit can now be defined separately to the LCT threshold(s). New fields in **0895 - Tax Setup Maintenance** have been added to allow for this.

#### Why

This change was completed due Government TPI Changes effective July 1 2012.

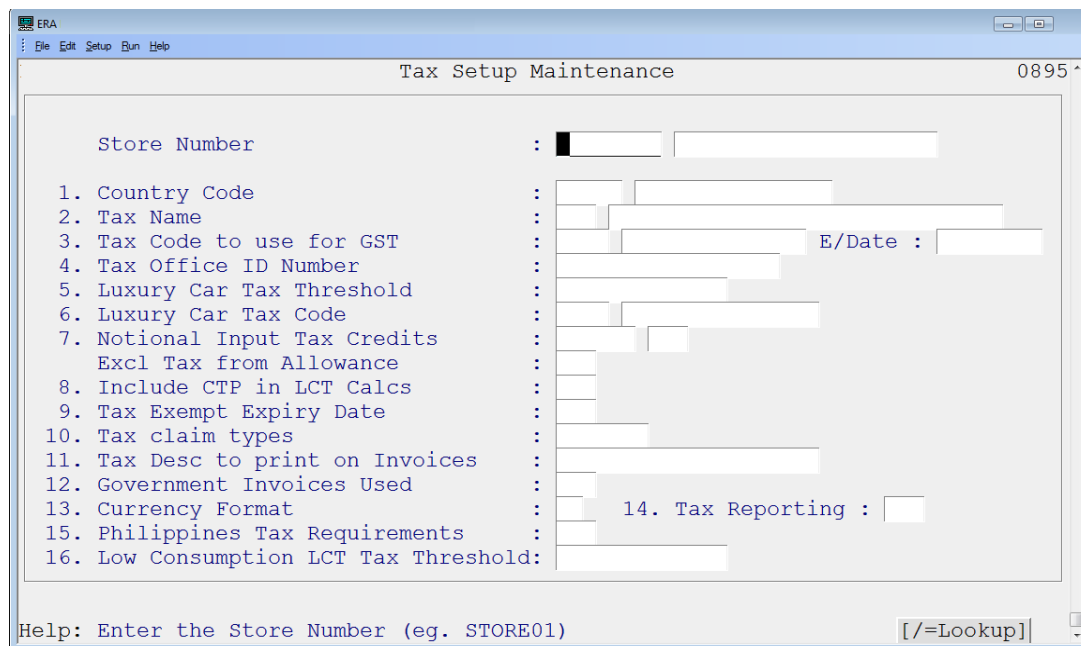
#### Screens

0895 - Tax Setup Maintenance

#### The Setup

Select **0895 - Tax Setup Maintenance**, enter the **Store Number** and the following screen will be displayed:

##### Before Change



The screenshot shows a software window titled "Tax Setup Maintenance" with a menu bar (File, Edit, Setup, Run, Help) and a status bar (0895). The main area contains a list of fields for configuration:

Field	Value
Store Number	: [ ] [ ]
1. Country Code	: [ ]
2. Tax Name	: [ ]
3. Tax Code to use for GST	: [ ] E/Date : [ ]
4. Tax Office ID Number	: [ ]
5. Luxury Car Tax Threshold	: [ ]
6. Luxury Car Tax Code	: [ ]
7. Notional Input Tax Credits	: [ ]
Excl Tax from Allowance	: [ ]
8. Include CTP in LCT Calcs	: [ ]
9. Tax Exempt Expiry Date	: [ ]
10. Tax claim types	: [ ]
11. Tax Desc to print on Invoices	: [ ]
12. Government Invoices Used	: [ ]
13. Currency Format	: [ ]
14. Tax Reporting	: [ ]
15. Philippines Tax Requirements	: [ ]
16. Low Consumption LCT Tax Threshold:	[ ]

Help: Enter the Store Number (eg. STORE01) [ /=Lookup]

## After Change

The screenshot shows the 'Tax Setup Maintenance' window in the ERA application. The window title bar includes 'ERA' and standard window controls. The menu bar contains 'File', 'Edit', 'Setup', 'Run', and 'Help'. The window is titled 'Tax Setup Maintenance' with a reference number '0895' in the top right corner. The main area contains a list of tax setup fields, each with a number and a label, followed by a colon and a text input field. The fields are: Store Number, 1. Country Code, 2. Tax Name, 3. Tax Code to use for GST, 4. Tax Office ID Number, 5. LCT Thresholds: Normal/Low Cons, 6. Luxury Car Tax Code, 7. Notional Input Tax Credits, 8. Excl Tax from Allowance, 9. Include CTP in LCT Calcs, 10. Tax Exempt Expiry Date, 11. Tax claim types, 12. Tax Desc to print on Invoices, 13. Government Invoices Used, 14. Tax Reporting, 15. Currency Format, 16. Philippines Tax Requirements, and 16. TPI GST Car Limit. Fields 5 and 16 are highlighted with red boxes. At the bottom, there is a 'Help' section with the text 'Enter the Store Number (eg. STORE01)' and a '[/=Lookup]' button.

Field Number	Field Label
	Store Number
1.	Country Code
2.	Tax Name
3.	Tax Code to use for GST
4.	Tax Office ID Number
5.	LCT Thresholds: Normal/Low Cons
6.	Luxury Car Tax Code
7.	Notional Input Tax Credits
8.	Excl Tax from Allowance
9.	Include CTP in LCT Calcs
10.	Tax Exempt Expiry Date
11.	Tax claim types
12.	Tax Desc to print on Invoices
13.	Government Invoices Used
14.	Tax Reporting
15.	Currency Format
16.	Philippines Tax Requirements
16.	TPI GST Car Limit

Help: Enter the Store Number (eg. STORE01) [/=Lookup]

Changes to the above screen are:-

5. LCT Thresholds: Normal/Low Cons	<b>Low Consumption LCT Tax Threshold</b> field (previously line 16) has been moved to display in field #5. Next to the LCT threshold. <b>Note:</b> The tax code is not required to be changed.
16. TPI GST Car Limit	<b>Displays</b> the TPI GST threshold amount.

**Note:** The fields used for these changes are required to be updated with the new threshold limits.




## Benefits

This change will ensure that the TPI GST calculations can be done separately to the LCT thresholds.

## ERAnet – Gross Profit Report

### Enhancement

#### Overview

A NEW printable **Gross Profit Report** is now available from ERAnet  **Vehicle Advisor** Sales Manager Review and ERAnet  **Vehicle Sale process**. Existing ERAnet  **Showroom** worksheet Gross Profit report functionality has not changed.

#### Why

This change was made to enhance existing functionality.

#### The Changes

The following changes to Gross Profit Calculations have been developed.

##### Change 1:

A NEW question for Holdback treatment in the new GP report has been added, and can be configured to print separately of the vehicle costs.

##### Change 2:

2 New locations available to print the NEW Gross Profit Report in ERAnet, In  **Vehicle Advisor** Salesman diary **Sales Manager Review** and in ERAnet  **Vehicle Sale Process**.

**Note:** This new menu option will only appear once the worksheet is at a Deal status.

##### Change 3:

4544 Q13 Print Cost Pack on Deal Comparison and Gross Profit Reports (Y/N) has been reworded. Old Q13 was Print Cost Pack on Deal Comparison Report (Y/N).

#### Screens



- Showroom



- Vehicle Advisor



- Vehicle Sale Process

4447 - Worksheet Gross Profit Setup

#### The Setup

##### ERA2

The following ERA2 setup is required to be checked and updated.

Select **4447 - Worksheet Gross Profit Setup** and the following screen will be displayed:

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# Vehicle Manual

Enter **Used** and the Make field will default to **Dept**. Users can setup calculations from the available / Lookup. Select the relevant **Dept** Line # to setup by sales departments.

ERA  
File Edit Setup Run Help

Worksheet Gross Profit Setup 4447

New/Used : USED  
Dept : ALL

1. Gross Profit Calculation  
Code Description

Valid sales departments

##	Code	Description.....
1	ALL	All Departments
2	AAA	KJKJ
3	BEL	BEL DEPT
4	BJ	BJT DEPT
5	G2	USED TEST GC
6	GM	HOLDEN
7	IN	IVECO
8	J1	USED TEST
9	MB	MERCEDES BENZ
10	MI	MITSUBISHI
11	MT	MT DEPT
12	MZ	MAZDA
13	NI	NISSAN
14	P1	PORSCHE USED
15	RM	RAELS
16	SH	SH TEST

2. Print Holdback separately

1 / 2

Nxtpg Gopg Select line# eXit

Help: Display the next page of information

Select **ALL** sales departments and the following screen will be displayed:

ERA  
File Edit Setup Run Help

Worksheet Gross Profit Setup 4447

New/Used : USED  
Dept : ALL

1. Gross Profit Calculation Setup

Code	Description	Incl	
1	VP	VEHICLE PRICE	Yes
2	HB	Holdback Amount	Yes
3	DA	DEALER ACCESSORY	Yes
4	OR	ON ROAD COSTS	No
5	OC	OTHER CHARGES	Yes
6	DI	DISCOUNT	Yes
7	SD	STAMP DUTY	No
8	TI	TRADE IN	Yes
9	AR	ACCOUNT RECEIVABLE	No
10	AP	ACCOUNT PAYABLE	No
11	AF	AFTERMARKET	Yes

2. Print Holdback separately on GP report :

1 / 1

Field 1: Enter line# eXit

Help: Accept lines in window, and continue with current item

<b>Holdback Amount</b>	Select <b>Yes/No</b> to Include Holdback in Gross Profit calculations. <b>Note:</b> The <b>Default</b> setting will set the question to <b>No</b> . Holdback will be included (hidden) in the cost price of the vehicle. If this question is set to <b>Yes</b> the Holdback line item will appear on the Gross Profit Report.
<b>Print Holdback separately on GP report</b>	Select <b>Yes/No</b> in Field # 2 <b>Print Holdback separately on GP report</b> .

Select **Enter** to save any changes, this will exit the screen and take the user back to the ERA2 main menu.

## The Process

### ERAnet

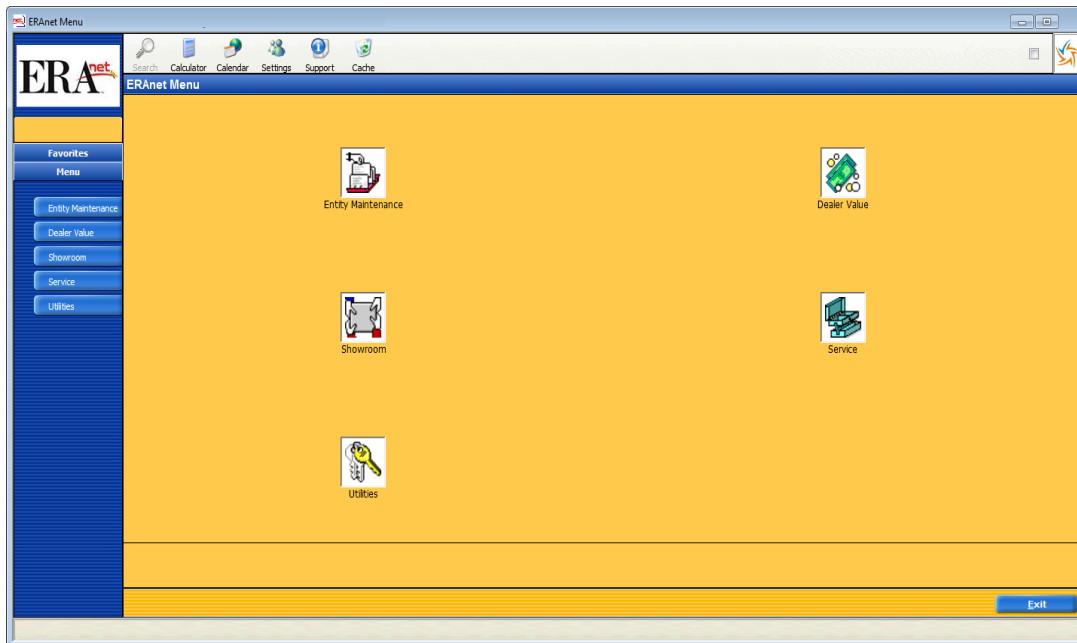


- Showroom



- Vehicle Advisor

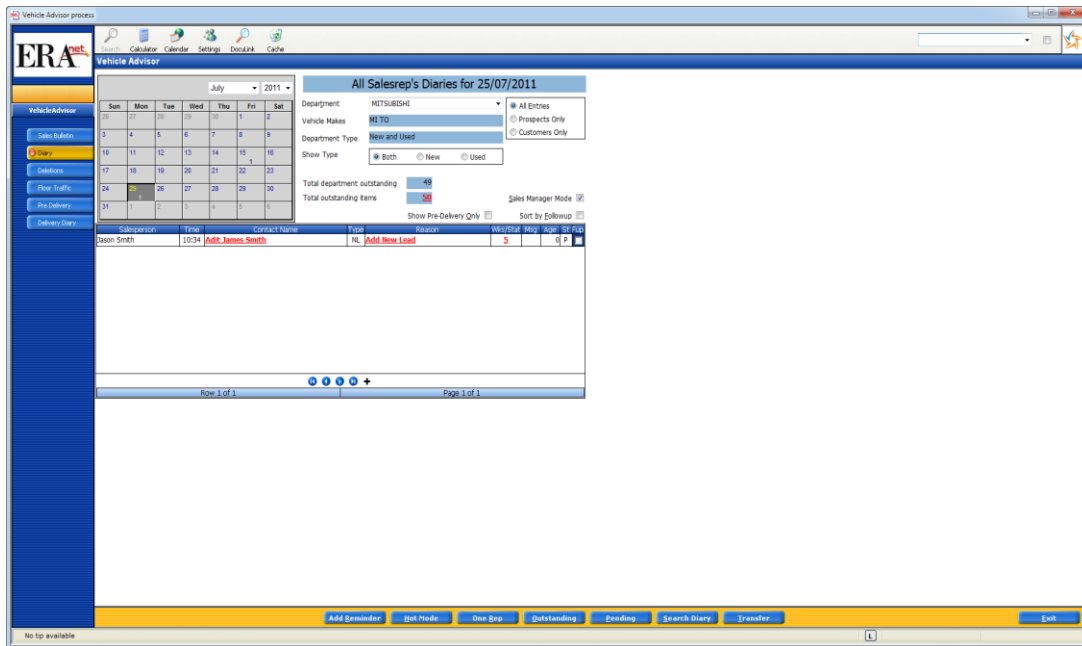
Log to **ERAnet** as per existing functionality and the following screen will be displayed:



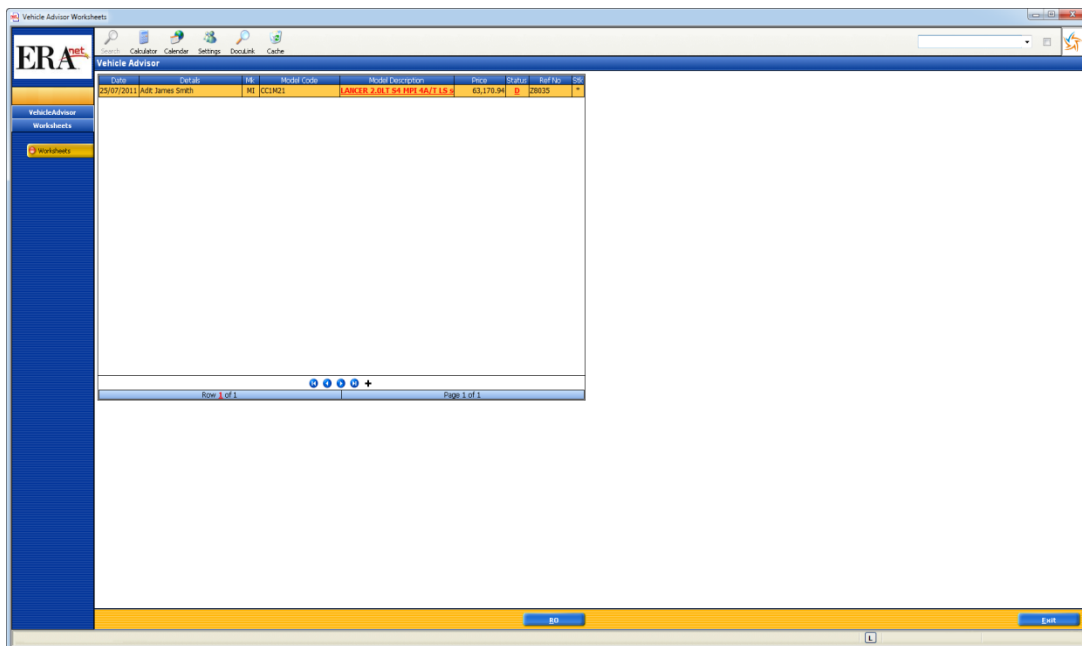
From the ERAnet main menu, select  **Showroom**, followed by  **Vehicle Advisor**.

To view the **Gross Profit Report**, log in as a **Sales Manager** as per existing functionality and the following screen will be displayed:

# Vehicle Manual



Select the relevant customer by clicking on the [Wks/Stat](#) hyperlink and the following screen will be displayed:



Click on the relevant [Model Description](#) hyperlink and the following screen will be displayed:

# ERAnet V9

Sales Manager Review

Customer Name: A E Myatt & R D Jones Quantity: 1

Vehicle Description: RODEO

Type	Sell Price	Cost Price	Margin Amount	GP Applied	GP Percent
Vehicle Price	50,000.00	45,000.00	5,000.00	5,000.00	11.11
Other Charges	1,818.18	1,181.81	636.37	818.19	69.22
Discount	-5,454.55	0.00	-5,454.55	-5,454.55	100.00

Row 1 of 3 Page 1 of 1

Totals	46,363.63	46,181.81	181.82	363.64	0.79
Tax Amount	0.00				
Vehicle Total	46,363.63				


Print button popup menu:

- Gross Profit Report
- Vehicle Order Form
- Sales Worksheet GP Report

In Sales Manager Review, the **Gross Profit Report** option is added to the print button popup menu.

Select **Print** from the action bar and a popup menu will be displayed.


Select the **Gross Profit Report** followed by the required printer as per existing functionality.

Following is an example of the emailed report from  **Vehicle Advisor** Sales Manager Review:





Gross Profit Report					
Deal Number (New)	H04				*Deal Amounts Only*
Stock Number		HSV HSV E2 Clubsport 6.2L Manual			
Customer Number	8282	Coca-cola			
Sell Price (from contract)		Cost Price	Profit	Profit%	Reference
Vehicle Price	60,000.00	51,515.00	8,485.00	16.47	
Factory Claim	0.00	-2,000.00	2,000.00	100.00	
Other Charges/Dealer Delivery	1,321.00	1,321.01			
Dealer Delivery	1,300.00	1,300.00	N/A		
Admin Warranty (12 Months)	0.00	0.01	N/A		
	21.00	21.00	0.00	0.00	
Total Sell Price	61,321.00	50,836.01	10,485.00	20.63	
	Holdback		720.00		
Bonus			-1,930.00		
SERIES 2 RUNOUT			-1,930.00		
APRIL 1K BONUS			0.00		
Total Sales Gross			9,275.00		
	Cost Pack		-485.00		
Total Gross			8,790.00		

**The Report Header information contains the following details:**


<b>Deal Number</b>	This field will display the <b>Deal Number</b> and will also have (New) or (Used) to indicate if the report is for a <b>New</b> or <b>Used</b> vehicle.
<b>Stock Number</b>	This field will display the <b>Stock Number</b> , vehicle Make, Carline and Model description details. <b>Note:</b> <i>Stock Number</i> detail is not included in the *Deal Amounts Only* version of the report.
<b>Customer Number</b>	This field will display the <b>Customer Number</b> and <b>Customer Name</b> .
<b>*Deal Amounts Only*</b>	*Deal Amounts Only* indicates that the report was printed from  <b>Vehicle Advisor</b> Sales Manager prior to stock allocation. This will print a Deal version of the Gross Profit Report that <b>only</b> includes costing from the <b>Worksheet/Deal</b> . <b>Note:</b> This field will be an indicator as to where the <b>Gross Profit Report</b> was printed from.




**The report Detail section contains the following headings:**

<b>Sell Price (from Contract)</b>	This field will display the description of the item and <b>Sell Price</b> from the Worksheet. <b>Note:</b> This heading is not the list price.
<b>Cost Price</b>	This field will display the <b>Cost</b> price of each item from the Worksheet in  <b>Vehicle Advisor</b> Sales Manager Review. This field will display the <b>Cost</b> price of each item from Vehicle Inventory in  <b>Vehicle Sale Process</b> . <b>Note:</b> The <b>Cost</b> from the Vehicle Inventory will be used if it is available and the deal was updated from Inventory.
<b>Profit</b>	This field will display the profit amount per category or individually for Other Charges. They can be individually setup in <b>4449 - Other Worksheet Charges Maint</b> to be included code by code in Gross Profit calculations. The profit amount is <b>Sell</b> price minus <b>Cost</b> price. <b>Note:</b> This field will display N/A if the equivalent codes in <b>4447 - Worksheet Gross Profit Setup</b> are setup to not be included in the Gross Profit Report.
<b>Profit%</b>	This field will display the Profit percentage % calculated as a percentage % of the Profit to the <b>Cost</b> price. <b>Note:</b> This field will not display if the equivalent <b>4447 - Worksheet Gross Profit Setup</b> is set to not be included in the Gross Profit Report.
<b>Reference</b>	This field will display the Reference number relating to wherever the item details came from if it exists or is required. <b>Note:</b> This displays Factory Claim/Factory Rebate references.


**Note:** All GP Details are run in TAX Exclusive mode.

**Individual sections:**

<b>Vehicle Price</b>	This field will display the Base Vehicle Price and Cost from <b>0626 - New Vehicle Model Maintenance</b> . <b>Note:</b> The cost may include the Holdback amount if it is setup to not show separately but is to be included in the Gross Profit Report. Refer to executable <b>4447 - Worksheet Gross Profit Setup</b> .
<b>Factory Claim</b>	This field will display the Factory claim amounts and will print for <b>New</b> vehicles only based on <b>0626 - New Vehicle Model Maintenance</b> Fleet Rebate information. <b>Note:</b> This field does not have a sell price; it is a rebate from the factory and is included as a negative cost only and a 100% profit calculation.
<b>Discount/Miscellaneous</b>	This field will display the (DI) discount line in <b>4439 Worksheet Category Description</b> setup screen. The actual amount comes straight from the Worksheet and will have a selling price and no cost. <b>Note:</b> This field can be used as a <i>discount</i> or <i>surcharge</i> by entering a negative or positive amount on the Worksheet.
<b>Repair Order Amounts</b>	This field will display open Repair Orders. Costs are shown as <b>RO XXXXX remaining balance</b> . The amount displayed is calculated by subtracting any <i>Dealer Accessory Code</i> additions on each Repair Order; any costs with jobs not associated with adding <i>Dealer Accessories</i> will be included in this field. Each Repair Order job menu price from the <b>3625 - Service Operations</b> is purely a cost on the vehicle and will show a <b>Sell</b> Price amount of zero when merged from Inventory using the Update option in  <b>Vehicle Sale Process</b> . <b>Note:</b> Once the Repair Order is closed, the actual costing amounts are added to the vehicle so these detail lines will no longer show on the report.
<b>Vehicle Colours</b>	This field will display <b>4154 - New Vehicle Colour Codes</b> amounts from the

	Worksheet or Inventory. <b>Note:</b> This is for <b>New</b> vehicles only.
Vehicle Factory Options	This field will display <b>4156 - Factory Option Codes Maint</b> amounts from the Worksheet or Inventory. <b>Note:</b> This is for <b>New</b> vehicles only.
Dealer Accessories & Aftermarket	This field will display the costing of each job on the Repair Order that has a Dealer Accessory or Aftermarket item attached. <b>Note:</b> Any Dealer accessory or Aftermarket accessory from the Worksheet or Inventory will print here. If the accessory is being added by a currently open repair order the estimated cost of that item will be based on the job by job repair order calculations explained in the repair order section above and the description will be prefixed with an * asterisk.
Other Charges/Dealer Delivery	This field will display any other charges from the worksheet. <b>Note:</b> This section prints differently to all the other sections of the <b>Gross Profit Report</b> . The total <i>summary</i> line for the category does not include the Profit & Profit%; but prints each individual line instead. This is because each individual other charge code can be setup to be included in <b>4449 - Other Worksheet Charges Maint</b> .
Registration Fees	This field will display Registration and CTP from <b>4451 Registration Charges Maint</b> and the <b>4443 Additional Rego Charges Maint</b> setup. <b>Note:</b> Details will only print here based on the selected Worksheet.
Stamp Duty	This field will display <b>4442 - Stamp Duty Maintenance</b> . <b>Note:</b> Details will only print here based on the selected Worksheet.
Total Sell Price	This field will display the <i>Subtotal</i> of total selling price before bonuses, holdbacks and trade-ins are included.
Holdback	This field will display for <b>New</b> vehicles only; the Holdback amount will print here as purely a Profit figure with no sell & cost amounts. <b>Note:</b> If Holdback is setup to print separately in <b>4447 - Worksheet Gross Profit Setup</b> even if Holdback is \$0.00 it will still print as \$0.00 if the <b>4447 - Worksheet Gross Profit Setup</b> is set to <b>Yes</b> .
Bonus	This field will display any bonus amounts setup in <b>4163 Factory Bonus Maintenance</b> that is added to the worksheet. This amount will print here as purely a Profit figure with no sell & cost price amounts.
Trade Ins	This field will display all 3 types of  <b>Trade Appraisals</b> that can be added to a worksheet. Ie. Quick, Summary and Complete. <b>Note:</b> The reference number column will show <b>OA Applied</b> if an over allowance is applied to the trade-in or <b>UA Applied</b> if an under allowance is applied to the trade-in.
Total Sales Gross	This field will display the subtotal of <i>Total Sales Gross</i> . <b>Note:</b> This does not include cost pack.
Cost Pack	This field will display for <b>New</b> and <b>Used</b> vehicles. Printing an Inventory version of the report in  <b>Vehicle Sale Process</b> of a <b>New</b> Vehicle Deal will detail the cost pack amount from Vehicle Inventory <b>4006 - New Vehicle Maintenance</b> . Printing an Inventory version of the report in  <b>Vehicle Sale Process</b> of a <b>Used</b> Vehicle Deal will detail the cost pack amount from Vehicle Inventory <b>4008 - Used Vehicle Maintenance</b> . <b>Note:</b> If the cost pack is not on the inventory for <b>New</b> vehicles or you are printing a Deal Version of the report it will use the cost pack amount from the <u>Pricing</u> screen of <b>0626 - New Vehicle Maintenance</b> Field # 4. Pack.
Total Gross	This field will display the total Gross Profit.

**Note:** All GP Details are run in TAX Exclusive mode.

Select [Ok](#) from  **Vehicle Advisor** Sales Manager Review screen and [Exit](#) as per existing functionality.

**Note:** If you are printing a multiple vehicle deal the report will include Vehicle 1 of 2, and Vehicle 2 of 2 calculations.

## The Process

### ERAnet

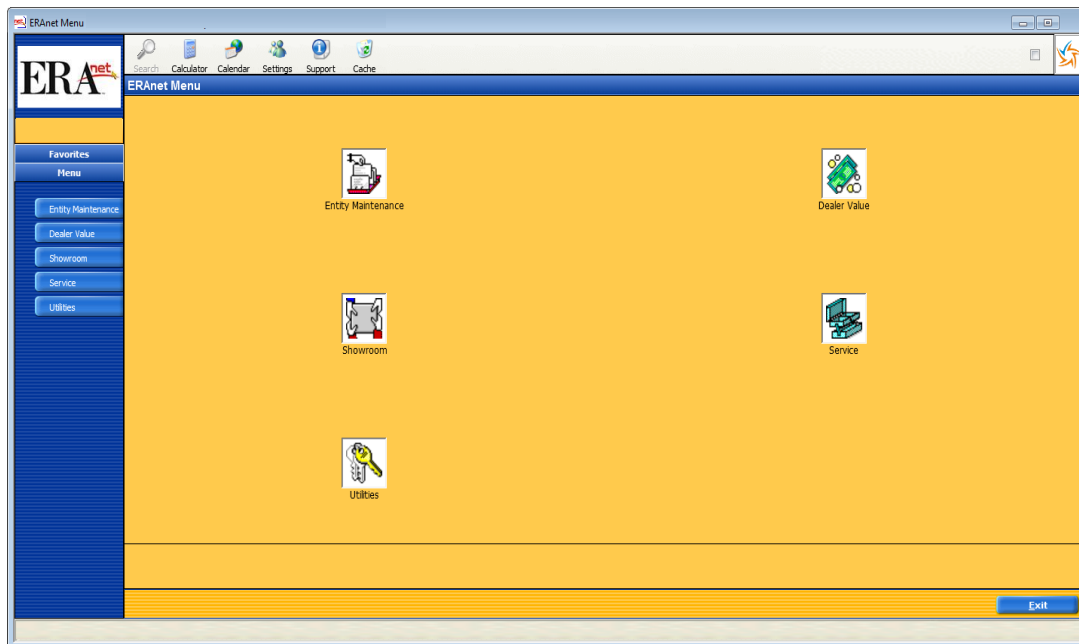


- Showroom



- Vehicle Sale Process

Log to **ERAnet** as per existing functionality and the following screen will be displayed:



From the ERAnet main menu, select  **Showroom**, and select  **Vehicle Sale Process**.

As per previous functionality, bring a deal through  **Vehicle Sale Process**. Select all required information and the following screen will be displayed:

Deal Number: V68 Delivery Date: 20/07/2012 Invoice No: V68 Printed: N Type: RETAIL

Customer Name: 8282 Coca-Cola Salesperson: 234

Vehicle Description: Model Code: VEAEH69XZ7 Stock: E319 DEAL PEND Qty: 1 Total: 71,148.00

Type	Description	Tax	List Price	Cost Price	Sell Price	Pay By	Print
VP	HSV E3 Cobsport 6.2L Manual	Y	60,000.00	55,485.00	60,000.00	O	Y
VP	APRIL 1K BONUS	Y	0.00	-1,100.00	0.00	O	Y
VP	SERIES 2 RUNOUT	Y	-2,500.00	-570.00	-2,500.00	O	Y
VP	Factory Claim	Y	0.00	-2,000.00	0.00	O	Y
DA	98 accessory	Y	0.00	0.00	0.00	O	Y
DA	Miscellaneous	Y	0.00	0.00	0.00	O	Y
OC	Dealer Delivery	Y	1,300.00	1,300.00	1,300.00	O	I
OC	Admin Warranty (12 Months)	N	0.00	0.01	0.00	O	Y
OR	Registration Fee	Y	0.00	0.00	0.00	O	Y
OR	Compulsory Third Party	N	0.00	0.00	0.00	O	Y
SD	Stamp Duty	N	6,468.00	6,468.00	6,468.00	O	Y

Row 1 of 11 Page 1 of 1


Taxable Total: 58,800.00 Tax: 5,880.00 LCT: Non-Taxable Total: 6,468.00  
List Total: 65,268.00 Discount: 0.00 Gross Profit Report: 71,148.00

Buttons: Ok, Print, Cancel, Exit

# ERAnet V9


In the Vehicle Sale screen, the new **Gross Profit Report** option is added to the print button popup menu. Select **Print** from the action bar and a popup menu will be displayed.

Select the **Gross Profit Report** and select the required printer as per existing functionality.



Following is an example of the emailed report from  **Vehicle Sale Process**:

Gross Profit Report					
Deal Number (New)	H06	*Vehicle Inventory Included*			
Stock Number	E206	HOLDEN HSV HSV E3 Clubsport 6.2L Manual			
Customer Number	8282	Coca-Cola			
Sell Price (from contract)		Cost Price	Profit	Profit%	Reference
Vehicle Price	60,000.00	56,705.80	3,294.20	5.81	
Factory Claim	0.00	-2,000.00	2,000.00	100.00	FC-H06Factor
RO C14037 remaining balance	0.00	7.80	-7.80	-100.00	
RO C14033 remaining balance	0.00	3,272.48	-3,272.48	-100.00	
Vehicle Colours					
	Black	795.00	450.00		CO-REF-EXT
	Grey Leather	2,200.00	1,400.00		CO-REF-INT
Vehicle Factory Options					
	Alloy Wheel Lock Nuts	0.00	15.00	-15.00	-100.00
Dealer Accessories					
	*S/F Alloy Wheel Locknut Set	0.00	60.52	N/A	RO C14033
	120" exhaust tip	0.00	2.00	N/A	
	*Sup Starting Cable	0.00	65.00	N/A	RO C14037
Other Charges/Dealer Delivery					
	Dealer Delivery	1,321.00	1,321.01	N/A	
	Admin Warranty (12 Months)	0.00	0.01	N/A	
	Gavin Test	21.00	21.00	N/A	
Total Sell Price	61,321.00	61,299.61	148.92	0.24	
	Holdback		710.00		
Bonus			1,930.00		
	SERIES 2 RUNOUT		1,930.00		FR-H06S2.FR
Total Sales Gross			2,788.92		
	Cost Pack		-300.00		
Total Gross			2,488.92		

**The Report Header information will have the below details:**


<b>Deal Number</b>	This field will show the Deal Number and will also have (New) or (Used) to indicate if the report is for a <b>New</b> or <b>Used</b> vehicle.
<b>Stock Number</b>	This field will show the <b>Stock</b> Number, vehicle <b>Make, Carline</b> and <b>Model Description</b> details. <b>Note:</b> Stock Number detail is included in the *Vehicle Inventory Included* version of the report.
<b>Customer Number</b>	This field will show the <b>Customer Number</b> and <b>Customer Name</b> .
<b>*Vehicle Inventory Included*</b>	*Vehicle Inventory Included* indicates that this was printed from  <b>Vehicle Sale Process</b> and the costs from the vehicle inventory are included. <b>Note:</b> This field will be an indicator as to where the <b>Gross Profit Report</b> was printed from. This will print an Inventory version of the <b>Gross Profit Report</b> that includes a merging of the costing from the Worksheet/Deal and Vehicle Inventory.




**The report Detail section contains the following headings:**

<b>Sell Price (from Contract)</b>	This field will display the description of the item and <b>Sell Price</b> from the Worksheet. <b>Note:</b> This heading is not the list price.
<b>Cost Price</b>	This field will display the <b>Cost</b> price of each item from the Worksheet in  <b>Vehicle Advisor</b> Sales Manager Review. This field will display the <b>Cost</b> price of each item from Vehicle Inventory in  <b>Vehicle Sale Process</b> . <b>Note:</b> The <b>Cost</b> from the Vehicle Inventory will be used if it is available and the deal was updated from Inventory.
<b>Profit</b>	This field will display the profit amount per category or individually for Other Charges. They can be individually setup in <b>4449 - Other Worksheet Charges Maint</b> to be included code by code in Gross Profit calculations. The profit amount is <b>Sell</b> price minus <b>Cost</b> price. <b>Note:</b> This field will display N/A if the equivalent codes in <b>4447 - Worksheet Gross Profit Setup</b> are setup to not be included in the Gross Profit Report.
<b>Profit%</b>	This field will display the Profit percentage % calculated as a percentage % of the Profit to the <b>Cost</b> price. <b>Note:</b> This field will not display if the equivalent <b>4447 - Worksheet Gross Profit Setup</b> is set to not be included in the Gross Profit Report.
<b>Reference</b>	This field will display the Reference number relating to wherever the item details came from if it exists or is required. <b>Note:</b> This displays Factory Claim/Factory Rebate references.

**Note:** All GP Details are run in TAX Exclusive mode.

## Individual sections:

<b>Vehicle Price</b>	This field will display the Base Vehicle Price and Cost from <b>0626 - New Vehicle Model Maintenance</b> . <b>Note:</b> The cost may include the Holdback amount if it is setup to not show separately but is to be included in the Gross Profit Report. Refer to executable <b>4447 - Worksheet Gross Profit Setup</b> .
<b>Factory Claim</b>	This field will display the Factory claim amounts and will print for <b>New</b> vehicles only based on <b>0626 - New Vehicle Model Maintenance</b> Fleet Rebate information. <b>Note:</b> This field does not have a sell price; it is a rebate from the factory and is included as a negative cost only and a 100% profit calculation.
<b>Discount/Miscellaneous</b>	This field will display the (DI) discount line in <b>4439 Worksheet Category Description</b> setup screen. The actual amount comes straight from the Worksheet and will have a selling price and no cost. <b>Note:</b> This field can be used as a <i>discount</i> or <i>surcharge</i> by entering a negative or positive amount on the Worksheet.
<b>Repair Order Amounts</b>	This field will display open Repair Orders. Costs are shown as <b>RO XXXXX remaining balance</b> . The amount displayed is calculated by subtracting any <i>Dealer Accessory Code</i> additions on each Repair Order; any costs with jobs not associated with adding <i>Dealer Accessories</i> will be included in this field. Each Repair Order job menu price from the <b>3625 - Service Operations</b> is purely a cost on the vehicle and will show a <b>Sell</b> Price amount of zero when merged from Inventory using the Update option in  <b>Vehicle Sale Process</b> . <b>Note:</b> Once the Repair Order is closed, the actual costing amounts are added to the vehicle so these detail lines will no longer show on the report.
<b>Vehicle Colours</b>	This field will display <b>4154 - New Vehicle Colour Codes</b> amounts from the Worksheet or Inventory.

	<b>Note:</b> This is for <b>New</b> vehicles only.
<b>Vehicle Factory Options</b>	This field will display <b>4156 - Factory Option Codes Maint</b> amounts from the Worksheet or Inventory. <b>Note:</b> This is for <b>New</b> vehicles only.
<b>Dealer Accessories &amp; Aftermarket</b>	This field will display the costing of each job on the Repair Order that has a Dealer Accessory or Aftermarket item attached. <b>Note:</b> Any Dealer accessory or Aftermarket accessory from the Worksheet or Inventory will print here. If the accessory is being added by a currently open repair order the estimated cost of that item will be based on the job by job repair order calculations explained in the repair order section above and the description will be prefixed with an * asterisk.
<b>Other Charges/Dealer Delivery</b>	This field will display any other charges from the worksheet. <b>Note:</b> This section prints differently to all the other sections of the <b>Gross Profit Report</b> . The total <i>summary</i> line for the category does not include the Profit & Profit%; but prints each individual line instead. This is because each individual other charge code can be setup to be included in <b>4449 - Other Worksheet Charges Maint</b> .
<b>Registration Fees</b>	This field will display Registration and CTP from <b>4451 Registration Charges Maint</b> and the <b>4443 Additional Rego Charges Maint</b> setup. <b>Note:</b> Details will only print here based on the selected Worksheet.
<b>Stamp Duty</b>	This field will display <b>4442 - Stamp Duty Maintenance</b> . <b>Note:</b> Details will only print here based on the selected Worksheet.
<b>Total Sell Price</b>	This field will display the <i>Subtotal</i> of total selling price before bonuses, holdbacks and trade-ins are included.
<b>Holdback</b>	This field will display for <b>New</b> vehicles only; the Holdback amount will print here as purely a Profit figure with no sell & cost amounts. <b>Note:</b> If Holdback is setup to print separately in <b>4447 - Worksheet Gross Profit Setup</b> even if Holdback is \$0.00 it will still print as \$0.00 if the <b>4447 - Worksheet Gross Profit Setup</b> is set to <b>Yes</b> .
<b>Bonus</b>	This field will display any bonus amounts setup in <b>4163 Factory Bonus Maintenance</b> that is added to the worksheet. This amount will print here as purely a Profit figure with no sell & cost price amounts.
<b>Trade Ins</b>	This field will display all 3 types of  <b>Trade Appraisals</b> that can be added to a worksheet. I.e. Quick, Summary and Complete. <b>Note:</b> The reference number column will show <b>OA Applied</b> if an over allowance is applied to the trade-in or <b>UA Applied</b> if an under allowance is applied to the trade-in.
<b>Total Sales Gross</b>	This field will display the subtotal of <i>Total Sales Gross</i> . <b>Note:</b> This does not include cost pack.
<b>Cost Pack</b>	This field will display for <b>New</b> and <b>Used</b> vehicles. Printing an Inventory version of the report in  <b>Vehicle Sale Process</b> of a <b>New</b> Vehicle Deal will detail the cost pack amount from Vehicle Inventory <b>4006 - New Vehicle Maintenance</b> . Printing an Inventory version of the report in  <b>Vehicle Sale Process</b> of a <b>Used</b> Vehicle Deal will detail the cost pack amount from Vehicle Inventory <b>4008 - Used Vehicle Maintenance</b> . <b>Note:</b> If the cost pack is not on the inventory for <b>New</b> vehicles or you are printing a Deal Version of the report it will use the cost pack amount from the <u>Pricing</u> screen of <b>0626 - New Vehicle Maintenance</b> Field # 4. Pack.
<b>Total Gross</b>	This field will display the total Gross Profit.

**Note:** All GP Details are run in TAX Exclusive mode.

Select [Ok](#) from the  **Vehicle Sale Process** screen and [Exit](#) as per existing functionality.



**Note:** If you are printing a multiple vehicle deal the report will include Vehicle 1 of 2, and Vehicle 2 of 2 calculations.

## Benefits

Sales Managers can track the margin (sell - cost) accurately.

## Activation Key

ERAnet VEHICLE ADVISOR